

The Remy Class IV Laser Is Sought Out by DPMs and Patients Alike

Over the last six years, there's one laser that has proved to be the preferred technology for DPMs, and for a myriad of reasons.

By Sarah Breymeier

Now with over 1,000 Remy Class IV Lasers across physician practices in the U.S., both DPMs and their patients are seeking out the system that—simply does more. In fact, David Zuckerman, DPM and CEO of Zuckerman Future Technologies (which provides The Remy) recently received an email from a patient who did not want to go without her top treatment choice for plantar fasciitis.

“Hey Doc, I had the BEST podiatrist in Karen Luther, in McMurray, PA, but have since had to relocate. I thought by reaching out to you, you may know of any podiatrist in the Atlanta area who has made the investment for your Remy so I may contact him/her for treatment. What a wonderful laser and I can't thank you enough for your time.”

The Remy Class IV Laser is the ideal combination of power, function and affordability, making it the perfect fit for the podiatric physician; but what truly makes it stand out above all others in the podiatric space?

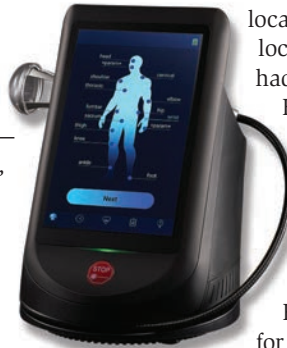
FIRST—Multifunction Capabilities. With one laser you can perform treatments for:

- Pain/Inflammation
- Onychomycosis
- Warts / Mosaic Warts
- IPKs
- Wounds & Neuropathy
- Coagulation & Ablation
- Matrixectomy

Some lasers have a couple of these functions, but The Remy can perform ALL of these functions.

Before moving onto the additional factors creating The Remy Difference, it's important to understand the science behind the treatment capabilities: (1) photochemical reactions of laser light therapy lead to a reduction and/or elimination of pain and inflammation; (2) when treating onychomycosis, the laser is able to penetrate the nail bed with thermal laser energy without harming healthy tissue as a pain-free and drug-free fungal treatment; (3) warts (including mosaic warts) are within the Remy treatment protocols as photothermal technology destroys the blood vessels inside the wart. Incredibly, The Remy is pain-free and requires no local anesthetic; (4) as physicians are treating neuropathy and wounds with The Remy, cellular effects of the laser's photobiomodulation increases white blood cell count, as well as oxygen levels and blood flow.

SECOND—Portability. The Remy can perform all of the aforementioned functions and weighs only four pounds! Other lasers with a 30-watt power level are much heavier and are difficult to move from room to room, let alone from



location to location. Some practices with multiple locations would purchase only one laser and they had no trouble transporting it because it's so small.

However, because of the incredible pricing and financing options, many of those practices wound up purchasing multiple units after they had such a positive Remy experience.

THIRD—Pricing and Warranty. Zuckerman Future Technologies has been able to keep the Remy under 17K; that price is basically unheard of for a laser of this caliber. Additionally, the financing options are extremely flexible! You could get the Remy and pay NOTHING for six months, then just \$99 monthly for another six months. There are several options that should fit your budget. You also have a 5-year warranty (many companies only have up to 3 years) to give you stronger peace of mind.

FOURTH—Training and Support. The Remy foot/ankle protocols were built by a DPM for DPMs. You will receive personal training from David Zuckerman, DPM. Many companies have sales reps that come and go, but Dr. Zuckerman is here. Unless he's asleep or on another call, he will always answer your calls or texts and respond to your emails within minutes or just a few hours. He NEVER wants you to go days without using your technology should something happen (e.g., a handpiece falls on the ground and cracks). He will get you replacement equipment within days, not weeks.

FINALLY—Marketing. The Remy partners with Sarah Breymeier of Ten Toes Marketing Communications and she will customize a turnkey marketing kit for your Remy Laser at no charge.

The kit includes:

- Practice Posters
- Brochures
- Counter Top Displays
- Facebook Ads or Posts
- Post Cards and Hand Outs
- Educational Patient Videos
- Website Verbiage
- Additional materials upon request



Right now you can finance the Remy Class IV Laser for ZERO DOLLARS for the first six months and then just \$99/mo for the next six months. After 12 months, you can lock in a fixed rate that fits your budget.

Physicians can contact Dr. Zuckerman at 856.229.2939 (call or text) and/or email davidzuckerman@dpm@gmail.com. To see complete specifications of The Remy and to view more DPM testimonials, visit www.RemyLaser.com or click here.