

## SOLO Labs: Serve Others, Love Others

By Carrie L. Estelle

As one of the nation's leading manufacturers of custom prescription orthotics and podiatric devices, we have built our reputation on the pillars of quality products, exceptional service and an enduring commitment



Solo Labs 1983 (left) and today (right).



to helping patients and doctors improve their lives. Our philosophy, echoed in our name, has been to *Serve Others, Love Others*. By continuing technological advancement, we take pride in our ability to create superior, customized orthotics at competitive prices. Our advanced manufacturing processes and helpful customer service keep customer returns to a minimum. SOLO Laboratories has grown to be one of the most trusted and reliable manufacturers in the foot care industry.

Over thirty years of expansion and technological advances have produced a rich legacy upon which SOLO continues to build. Manufacturing started during 1983 in a one room building with no indoor plumbing or heat. All molded casts were poured with plaster which yielded excellent orthotics, but took much time and storage space. Since winter threatened our garden hose source of water, by the end of that year SOLO moved to a dairy farm with a few modern amenities.

Business grew and the need for more space became apparent. Property was purchased in 1989 and construction commenced on our first building. Finding storage space for all the casts and an increase in orders necessitated the purchase of a computerized CAD/CAM system



Solo's sport orthotic

In 2001, another larger building was added to expand operations. To simplify the inbound process, during 2006 SOLO became the first lab to receive orders electronically via the TOM-CAT Foot Scanner, eliminating the time and cost of shipping molded casts.

In 2010, SOLO began internally developing CAD/CAM technology with the goal of completely replacing the remaining poured plaster molds for the most complicated orders. After four years and hundreds of software versions, SOLO is now able to duplicate the most complicated plaster casts electronically. We continue to innovate through various system and process improvements that set the

---

**After four years and hundreds of software versions, SOLO is now able to duplicate the most complicated plaster casts electronically**

---

---

**Our philosophy, echoed in our name, has been to Serve Others, Love Others.**

---

in 1994. This system stored and calculated all technical data electronically for the less complicated orders allowing us to create superior orthotic devices quickly and accurately. Not only did this streamline procedures, but it introduced long term electronic storage of those casts.

standard for quality craftsmanship and engineering.

At SOLO Laboratories, we are dedicated to not only creating new and innovative ways to help others, but also to instilling the idea that everyone should be able to walk through life with comfort and ease. We believe that through our superior products and dedication to our company philosophy, *Serve Others, Love Others*, we truly can help others improve their quality of life. For more information on SOLO Laboratories and how we can work together, visit [sololabs.com](http://sololabs.com) or call to speak to one of our friendly representatives at 1-800-765-652, or [click here](#).