Who's Who

PRODUCTS & SERVICES

## 2017 Buyers' Guide

f knowledge is power, then time is surely money. That's the idea behind the *Podiatry Management Annual Buyers' Guide*. To save you time by providing you an easy and convenient source of all the major podiatric products and services you use in the everyday course of running your practice.

This year's guide is divided into two parts. **Part I** lists company names alphabetically and provides pertinent address and phone/fax/website information, with additional product and/or service data for advertisers in this special online edition. Click anywhere on the shaded area for each advertiser and you'll go directly to their website.

**Part II**, which starts on page 75, lists companies or organizations according to the type of product or service they provide. Listings in many cases feature

both company/organization and product name; thus, if you're
looking for Naftin under
'Pharmaceuticals: Anti-Fungals,' you can
find this brand name even if you don't
know that Merz is the manufacturer.
Click on the boldface companies and organizations and you'll go directly to their
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Another cross-referencing feature makes it easier for you to find related products. For example, if you're looking in the 'Orthotics, Prefabricated' category, you will also find the cross-reference 'See also: Insoles, Heel Supports, and Pads.'

We encourage you to support these suppliers. Collectively, they provide the advertising dollars necessary to support both our print and online publications; and many, as well, contribute to podiatric student scholarships and research.

## Part I: Who's Who

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ABLES has set for itself the task of creating an interprofessional membership. ABLES already has MDs and DOs among it members. This will foster the exchange of information on scientific advances and evolving professional philosophies. It will facilitate the creation of a uniform standard of care for all professionals treating the lower extremity. It will help to obliterate senseless discrimination among academic degrees and organizational affiliations in the matter of professional privileging in hospitals and MCOs.

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With health care requirements changing, the importance of board certification cannot be overstated. Hospitals, insurance panels and even outpatient surgical centers require evidence of specialty board qualification and certification to acquire or retain staff privileges. The Amer-

ican Board of Podiatric Medicine (ABPM) will continue to certify eligible candidates with a 24-month CPME-approved residency (PM&S-24, PSR + PPMR/ POR, PPMR + POR), through 2018. After that, ABPM will only be able to certify those with the 36-month residency. With this limited window of opportunity, the ABPM advises those who qualify and are interested in ABPM certification to consider entering the process in 2017, as after 2018 these candidates will lose their eligibility. Candidates with these credentials may apply for both the Qualification and Certification examinations in 2017. The case documentation requirement, if met successfully, will carry into 2018 if any part of the examination process is not passed in 2017.

Founded in 1975, the American Board of Podiatric Medicine

(ABPM) is recognized by the Joint Committee on the Recognition of Specialty Boards (JCRSB) of the Council on Podiatric Medical Education under the authority of the American Podiatric Medical Association (APMA) as the specialty board to conduct a certification process in Podiatric Medicine.

For more complete information about ABPM, please visit our website at www.abpmed.org. If you would like more information about the 2018 deadline, please contact board headquarters at 310-375-0700 or email admin@ ABPMed.org.

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Continued on page 8

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Founded in 1912, the American Podiatric Medical Association (APMA) is the largest and most influential organization supporting podiatrists. APMA members engage in the full range of foot and ankle treatment from conservative care to rearfoot reconstruction and ankle surgery. In concert with its 53 components and 11 affiliated and related organizations, APMA is dedicated to promoting foot and ankle health, member service, and professional excellence.

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2 weeks, 14 doses for tinea pedis; efficacy seen at 4 weeks post-treatment<sup>1</sup> 1 week, 7 doses for tinea cruris and tinea corporis; efficacy seen at 3 weeks post-treatment<sup>1</sup>

#### **Indications and Usage**

LUZU (Iuliconazole) Cream, 1% is indicated for the topical treatment of interdigital tinea pedis, tinea cruris, and tinea corporis caused by the organisms *Trichophyton rubrum* and *Epidermophyton floccosum* in patients 18 years of age and older.

#### **Important Safety Information**

LUZU is indicated for topical use only and is not indicated for ophthalmic, oral or intravaginal use.

LUZU should be used during pregnancy only if the potential benefit justifies the potential risk to the fetus.

Caution should be exercised when LUZU is prescribed for nursing mothers.

The most common adverse reactions in clinical trials were application site reactions, which occurred in less than 1% of subjects in both LUZU and vehicle arms. Most adverse reactions were mild in severity.

To report SUSPECTED ADVERSE REACTIONS contact Valeant Pharmaceuticals North America LLC at 1-800-321-4576 or FDA at 1-800-FDA-1088 or visit fda.gov/medwatch.

Please see Brief Summary of full Prescribing Information for LUZU on adjacent page.

Reference: 1: LUZU [prescribing information]. Bridgewater, NJ: Valeant Pharmaceuticals North America LLC.



(Iuliconazole) Cream, 1%

### BRIEF SUMMARY OF FULL PRESCRIBING INFORMATION FOR LUZU (luliconazole)

This Brief Summary does not include all the information needed to use LUZU safely and effectively. See full Prescribing Information for LUZU.

LUZU (Iuliconazole) Cream, 1% for topical use Initial U.S. Approval: 2013

#### Rx Only

#### INDICATIONS

LUZU (luliconazole) Cream, 1% is an azole antifungal indicated for the topical treatment of interdigital tinea pedis, tinea cruris, and tinea corporis caused by the organisms *Trichophyton rubrum* and *Epidermophyton floccosum*, in patients 18 years of age and older.

#### DOSAGE AND ADMINISTRATION

For topical use only. LUZU Cream, 1% is not for ophthalmic, oral, or intravaginal use.

When treating interdigital tinea pedis, a thin layer of LUZU Cream, 1% should be applied to the affected area and approximately 1 inch of the immediate surrounding area(s) once daily for two (2) weeks.

When treating tinea cruris or tinea corporis, LUZU Cream, 1% should be applied to the affected area and approximately 1 inch of the immediate surrounding area(s) once daily for one (1) week.

#### ADVERSE REACTIONS

#### Clinical Trials Experience

Because clinical trials are conducted under widely varying conditions, adverse reaction rates observed in the clinical trials of a drug cannot be directly compared to rates in the clinical trials of another drug, and may not reflect the rates observed in practice.

In three Phase 3 clinical trials, 616 subjects were exposed to LUZU Cream, 1%: 305 with interdigital tinea pedis and 311 subjects with tinea cruris. Subjects with interdigital tinea pedis or tinea cruris applied LUZU Cream, 1% or vehicle cream once daily for 14 days or 7 days, respectively, to affected and adjacent areas. During clinical trials with LUZU Cream, 1% the most common adverse reactions were application site reactions which occurred in less than 1% of subjects in both the LUZU and vehicle arms. Most adverse reactions were mild in severity.

