A Step Above: Specializing in Podiatric Practice Solutions to Maximize Revenues

By Nicole Arnold

A Step Above Health Management Systems specializes in podiatric practice solutions to maximize revenues. We have the specialized podiatric billing experience and knowledge that allows us to streamline the billing process, and the expertise to ensure timely claims processing and accurate reimbursements. We have over 20 years experience in the medical billing field, and we will provide you with a customized plan to handle all your billing needs. As we all know, no two practices are the same. Why should your podiatry practice fit into the cookie cutter mold most billing companies offer?

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An increasing number of denials is causing physicians to question whether to outsource the medical billing process or retain in-house staff, drilling in with better resources and improving the practice themselves. The self-improvement option may not be feasible for every practice. It is a known fact that healthcare changes are giving rise to payers being stringent with the claims they receive. The effort involved in dealing with persistent denials and revenue losses ends up stressing physicians, sometimes to the point of burnout. At the end of the day, physicians want to focus on their core practice and tend to patients, and being able to give them maximum time and attention. There are a number of physicians who are hesitant in outsourcing the billing process, dreading losing control over their accounts or over privacy concerns. Although medical billing may seem and sound 'unsafe', it is a proven cost-effective option for all those practices that have been experiencing downturn in their finances.

- An outsourced billing service will first analyze the reasons for revenue losses and denials in your billing, by conducting a detailed audit of the reports. Only after understanding what is lacking in your practice will the company put forth the best model for your particular needs. This in-depth analysis is what goes a long way in avoiding the same errors made in the past.
 - With all resources at their side-the latest technolo-



gy, software, updated knowledge of rules and regulations, complete coding knowledge—you can be assured of improved claims filing with minimal errors. A medical billing service ensures that its teams are constantly watching out for changes in the healthcare arena and will not miss out on implementing them when required.

• With dedicated teams for every process, no area of billing process is left untouched or neglected. The expertise spreads to every area, giving you across-the-board improved results. The staff is trained to rigorously pursue every claim until it is paid for completely. This results in reducing your accounts receivable, an outcome which obviously is highly beneficial in enhancing profits.

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- No two practices are the same and so no matter the size of your practice, or the requirements, you will receive custom-made services which will help in increasing profitability for your practice and mitigating denials and rejections.
- Finally, the expertise that an outsourced billing company offers is unparalleled and cannot be compared to the limited efficiencies of an in-house staff.

The most important thing is to choose a billing service that best suits the needs of your particular practice in order to get the best results. Give us a call today at (888) 448-6233 and check out our website at www. stepabovehealth.com or click here to get a FREE analysis, and let's discuss how we can help you rid your practice of billing headaches.