



Dare to Compare

By James Larson, MTI Marketing Manager

Before you buy your next podiatry chair, MTI would like to have you consider all the details first. Here is some friendly advice to help you in your buying process.

Q: Do you sit for examinations or procedures?

A: If you sit for procedures, then save some money by buying a chair with only power back and tilt.



526 Upright No Foot Control

You can save on money by removing the lift functionality. We would recommend our 526 Dual-Power Pedestal Base.

Q: Do you stand for examinations or procedures?

A: If you stand for procedures, then consider a chair that offers power lift, back and tilt. This gives you the next level of features with an affordable price. We would recommend our 527 Tri-Power Chair.



527 Seamless Upright

Q: Do you need a knee-break?

A: The next level of chair provides full functionality of your lift, tilt, back and foot functions. This is the Cadillac of chairs that offer the convenience of fitting in a small office and accommodating disabled or elderly patients. We would recommend our low-cost 530 Quad-Power Chair or our 450 Quad Power Chair that offers an additional leg extension.



450 Upright Arms



530 Upright

Q: Do you need a bariatric chair?

A: If you work with patients that exceed 600 lbs., then we would recommend a bariatric chair that offers 800 lb. lift capacity and 30" wide seats. MTI would recommend our low-cost, contour leg option, the 527 Tri-Power Chair. We also offer a knee break with a leg extension model called the 450W Quad-Power Podiatry Chair.



527W Upright

Q: What else should I consider when buying a chair?

A: Choose seamless upholstery that is Velcro-attached that allows you to easily replace small sections of upholstery. Check the motor to make sure it is a DC instead of a Hydraulic or Gear Motor. This reduces oil leaks and repairs in the future. Check the lift capacity to make sure your chairs can exceed 450 lbs. See if your chairs can offer a prone position without additional costs. Finally, see if your chair offers 19" entry height so that you can qualify for the ADA Tax Credit of \$3500.



450W Upright Arms

We hope this buyers guide will help you make the best decision when you are purchasing your next podiatry chair. We are proud at MTI to say that every one of our chairs meets this level of quality. If you would like to contact one of our friendly customer representatives to help you choose the right chair, then contact us at 877-708-6033, sales@mti.net, mti.net/podiatry, or click here.