#### Post-Marketing Experience

The following adverse reactions have been identified during postmarketing use of luliconazole cream, 1%: contact dermatitis and cellulitis. Because these reactions are reported voluntarily from a population of uncertain size, it is not always possible to reliably estimate their frequency or establish a causal relationship to drug exposure.

#### DRUG INTERACTIONS

The potential of luliconazole to inhibit cytochrome P-450 (CYP) enzymes 1A2, 2C9, 2C19, 2D6, and 3A4 was evaluated *in vitro*. Based on *in vitro* assessment, luliconazole at therapeutic doses, particularly when applied to patients with moderate to severe tinea cruris, may inhibit the activity of CYP2C19 and CYP3A4. However, no *in vivo* drug interaction trials have been conducted to evaluate the effect of luliconazole on other drugs that are substrates of CYP2C19 and CYP3A4.

Luliconazole is not expected to inhibit CYPs 1A2, 2C9 and 2D6 based on *in vitro* assessment. The induction potential of luliconazole on CYP enzymes has not been evaluated.

#### USE IN SPECIFIC POPULATIONS

#### Pregnancy: Pregnancy Category C.

There are no adequate and well-controlled studies of LUZU Cream, 1% in pregnant women. LUZU Cream, 1% should be used during pregnancy only if the potential benefit justifies the potential risk to the fetus.

The animal multiples of human exposure calculations were based on daily dose body surface area (BSA) comparisons  $(mg/m^2)$  for the reproductive toxicology studies described in this section and in Section 13.1 of the prescribing information. The Maximum Recommended Human Dose (MRHD) was set at 8 g 1% cream per day (1.33 mg/kg/day for a 60 kg individual which is equivalent to 49.2  $mg/m^2/day$ ).

Systemic embryofetal development studies were conducted in rats and rabbits. Subcutaneous doses of 1, 5 and 25 mg/kg/day luliconazole were administered during the period of organogenesis (gestational days 7-17) to pregnant female rats. No treatment related effects on maternal toxicity or malformations were

noted at 25 mg/kg/day (3 times the MRHD based on BSA comparisons). Increased incidences of skeletal variation (14<sup>th</sup> rib) were noted at 25 mg/kg/day. No treatment related effects on skeletal variation were noted at 5 mg/kg/day (0.6 times the MRHD based on BSA comparisons).

Subcutaneous doses of 4, 20 and 100 mg/kg/day luliconazole were administered during the period of organogenesis (gestational days 6-18) to pregnant female rabbits. No treatment related effects on maternal toxicity, embryofetal toxicity or malformations were noted at 100 mg/kg/day (24 times the MRHD based on BSA comparisons).

In a pre- and post-natal development study in rats, subcutaneous doses of 1, 5 and 25 mg/kg/day luliconazole were administered from the beginning of organogenesis (gestation day 7) through the end of lactation (lactation day 20). In the presence of maternal toxicity, embryofetal toxicity (increased prenatal pup mortality, reduced live litter sizes and increased postnatal pup mortality) was noted at 25 mg/kg/day. No embryofetal toxicity was noted at 5 mg/kg/day (0.6 times the MRHD based on BSA comparisons). No treatment effects on postnatal development were noted at 25 mg/kg/day (3 times the MRHD based on BSA comparisons).

#### **Nursing Mothers**

It is not known whether luliconazole is excreted in human milk. Because many drugs are excreted in human milk, caution should be exercised when LUZU Cream, 1% is administered to women who are breastfeeding.

#### Pediatric Use

The safety and effectiveness of LUZU Cream, 1% in pediatric patients have not been established. The number of pediatric patients  $\geq$ 12 years of age were too small to adequately assess safety and efficacy.

#### Geriatric Use

Of the total number of subjects in clinical studies of LUZU Cream, 1%, 8 percent were 65 and over, while 1.4 percent were 75 and over. No overall differences in safety or effectiveness were observed between these subjects and younger subjects, and other reported clinical experience has not identified differences in responses between the elderly and younger patients, but greater sensitivity of some older individuals cannot be ruled out.

#### NONCLINICAL TOXICOLOGY

#### Carcinogenesis, Mutagenesis, Impairment of Fertility

Long-term studies to evaluate the carcinogenic potential of LUZU Cream, 1% have not been conducted.

Luliconazole revealed no evidence of mutagenic or clastogenic potential based on the results of two *in vitro* genotoxicity tests (Ames assay and Chinese hamster lung cell chromosomal aberration assay) and one *in vivo* genotoxicity test (mouse bone marrow micronucleus test).

In a fertility study in rats, subcutaneous doses of 1, 5 and 25 mg/kg/day luliconazole were administered prior to and during mating and through early pregnancy. Treatment related effects on reproductive function were noted in females (decreased live embryos and decreased corpus luteum) at 5 and 25 mg/kg/day and males (decreased sperm counts) at 25 mg/kg/day. No treatment related effects on fertility or reproductive function were noted at 1 mg/kg/day (0.1X MRHD based on BSA comparisons).

#### PATIENT COUNSELING INFORMATION

See FDA-approved patient labeling (Patient Information)

Inform patients that LUZU Cream, 1% is for topical use only. LUZU Cream, 1% is not intended for intravaginal or ophthalmic use.

#### Manufactured for:

Medicis, a division of Valeant Pharmaceuticals North America LLC, Bridgewater, NJ 08807



Manufactured by: DPT Laboratories, Ltd., San Antonio, TX 78215

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With precision and accuracy down to one millimeter, the LES is the perfect tool that eliminates the mess of plaster casting or the hassle of shipping foam boxes. The idea is to make it easier to scan a patient's foot, foam box and send an order in for production instantly, cutting down on shipping costs and turnaround time. MHOL brought this scanner to the market hoping it would allow practitioners to expand their practices from

Continued on page 41

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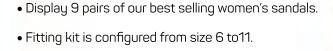




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NuvoLase, Inc. develops and markets innovative devices for healthcare providers worldwide. NuvoLase products are the result of solid research, sound science, and extensive clinical experience, ensuring that they always provide superior clinical performance. The PinPointe FootLaser is available worldwide.

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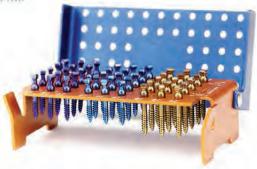


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Continued on page 53



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Dr. Michael Rosenberg, DPM, is Director and cofounder of Montgomery Foot Care Specialists, P.C., in Montgomery, AL. Dr. Rosenberg focuses on surgery and the treatment and care of his patients with diabetic peripheral neuropathy.

