WOUND CARE **MARKETPLACE**

Pedal wound and diabetes management is an evergrowing aspect of podiatric practice, and is of particular importance in helping to confirm and maintain the idea of DPMs as integral members of the typical multidisciplinary "wound care team." Here we present a sampling of both new and established wound care-related products and services available to the podiatric community.

The Remy Class IV Laser **Accelerates Wound Healing from the Cellular Level**

Remy Laser reports that DPMs are finding success treating wounds (DFUs and post-surgical) with its Remy Class IV Laser, and that patients are experiencing faster results as the laser stimulates the immune system, increased white blood cell count, as well as oxygen levels and blood flow.

Patient Results with Remy Class IV Laser Treatment for **Venous Ulcer BEFORE & AFTER**





"We specialize in lower extremity peripheral nerve issues and neuropathic conditions; and have found that the Remy has been very useful in that arena. We use it in our post-operative management of slight cellulited wounds or where there's redness; that keeps us from having to put the patient on antibiotics."

—Stephen Barrett, DPM | US Neuropathy Centers

The Remy's key success factors include:

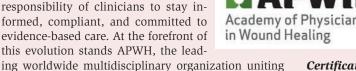
- Stimulation of adenosine triphosphate (ATP) production; this energy boost is essential for expedited tissue repair.
- Promotion of vasodilation; the near-infrared light waves dilate small blood vessels enhancing blood flow and oxygenation to the affected areas.
- Decrease in inflammation and swelling; The Remy activates the body's natural lymphatic drainage system, which is necessary to rid excess fluid that collects in response to injury and causes edema.
- Promotion of angiogenesis; cell generation forms capillaries within the vascular system, allowing oxygen and key nutrients to travel to damaged tissue faster, accelerating wound healing.

To request scientific research and/or ask any questions, contact Dr. Zuckerman at 856.229.2939 or email davidzuckermandpm@remylaser.com. You can also visit: www. remylaser.com/neuropathy-and-wounds, or click here.

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Advancing Wound Care Through Education, Ethics, and Competency: Inside the Academy of Physicians in Wound Healing (APWH)

s the landscape of wound healing grows more complex, so does the responsibility of clinicians to stay informed, compliant, and committed to evidence-based care. At the forefront of



podiatrists, physicians, and advanced practice clinicians with a singular mission: to elevate the standard of wound care through education, ethical practice, and clinical excellence.

A Mission Rooted in Accountability and Excellence

Founded with the vision to strengthen the wound care profession, APWH serves as a hub for continuing education, certification preparation, and professional advocacy.

The Academy's efforts are particularly timely in light of increased federal scrutiny over wound care billing practices, such as the recent Department of Justice press conference spotlighting Medicare fraud involving skin substitutes. These developments underscore the importance of rigorous education and compliance, not only to avoid legal pitfalls but to



ensure the best possible outcomes for patients.

APWH believes that ethical, evidence-based care begins with properly trained providers.

Certification as a Cornerstone of Competence

One of APWH's flagship initiatives is its certification course, designed to prepare clinicians for the Council of Medical Education and Testing (CMET) certification exam.

Certification isn't just about credentials. It's about shaping a culture of safety, accountability, and continuous learning.

Join a Movement of Excellence

APWH invites all prescribing clinicians to join its growing community. Whether wound care is a primary part of your practice or you want more training with wound healing, APWH offers the educational foundation and professional support to help you thrive.

For more information, educational offerings, or membership opportunities, visit www.apwh.org, click here, or contact info@apwh.org.

WOUND CARE **MARKETPLACE**

DiscountWoundCare.com Launches to Provide Affordable, High-Quality Surgical Dressing Kits Nationwide

DiscountWoundCare.com is proud to announce its official launch, offering a new, affordable way for health-care providers to access cost-effective wound care supplies

online.



With rising healthcare costs and growing demand for home-based medical solutions, DiscountWoundCare.com fills a critical need by delivering PDAC certified wound care products at discounted prices—all with fast,

reliable shipping and personalized customer support.

"We launched DiscountWoundCare.com to make wound care more affordable and more revenue-generating to providers," said Dr. Luke Hunter, Founder and CMO. "These surgical dressings are under-utilized by foot and ankle surgeons, and you shouldn't have to refer out for wound care supplies for those surgical dehiscences that often will reimburse more than the original surgery. It's a shame how DME suppliers are often reimbursed better than the surgeons actually performing the procedure, but it's about time surgeons integrate these prod-

ucts to streamline and expedite their patient care."

DiscountWoundCare.com is committed to customer education and transparency, offering an easy shopping experience, expert guidance, and ongoing billing support.

Now open for orders nationwide. For more information, visit www.DiscountWoundCare.com or click here.

AMERX Health Care: Empowering Clinicians, Enhancing Patient Lives for Over 30 Years

For over three decades, AMERX Health Care Corporation has been dedicated to supporting their clinician partners and



improving the lives of patients through trusted wound and skin care solutions. Founded in 1993 by John C. Anderson, their core mission is to equip healthcare professionals with superior products that enhance patient compliance, contribute to positive outcomes, and manage treatment costs. Their goal is to be a reliable and effective partner in your practice and patients.