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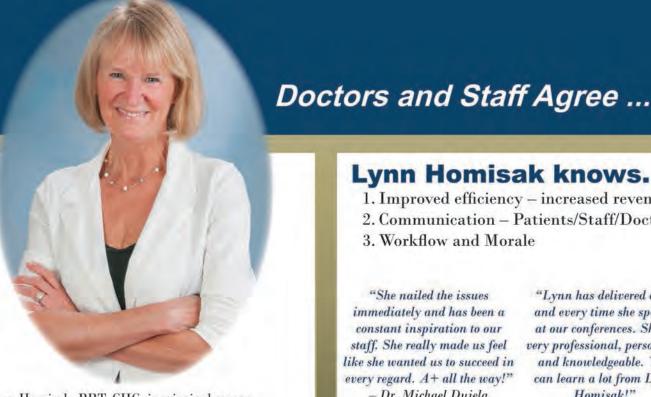
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Continued on page 59



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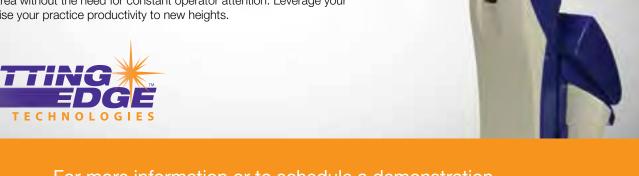
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Continued on page 62



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#### UPSHER-SMITH LABS

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www.thewestern.org
e-mail: info@thewestern.org.
Continued on page 71

This **Buyers' Guide** is also available at www.podiatrym.com/Buyers\_guide.cfm

#### INNOVATIVETECHNIQUES • NEW ADVANCEMENTS • HANDS-ON WORKSHOPS

# June 22-25

Footprints in the Sand th So. Carolina Podiatric Medical Assn.

### BIG SKV

July 13-15

Big Sky Conference with Montana Podiatric Medical Assn.

#### PORTLAND

August 3-6

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#### SAN DIEGO

September 14-17

UPDATE 2017
with San Diego Podiatric Medical Society

#### MID-ATLANTIC

October 6-8

Mid-Atlantic Conference with Mid-Atlantic Podiatric Medical Assn.

#### BOSTON

October 20-22

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#### REARFOOT & ANKLE

April 27-30 December 7-10 September 7-10



### Valley of the Sun Conference

with Arizona Podiatric Medical Association



### Surgical Pearls by the Sea

with Rhode Island Podiatric Medical Association



### **UPDATE 2017**

Reconstructive Surgery of the Foot & Ankle

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most up to date comprehensive practice management resource in podiatric medicine." — Patrick DeHeer, DPM



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APRIL 27-30, 2017



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# Part 2: Products & Services

Buyers' Guide

Editor's Note: We wish to clarify that many, if not most of the products listed below are available from the supply houses (both physical and online) listed under "Supplies," in this section, via combinations of phone, catalog and online sales. We felt it would be redundant to list these companies under every single listing, so we're taking the opportunity to remind you via this note.



#### **ACCREDITATION: Surgical Facilities**

loint Commission on Accreditation of Health Care Organizations (ICAHO)

#### **ADHESIVES: Pre-Tape Dressings** (Skin Adherents)

Gordon Labs (GL-2 and GL-7 Skin Adherent/Stik-It [disposable ampules])

Pedinol Pharmacal (Pedi-Pre-Tape Spray/Pedi-Skin Adherent)

#### ADJACENCIES/IN-OFFICE **DISPENSING PROGRAMS/OTHER ANCILLARY SERVICES**

Acor Apex

AmerX

Bako

Biofreeze

**Blaine Labs** 

Cryoderm Darco

Dr. Comfort

Dr. Jill's Foot Pads

Dr.'s Remedy

FootHelpers

Gel Smart/Healix Care

Gilden Tree **Gordon Labs** 

Healthy Glow Skin Products

Langer

MD Private Label

Moberg Pedicis

**Pedifix** 

Realm Labs

Safestep

Silipos

**Straight Arrow** 

SureFit

Tetra

Tripod Lab

Woodward Labs

Xenna

#### **ADVERTISING (Newsletters/ Brochures**)

(See: Practice Promotion)

#### ADVERTISING (Radio, TV & **Newspaper**)

(See: Practice Promotion)

#### **ADVERTISING (Waiting Room** Videos)

(See: Practice Promotion)

#### AFO's

(See: Braces/Supports)

#### **AFO ESSENTIALS PROGRAM** ОНІ

#### **AIR PURIFICATION**

**BNA Burz** 

DPM-Aire (New-Aire) EFI

Jan L

Medicool

(See also: Suction Systems; Lasers)

#### **ANATOMICAL MODELS/CHARTS**

Biomedical Models Co.

ANESTHESIA (topical)

(See: Skin Refrigerants)

ANKLE BRACES/SUPPORTS (See: Braces/Supports)

#### **ANTIFUNGAL DELIVERY SYSTEMS** (For Shoes)

Pedifix (Shoe Zap)

Shoe Care Innovations (Steri-Shoe)

**ANTISEPTICS** 

(See: Disinfectants/Hand Cleansers/ Cleaners, Instrument/Surgical Scrubs)

#### APPOINTMENT SCHEDULING

Eppointments plus Jay Geier's Scheduling Institute (See also: Computers: Software [Practice Management])

#### **APPRAISERS**

Medical Mavin

**ARTHROSCOPY** 

#### ArthroCare Sports Medicine ASSOCIATIONS/CONFERENCES/ **SEMINARS/MEETINGS**

Academy of Ambulatory Foot and Ankle Surgery

Academy of Physicians in Wound Healing (APWH)

American Academy of Pain Management

#### American Academy of Podiatric **Practice Management**

American Association of Colleges of Podiatric Medicine (AACPM)

American Association of Hospital and Healthcare Podiatrists (AAHHP)

American Association of Medical Foot Specialists

#### American Association of Podiatric Sports Medicine

American Association of Primary Care Providers for Edematous Extremities

American Association for Women **Podiatrists** 

American Board of Foot and Ankle Surgery (ABFAS)

#### American Board of Lower **Extremity Surgery** (ABLES)

American Board of Multiple Specialties in Podiatry

#### American Board of Podiatric Medicine (ABPM)

American Board of Podiatric Surgery

American Board of Quality Assurance & Utilization Review (ABQAURP)

American College of Arthroscopic Surgeons

American College of Foot & Ankle Orthopaedics & Medicine (ACFAOM)

American College of Foot & Ankle Pediatrics (ACFAP) American College of Foot & Ankle Surgeons (ACFAS)

#### American College of Lower **Extremity Surgeons** (ACLES)

American College of Podiatric Medical Review

American College of Podiatrist Radiologists

#### American Podiatric Medical Association

American Podiatric Medical Students' Association

American Podiatric Medical Writers Association

American Professional Wound Care Assn. (APWCA)

American Society of Foot and Ankle Dermatology (ASFAD) American Society of Podiatric

Medical Assistants American Society of Podiatric

Medicine Association of Extremity Nerve

Surgeons (AENS) Barry University Biomedical Concepts Corp

British Columbia Association of **Podiatrists** 

California Podiatric Medical Association (Western, The) Canadian Federation of Podiatric

Medicine Charcot-Marie-Tooth Assn.