The AMERIGEL* line, featuring the proprietary Oakin* (oak extract), is a #1 rated topical solution because clinicians

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Wounds and Nerves: Driving Referrals with Clinical Confidence

With cases of neuropathy continuing to rise, particularly among the growing elderly population, individuals with underlying conditions, and those with chronic wounds, **Neurogenx*** remains committed to providing the technology, training, and support systems needed to manage and treat the disorder effectively.

As in the case of patients with diabetes and vascular compromise, there is a strong association between chronic wounds and neuropathic dysfunction. When nerve signaling is compromised, it reduces the body's capacity to recognize injuries, trigger healing mechanisms, and safeguard affected tissues. Left untreated, it can result in slower recovery and a greater risk of complications.

Targeting both the wound and the underlying neuropathy leads to more effective and consistent results, transforming outcomes.

An integrated approach to care, aimed at nerve health and tissue repair can promote faster healing and increased rates of wound healing.

The Neurogenx* 4000Pro featuring the enhanced NervePro 2.0 firmware is a proven and patented, FDA-cleared neuropathy treatment solution. Neurogenx reports that the 4000Pro produces consistent results validated through gold-standard ENFD testing.

Results are foundational when it comes to medical treatment and technology. Consistent, sustainable results provide the evidence needed to trust technol-



ogy, guide care decisions, and justify solution adoption, further building clinical confidence.

Ultimately, results not only help to make a real-world impact, but also nurture referrals. Referring providers want to send their patients to someone they trust will achieve positive outcomes.

With its Solutions Program, Neurogenx* is committed to advancing the treatment technology, while actively supporting providers to stay engaged and implement the program, positioning the practice for long-term success.

Contact Neurogenx* today to learn more about their Solutions Program. 1-800-335-7624, info@neurogenx.com, visit www.neurogenx.com, or click here.

trust its efficacy for their patients' wound and skin care needs. To better address the complex needs of DPMs and their patients, AMERX has expanded its product portfolio. They provide a comprehensive toolkit, including the HELIX3* Bioactive Collagen line, versatile AMERX* Kits & Dressings, and the patient-friendly EXTREMIT-EASE* Compression Garment—recognized by *Podiatry Today* as a Top 10 Innovation for its positive impact on patient quality of life.

AMERX Health Care is committed to providing high-quality, affordable solutions that directly address the evolving needs of your practice and your patients. Their ststed goal is "to empower you, our clinician partners, to help patients live healthier lives with greater comfort and confidence."

Visit AMERXHC.com or click here.

AOTI's TWO2 Therapy Combines Non-Contact Cyclical Compression with Topical Oxygen

Chronic wounds represent a significant clinical and economic burden. Despite advances in wound management, many wounds remain refractory. In non-healing wounds the orchestrated sequence of events necessary for healing is disrupted. The key drivers of wound chronicity are persistent inflammation, tissue hypoxia, lymphatic dysfunction, and edema.



- Inflammation: inhibits healing, increases pain and elevates risk of infection. Wound repair can only proceed after inflammation has been resolved.
- Hypoxia: Chronic wounds are inherently hypoxic. Every stage of the healing process requires oxygen to progress effectively.
- Edema: decreases tissue perfusion, increases O2 diffusion distance, and inhibits lymphatic clearance of inflammatory mediators.

AOTI's multi-modality **TWO2** therapy combines non-contact cyclical compression with pressurized topical oxygen, to simultaneously target hypoxia, edema, and *Continued on page 87*

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inflammation. TWO2 optimizes wound healing through multiple synergistic pathways.

Pressurized Topical Oxygen

- Enhanced microbial defense
- Increased tissue strength
- Reduced scarring

Non-contact Cyclical Compression

- Removal of inflammatory mediators
- Edema reduction
- Decreased oxygen diffusion distance

TWO2 Synergistic Effects

- Improved oxygen delivery and efficacy
- Activation of multiple anti-inflammatory, tissue perfusion and wound repair pathways
- Optimized wound repair

TWO2 therapy has been shown to reduce wound recurrence, hospitalizations and amputations, and is commonly applied by the patient at home, improving patient engagement and access to care.

Visit aotinc.net or click here.

Facilitate the Natural Wound Healing Process with ColActive®

Facilitate the natural wound healing process with Hartmann's ColActive* Plus collagen sheets. Made from a patented blend of Collagen, EDTA, Alginate and CMC, this unique formulation offers the benefits of each component in a single, all-in-one solution.

ColActive* Plus has multiple supporting mechanisms: The fish derived collagen acts as a sacrificial substrate to support the natural wound healing process. The binding of divalent metal ions (as are present in wound exudate) by EDTA creates an environment within the dressing that is less conducive to degradation activities, such as hydrolytic and proteolytic breakdown of the dressing's matrix. The alginate and CMC allow the dressing to absorb up to 20 times its weight in wound drainage / exudate, while helping to maintain an optimal moisture balance for wound closure.

ColActive* Plus is available in multiple sizes in non-silver and silver versions. For more information, call 1-800-243-2294, visit www.hartmannusa.com, or click here.

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