(CMTA) Cleveland Clinic Center for

Continuing Education Colorado Podiatric Medical Association

Connecticut Podiatric Medical Assn.

Council for Medical Education & Testing

Deaconess Hospital

**Desert Foot** DF Con

DLS

**Eneslow Pedorthic Institute** European & World Congress of

Podiatry

FAPA Fraternal Corporation Florida Podiatric Medical Association (SAM)

Foot and Ankle Business Innovations (FABI)

Foot & Ankle Center of Teaneck, N.J.

Foot & Ankle Institute of Virginia FootWorld USA

Forensic Podiatry Consulting Services

Fund for Podiatric Medical Education

Future Medical Solutions Georgia Podiatric Medical Assn. Goldfarb Foundation

Graham International Implant Institute

Greater Texas Educational Foundation

Health Seminar and Management Consultants

Idaho Podiatric Medical Assn (Mountain Conference) Indiana Arthroscopic Associates

Innovative Management Systems Institute for Creative Podiatric Medicine

#### Institute for Podiatric **Excellence and Development** (IPED)

Instratek (Endotrac System) International Academy of Podiatric Medicine (IAPM)

International Academy of Walking & Standing

International Aesthetic Foot Society International Federation of Podiatrists (FIP)

#### **International Foot and Ankle** Foundation (IFAF)

International Foot & Ankle Congress

International Society of Podiatric Laser Surgery

Kent State University of Podiatric Medicine

Learning in the Vineyards Maine Podiatric Medical

Association Michigan Podiatry Association

#### **Midwest Podiatry** Conference

Montana Podiatry Association Napa Clinical Workshops National Podiatric Medical

Association New Cardiovascular Institute of The South

NJ Podiatric Medical Society NM Podiatric Medical Assn. NY State Podiatric Medical

NOFA (Global Foot and Ankle Conference)

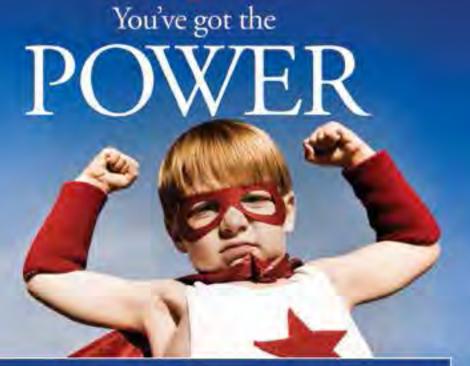
No-Nonsense Seminar

Association

North American Center for Continuing Medical Education (NACCME)

North Carolina Podiatric Medical Association

Continued on page 79



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Compliance Program



Bracing



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# Buyers' Guide

Office-Based Seminars (OBS) Ontario Podiatry Association **PAC Symposium** Pedorthic Footwear Association Physicians Business Academy

Podiatry Association of Great Britain

#### The Podiatry Institute **PRESENT**

Prescription Foot Orthotic Lab Association (PFOLA)

#### **Res Ed Summit**

R.I. Podiatric Medical Assn. Roosevelt Foundation St. Clare's Hospital (Dept. of Podiatric Medical Education) Scholl College of Podiatric

Medicine

Sea Courses Society of Armed Forces **Podiatrists** 

#### sos

Steel Foot

#### **Superbones**

#### (East and West)

Swiss Internal Fixation Course Texas Podiatric Medical Assn. University of Texas Health Science Center (Diabetic Foot Conference) University of the Pacific Vermont Podiatric Medical Association Western N.Y. Podiatric

Education Committee (Shuffle Off to Buffalo Seminar) Western Pennsylvania Hospital

(See also: Board Certification; Practice Promotion; Dual Degree Programs; Colleges)



#### **BACTERIAL REDUCTION**

(See: Disinfectants/Hand Cleansers/ Surgical Scrubs; Spore Testing)

#### BALANCE

(See: Braces/Supports)

#### BANDAGES

(See also: Dressings; Supplies)

#### **BANDAGE/CAST PROTECTOR**

Protex Medical

#### **BANDAGES, COMPRESSION**

(See: Compression Bandages)

#### **BANDAGES, PLASTER**

(See: Casting Materials: Orthotics)

#### **BILL COLLECTION**

Extremity Healthcare

#### **BILLING SÉRVICES/ELECTRONIC CLEARINGHOUSES**

Billing Simplified Extremity Healthcare Hippocratic Solutions Physician Claim Corp Premium Billing

#### BLADES

(See: Surgical Equipment)

#### **BLISTER RELIEF/PREVENTION: Specialties**

Bintz Company Dr. Jill's Dr. Scholl's

Gel Smart Gilden Tree

#### **Pedifix**

Silipos (Siloskin) Spenco (2nd Skin) Stein's

#### **BOARD CERTIFICATION**

American Board of Foot and Ankle Surgery

#### American Board of Lower **Extremity Surgery** (ABLES)

American Board of Multiple Specialties in Podiatry

#### American Board of Podiatric Medicine (ABPM)

American Board of Podiatric Surgery (ABPS) NBPME (credentialing exam)

#### **BOARD CERTIFICATION**

#### (Diabetes/Wound Care)

American Academy of Wound Management Amer. Board of Multiple Specialties in Podiatry

#### **BOARD CERTIFICATION**

#### (Preparation Material) Certifiable, Inc. (Boards-By-The-

Numbers) Goldfarb Foundation

#### **BONE-GROWTH STIMULATION/ BONE-HEALING**

DJO Global **EBI Medical Systems** Smith & Nephew

#### **BOOKS**

Angsko (Jacoby, "Sugar Crush") Churchill-Livingstone

#### The Podiatry Institute

Precision Intricast (Newsletter Collection) W.B. Saunders Sundstrom ("Total Recall"

#### textbook)

**BOOKS: Computer Textbooks** Data Trace Publishing

(See also: Videos)

#### (See: Footwear, Shoes)

#### **BRACES/SUPPORTS/WALKERS/ ANKLE FOOT ORTHOSES/WRAPS**

Acor (Richie Brace)

### Active Ankle

Allied/OSI (Richie Brace) Arizona AFO

### Bauerfeind USA, Inc.

(Malleotrain/Malleoloc/ Caligamed) Buffalo Brace

#### Burns Labs (Richie Brace) ComfortFit (Richie Brace/

TORCH Walker) Cropper (BioSkin) (Tri-Lok ankle brace; AFTR DC (dorsal closure)

#### Cyberkinetics Darco (DarcoGel/Body Armor Walker)

DIO Global (Aircast) DM Systems (Ankle Tough) Eastern Podiatry Lab (Richie Brace)

Even-Up (limb length discrepancy equalizer)

Fiber Labs (Richie Brace)

Gill Podiatry

#### **Integrated Orthotics**

Integrity Orthotics Lab (Richie Brace)

IQ Medical (Equinus-related)

#### JSB (Richie Brace; Ultimate SB)

luzo KLM (Richie Brace)

Langer (LAST line: DCO, TCO) Marathon Orthotics (Richie Brace) Mark Fugit Ortho Lab

Med-Pro (DarcoGel)

#### **Moore Medical** Moore Balance Brace (Arizona AFO/OHI)

New Step

#### Niagara Brace OHI (AFO's, Moore Balance **Brace, AFO Essentials**

program)

Orthomerica Ortho-Zone (Thermoskin Thermal Ankle Brace)

Ossur

PAL Health System (Platinum Ankle Brace)

Pine Tree Orthopedic Lab Pro Lab

Root Lab (Richie Brace)

#### RYBO Medical (AFO's)

SafeStep (MBB)

Silipos Solo Labs (Richie Brace)

STJ (Richie Brace) Streifeneder (Sporlastic)

#### SureFit (Richie Brace) Swede-O (AFG Stabilizer/

Plantar FXT) TruMold (CROW AFO)

(See also: Braces: Pediatric; Digital Appliances; Plantar Fasciitis Splints; Scooters)

#### **BROKERS (For Practice Buying/** Selling)

(See: Practices, Buying/Selling; Appraisers; Financing)

#### **BUNION RELIEF (Non-surgical Specialties**)

Apex

Bintz Company

#### Dr. Jill's Foot Pads

Dr. Scholl's FootHelpers

Gel Smart

**Pedifix** Silipos (Bunion Protector)

#### Stein's

#### **BUNION RELIEF (Surgical)**

(See: Surgical Equipment; Specialties)

#### BURS

(See: Nail Treatment) **BUSINESS FORMS** 





#### **CABINETS/CASEWORK** Midmark

MTI **CALLUS RELIEF** 

#### (See: Corn/Callus)

**CANDY: Edible Chocolate Feet** 

Toe-Rific

#### **CASTING MATERIALS: Orthotics**

(See: Orthotics: Casting Materials)

#### **CASTING MATERIALS** (Post-Op/Post-Trauma)

Smith & Nephew Casting (Gypsona/Dynacast)

#### **CASTING MATERIALS: Shoes** (See: Shoes: Custom Made/Molded)

**CAST ADJUSTERS** 

DM Systems (Cast Wedge)

#### **CAST PROTECTOR**

(See: Bandage/Cast Protector)

#### **CHAIRS**

Gill Podiatry Henry Schein

IMS

Midmark Corp. **Moore Medical** 

MTI

(See also: Elevators, Foot; Stools)

#### **CLAIMS PROCESSING** (See: Billing Services)

**CLEANERS, INSTRUMENT** 

#### (See: Disinfectants)

**CLEANERS, ULTRASONIC** 

#### (See: Sterilizing Equipment)

**CLEANSERS** (See: Hand Cleansers)

#### CME CREDITS (Home Study) ΔΡΜΔ

DataTrace Podiatry Management

Podiatry Today
Temple University School of

#### Podiatric Medicine

**COAGULATORS** (See: Surgical Specialties)

#### **CODING & DOCUMENTATION** (INFORMATION/COUNSELING)

American College of Podiatric Medical Review Codes for Podiatric Medicine and

More! (Dr. Martin Taubman) CodingLine.com DataTrace (Medicare

Compliance/DT Doctor

#### Coder)

DocuForms (forms) Dr. Mike The Coder (Dr. Michael Warshaw)

**HPMSI** 

ICD-10 Help (See also: Documentation: Entry

#### Data Systems) **COLLEGES, PODIÁTRIC**

**Barry University** California School of Podiatric Medicine at Samuel Merritt

College Kent State University of Podiatric

Medicine Midwestern Univ. (Arizona

Podiatric Medicine Program) N.Y. College of Podiatric

Medicine Scholl College of Podiatric Medicine at Rosalind Franklin

University Temple University School of Podiatric Medicine

Continued on page 82

New IOL3DScanner app is now available on itunes.

The IOL3DScanner app was developed with the following enhancements to improve turn around times and provide accurate true 3D data.

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No Mess

Easy to use solution

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# Leading the industry through Technology + Innovation. ORTHOTIC ORDERS

3→5 DAY TURNAROUND ON

IOL3DScanner App uses 3D technology that scans the patient's foot in seconds to create a digital reproduction in the form of a 3D model. Once the foot has been scanned, the attending practitioner is able to view the foot scan and confirm the foot was captured correctly, enter the corresponding orthotic prescription and instantly send the file to the laboratory for production.



This process allows for reduced in-office casting supplies and time, outgoing freight charges and faster turnaround times.

Call today to arrange a demonstration!

# Podiatry



MTI's premiere Podiatry products are perfect for the Podiatrist Looking to enhance their patient satisfaction. Our leading products include:

- 526 Dual-Power Chair
- S27 Tri-Power Chair
- 450 Quad Power Chair
- · Clarus 4 LED Exam Light
- MTC Series Mobile Cabinots
- 321 Pneumatic Stool w/Backrest
- DV-1 Dust Vacuum
- Portable Leg Wrap





University of Osteopathic Medicine and Health Sciences, College of Podiatric Medicine and Surgery

Western University

#### **COMPOUNDING**

(See: Pharmaceuticals:

## Compounding) COMPRESSION BANDAGES

(See: Wound Management) **COMPRESSION SLEEVES** 

#### **Pedifix COMPRESSION STOCKINGS**

luzo Sigvaris

#### **COMPRESSION STOCKING FACILITATING DEVICES**

Juzo (Easypad/Slippie)

#### **COMPUTERS: Software** (Appointment Scheduling)

Eppointments Plus

Jay Geier's Scheduling Institute **COMPUTERS: Software** 

#### (Practice Management/ **Electronic Claims Submission/** Documentation/EMR & EHR/

**Patient Notes**)

Ist Providers Choice Advanced Data

Systems

Athena Health

Compulink

ICS Software (Sammy)

#### MediTouch EHR (Health Fusion)

Quick Notes TrakNet

(See: Billing; HIPAA Risk Assessment; IT Consulting)

#### **CONFERENCES/SEMINARS**

(See: Associations; Practice

#### Promotion) **CONSULTING**

(See: Practice-Building, Practice

#### Promotion) CORN/CALLUS RELIEF (Specialties)

Bintz Company **BNA Burz** 

#### Dr. Jill's Foot Pads

Dr. Scholl's Gel Smart

Gilden Tree

#### **Gordon Labs**

Healthy Glow Callus

Remover (Pumice Wand)

#### **Pedifix**

Pedinol (Hydrisalic Gel)

Silipos

Stein's Xenna (Callex)

#### **COSMETIC SURGERY** (Seminars)

International Aesthetic Foot Society

#### **CREDENTIÁLING EXAMS**

(See: Board Certification)

CRUTCH ALTERNATIVES

#### (See: Scooters)

#### **CRYOSURGERY**

(Cryotherapy)

(See: Skin Lesion Removal/Wart Removal)



#### **DEBT RESTRUCTURING**

Medical Mavin

#### **DIABETES**

(See: Blister Relief; Board Certification; Braces/Supports; Cryoplasty; Diagnostic Equipment: Dressings; Heel Protection/ Elevation; Medicare Diabetic Footwear Program;

Orthotics/Insoles: Raw Materials: Orthotics: Custom; Orthotics: Prefabricated; Patient Self-Inspection; Pharmaceuticals: Topicals [Wound Dressings; Moisturizers;] Online Services;

Pharmaceuticals: Diabetic Neuropathy: Diabetic Supplements; Wound Treatment; Pressure Walkers/ Scooters; Shoes; Socks; Wound Management)

#### DIABETIC NEUROPATHY (topicals/medical foods/devices/ technologies for treatment)

Biofreeze Eli Lilly (Cymbalta) Hyperion (SmartSKAN) Moberg

Molecular Labs (Neurvasia)

#### Neurogenx

PAMLab (Metanyx)

**Pedicis** 

Pfizer (Lyrica)

#### Pharmaceutix (podiaPN)

Realm (Neuremedy)

(See also: Diagnostics Equipment; Pharmaceuticals; Wound Management)

#### **DIAGNOSTICS: In-Office Molecular Diagnostics**

Consultants **DIAGNOSTICS: Diabetic** 

### Neuropathy

#### Bako (nerve fiber density testing)

Dermpath (nerve fiber density testing)

Hyperion (Smart-Skan)

#### **Molecular Diagnostics** Consultants

Neurometrix (NC Stat/DPN

Check) O'Brien Medical (ETF 128)

#### Prosenex (DND) Therapath (nerve fiber density

# testing) DIAGNOSTICS EQUIPMENT:

#### **Pressure Assessment**

Apex (iStep) Footmaxx

Noraxon

Orthotic Group (Gait Scan)

#### RYBO (ScanAny)

TekScan (MatScan/F-Scan) (See also: Orthotics)

#### **DIAGNOSTICS EQUIPMENT:**

Biomedix/Surefit (PADNet)

Koven Technology, Inc. (Smart Dop 20)

#### **DIAGNOSTICS EQUIPMENT:** Wound Assessment

Wound Zoom

#### **DIAGNOSTICS LABS**

#### (See: Pathology Labs) DIGITAL APPLIANCES (Moldable Silicon)

Dr. Jill's Foot Pads Pedifix

Silipos

#### **DIGITAL IMAGING**

(See: X-rays)

#### DIGITAL SHIELDS

(See: Orthotics: Custom Digital Shields)

#### **DIGITAL SPLINTS**

(See: Splints) **DISINFECTANTS** 

(See: Hand Cleansers)

DISPENSING

(See: Adjacencies) **DISPOSABLES: Swabs/Applicators** 

#### (See: Supplies) **DISTRIBUTORS**

(See: Supplies)

#### **DOCUMENTATION (Entry Data** Systems)

(See: Coding & Documentation; Computers: Software (Practice Management)

#### **DOCUMENTATION (Forms)** DocuForms

**DOPPLERS** (See: Diagnostics Equipment:

#### Vascular) **DRILLS**

(See: Nail Treatment, Surgical Equipment/Suction Systems)



#### **EDUCATION**

(See: Online Physician Education/ Networking; Online Training (for medical Manufacturers) CME Credits (Home Study); Computers: Software (Graphic Educational Programs); Associations/Conferences: Television, Residency Courseware; Books; Colleges)

#### **EMERGENCY EQUIPMENT/** FIRST AID

(See also: Pharmaceuticals: Topical [Skin Protectants]; Physical

## Therapy) **ELECTROTHERAPY**

(See: Physical Therapy)

#### EMR/EHR

(See: Computers (software)) **EMV PROCESSING** 

#### N. American Bancard

**EQUIPMENT/FURNISHINGS** 

#### (Office & Treatment Room)

(See: Cabinets; Chairs; Computers; Filing Systems; Hydrotherapy Lasers; Signs; Sterilizers; Stools; Storage Systems; Surgical Powe Equipment; Vacuum Systems;

Workstations; Casting Stands/ Elevators; Message Systems; Signs; Storage/Container

#### Systems: Subblies) **EQUIPMENT (Reconditioned)**

Dr. Mark Hayes

# Mini-C Sales E/M DOCUMENTATION

(See: Coding; Documentation)

#### **EXERCISE EQUIPMENT**

(See: Physical Therapy) **ESWT THERAPY** 

Curamedix (EPAT) Dornier Medtech

Zimmer Medizine (radial pulse)



#### **FELT PRODUCTS**

Acor

Bintz Company Dr. Jill's Foot Pads

Hapad

**IMS Plastics Supply** 

Stein's

#### **FIBROMATOSIS TREATMENT**

(Transdermal)

# PD Labs FINANCIAL GROWTH/STRATEGIC

**PLANNING** Blue Orchid Marketing Collaborative Practice Solutions

Extremity Healthcare

Medical Mavin The Sev Group

SOS (See also: Adjacencies/Practice

#### Building/Network Participation)

FINANCIAL SERVICES (See also: Bill Collection; Leasing;

#### Financing; Practice Promotion) FINANCING (for patients) (purchases/practice loans)

#### Care Credit FINANCING: Practice Acquisition

Extremity Healthcare

#### **Medical Mavin**

(See also: Leasing)

#### **FIRST AID**

(See: Emergency Equipment/First

#### **FIXATION DEVICES**

(See: Implants; Surgical Equipment)

#### **FLUOROSCOPY**

Fluoroscan

IMS Mini-C Sales

(Used/Rentals)

**FOAM PRODUCTS** 

#### Dr. Jill's Foot Pads

**EverFlex** 

**IMS Plastics Supply** 

Langer Biomechanics PAL Health Technologies Smithers-Bio Medical Systems (BioFoam) (for orthotic

casting) Stein's

Continued on page 85

# dollar X-ray Solutions from 20/20 Imaging

# Complete New & Retro-fit - Tethered & Wireless DR Solutions



#### ← PXS710D

High Frequency X-Ray with Anatomical Programming

- 1/2 radiation dose, 2x as efficient
- Touch-screen Interface with instant selection
- Tethered, Dual-Tethered, or Wireless configurations Tethered DR: Economical CCD Technology Wireless DR: True Flatpanel technology
- Qualifies for ADA tax credit
- Also includes Acquisition, PACS, and 23" Viewing Monitor

# 200

### → X-Cel X-Ray Retro-Fit

Wireless Connectivity & Retro-Fit

- MB700 (shown), P700/P75, FB700, Wall-Mount, Mobile<sup>2</sup>
- True flat-panel wireless DR technology
- Qualifies for ADA tax credit
- Also includes Touch-screen Acquisition, Full PACS, and 23" Viewing Monitor
- Ask about DR solutions for your MinXray and other wall mount/mobile models







# ULTCASOUND Solutions from 20/20 Imaging



■ J5 Ultrasound

Visibility and productivity at a touch.

- Easy to learn and use
- Needle Visualization Feature
- Voice Commands (no foot switch)
- Time-saving MSK workflows
- Portable ergonomic design

#### HS1 Ultrasound

Supports accurate diagnoses. More precise treatment at point of care.

- Image quality that is categorically sharper
- Simple Needle Visualization
- Broader frequency range probe for deeper tissue views
- Surprisingly small device that's extremely easy to use

visit 2020imaging.net for more



# Buyers' Guide

#### **FOOT DEVICES (Miscellaneous:** Bunion Products, C & C Products, Toe Separators, Wedges, Lifts, Pads, Splints, Digital Protectors, etc.)

Alimed

Bintz Company

#### Diafoot/Pure Stride Dr. Jill's Foot Pads

Dr. Scholl's Gel Smart

Gilden Tree

Gill Podiatry

Hapad

Henry Schein Med Pro

**Moore Medical** 

**Pedifix** Silipos

Stein's

#### **FOOT SUPPORTS**

(See: Foot Devices; Heel Cups/ Cushions; Heel Lifts; Insoles; Orthotics: Ready-Made; Pads)



#### **GAIT ANALYSIS**

Footmaxx Langer Biomechanics Group Noraxon

The Orthotic Group (Gait Scan)

#### RYBO (ScanAny) Tek-Scan (F-Scan/MatScan)

#### **GAUZE PRODUCTS**

#### Spenco (2nd Skin) (Quick Heal)

**GEL PRODUCTS** 

(See: Silicon Specialties)

**GERMICIDES** 

(See: Disinfectants)

GIFTS/CARDS Toe-Rific

(See also: Practice Promotion; Practice Building)

**GLOVES** 

(See: Supplies)

#### **GREETING CARDS**

(See: Gifts/Cards)



#### **HEEL CUPS/CUSHIONS/** STABILIZERS/SUPPORTS/ WRAPS/WEDGES

Acor (Krystal Visco-Elastic Heel Cup System)

Alimed

Allied/OSI Labs

Angsko (wraps)

Apex

Bauerfeind USA, Inc. (ViscoSpot) Bonapeda

Dr. Jill's Foot Pads

Hapad

#### JMS Plastics Supply

Medi-Dyne (Tuli's) PAL Health Technologies

Pedifix

Silipos

Spenco (Tritec<sup>™</sup> Heel Support)

Stein's

Streifeneder

(See also: Heel Cups: Silicon; Heel Lifts)

#### **HEEL LIFTS**

Alimed

Henry Schein

Silipos

#### **HEEL PAIN**

(See: ESWT, Plantar Fasciitis)

#### **HEEL PROTECTION/ELEVATION** (Post-Op/Rehab)

## DM Systems (Heel-Lift) HIPAA RISK ASSESSMENT

Manta Group TLD Systems

#### **HOLISTIC MEDICINE**

(See: Neutriceuticals; Vitamins) **HYDROTHERAPY (Whirlpools/** 

#### Spas/Footbaths)

Ferno-Ille

Med-Pro (Whitehall Dist.)

#### **HYDROTHERAPY DISINFECTANTS**

#### Ferno-Ille (Chlorazene) HYPERBARIC OXYGEN THERAPY

(See: Wound Management)



#### **IMAGING**

(See: Ultrasound; X-ray)

#### **IMPLANTS/BIOMATERIALS**

Arthrex

BioPro (Hallux

Metatarsophalageal Joint

Prosthesis)

De Puy ACE Medical (Orthosorb)

Gramedica (HyProCure)

MMI-USA (Smart Toe)

Nextremity Solutions

Novastep

#### Safety Fix (removable)

Sgarlato Labs (SHIP) Tornier

Treace Medical

Wright Medical Technology

(Silastic™ Flexible Hinge Toe)

Zimmer (Hall Surgical)

(See also: Surgical Equipment:

Specialities)

#### **INFECTION CONTROL**

SteriCheck Systems (for instrument sterilization)

(See: Disinfectants/Hand Cleansers/ Surgical Scrubs/Spore Testing)

#### INFORMED CONSENT

(See: Patient Education)

#### IN-OFFICE DISPENSING

(See: Adjacencies)

#### INSOLES/INLAYS (Ready-Made/ Semi-Custom/Customizable)

Acor Apex (Anti-Shox High

Performance)

#### Alimed Allied/OSI Labs

Bauerfeind (Viscoped)

#### Bergmann Orthotic Lab

Bintz Company Bonapeda

Burns Labs (Nu-Soft)

#### Diafoot/Pure Stride

DoctorInsole

#### Dr. Iill's Foot Pads

Dr. Scholl's

**EverFlex** 

Fiber Labs (Pure Stride)

Foot Helpers

Hapad

#### JMS Plastics Supply (Sorbothane II)

#### JSB Orthotics

Langer Biomechanics Group

Mat Plus

Medi-Dyne (Tuli's) Orthofeet

Medi USA (Igli) PAL Health Technologies

#### Pedifix

Pine Tree Orthopedic Lab

RX Sorbo SafeStep

Silipos

Spenco Medical (Rubatex

Neoprene/Metatarsal Arch Cushions)

#### Stable Step

Streifeneder SureFit

Vionic

(See also: Medicare Diabetic Shoe Program; Orthotics Prefab)

#### **INSTRUMENTS (Non-Surgical)**

Bianco Bros. (Nail Splitters/

Nippers)

Delta

De Puy ACE DGI

gSource

Jan L

Miltex, Inc. Vilex

(See also: Surgical Equipment)
INSURANCE (Malpractice)

#### Brown & Brown

**DPM Preferred** 

Podiaguard PICA (Podiatry Insurance Co. of America)

Rockwood Programs

RPS (Podiatry Plus)

#### INTERNET

(See also: IT Consulting; Practice Promotion, Computers; Online Education/Networking)

#### IT CONSULTING



#### **KERATIN DEBRIS EXFOLIANTS**



#### LASERS (for pain management)

Aspen

Berman Partners **Cutting Edge (MSL-pulsed)** 

Multi-Radiance

#### LASERS (for skin lesions/warts)

Hyperion (Hyperblue 1530)

Light Age (Q-Clear)

Nuvolase

Sheaumann (Go Laser)

#### LASERS (for nail fungus)

Aspen

Berman Partnrs

Erchonia (Lunula)

Hyperion (Hyperblue 1530) Light Age (Q-Clear)

Nomir

Nuvolase Sheaumann (Go Laser)

#### **LEASING**

Medical Mavin

**LEG ULCERS CARE** (See: Compression Bandages; Pharmaceuticals; Wound

#### Management) **LESION REMOVAL**

(See: Skin Lesion Removal)

#### LIGHTS/LAMPS

Med-Pro



#### **MAGNIFICATION**

(See: Operating Telescopes)

**MALPRACTICE** 

(See: Insurance; Legal Services);
MANAGED CARE

**SPECIALISTS** (See: Network Participation/

Financial Growth/Practice-

Building; Legal Services)

#### MATERIALS (See: Orthotics/Insoles: Raw

Materials) **MEDICAL REVIEW** 

**PROGRAMS** Certifiable, Inc.

DataTrace Publishing

#### Goldfarb Foundation NRPMF **MEDICARE DIABETIC FOOTWEAR**

PROGRAM (shoes, insoles)

Acor

Anodyne Apex

Apis Betterform

ComfortFit

Dia-Foot Drew Shoe

Dr. Comfort Foot Helpers Frankford Leather

Hersco **Integrated Orthotics Lab** JSB Orthotics

Langer Jerry Miller P.W. Minor

New Step Orthotic Lab Oasis Footwear Orthofeet

Ped-Lite Pedors

Pine Tree Orthopedics

Propet Continued on page 88





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# Buyers' Guide

Click the boldface companies/ organizations to go directly to their websites.

SafeStep Streifeneder SureFit TruMold

MIRRORS

MEETINGS/SEMINARS (See: Associations)

(See: Patient Self-Inspection)

**MOLDED INLAYS** 

Fsaote

(See: Insoles; Orthotics: Ready-

MOLESKIN PRODUCTS Dr. Jill's Foot Pads Stein's **MRI IN-OFFICE** 

**NAIL DRILLS** 

(See: Suction Systems) **NAIL DUST EXTRACTORS** 

(See: Vacuum Systems)

**NAIL POLISH. MEDICATED DaniPro** 

Dr.'s Remedy

Just For Toenails Tripod Labs

(Nailstat polish) NAIL TREATMENT

(See: Ingrown Nails;

Pharmaceuticals: Topical Medications [Nail Treatments]; Nail Polish; Nail Treatment: Instruments; Suction Systems; Surgical [Chemical] Nail Treatments; Onychomycosis; Prosthetic Nail System)

**NAIL TREATMENT: Debriding Drills** 

**BNA Burz** 

European Footcare

Jan L Medicool

MedPro

**NAIL TREATMENT: Debriding** (Non-Drill)

Kerathin (PodiaPRO debridement

**NAIL TREATMENT: Instruments** 

(Burs, Nippers, etc.)

Bianco Bros.

**BNA Burz** 

Delta DGI

gSource

Miltex

Tri Hawk (See also: Supplies)

**NAIL TREATMENT:** 

**ONYCHOMYCOSIS** (non-drug)

(See: Lasers (for nail fungus)

NAIL TREATMENT (Controlled Micro Penetration)

Clearanail

Jan L (Clearanail) **NEEDLES/SYRINGES** 

(See: Hypodermic)

**NEUTRACEUTICALS/MEDICAL FOODS** 

Molecular Labs (Neurvasia) Pam Lab

Pharmaceutix (podiaPN)

Realm Labs (Neuremedy) Tripod Labs

**NEWSLETTERS** 

(See: Practice Promotion)

NIGHT SPLINTS (See: Plantar Fasciitis)

**NIPPERS** 

(See: Nail Treatment)



**ODOR MANAGEMENT** 

(See: Pharmaceuticals [Topical Medications]: Anti-Perspirants)

**OFFICE MANAGEMENT** 

(See: Practice-Building; Employee time/attendance)

**OFF-LOADING DEVICES** 

(See: Braces; Shoes)

**ON-HOLD MESSAGE SYSTEMS** 

(See: Message Systems)



Continued on page 91





## We focus on **PAYMENTS**.

CareCredit is a health, wellness, and personal care credit card that gives patients an easy way to get the care they want and need, and pay over time for deductibles, co-pays, and treatments not covered by insurance. CareCredit has 10 million cardholders and is accepted at 200,000 enrolled locations. Practices get paid in two business days, helping you achieve your business goals.



# Objective test for small fiber neuropathy

Diagnose small fiber sensory and autonomic neuropathies with nerve fiber density analysis.

#### THERAPATH ADVANTAGES:

- Fixative shelf life up to one year at room temperature
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- One sample can be used for both epidermal nerve fiber density (ENFD) and sweat gland nerve fiber density (SGNFD)

Normal values adjusted for age and gender

www.therapath.com/skin Tel: 800.681.4338





# Buyers' Guide

#### ONLINE PHYSICIAN **EDUCATION/NETWORKING**

Datatrace Publishing (Graphic Educational Programs)

#### **PRESENT**

PM News

(See also: Publications)

#### ONYCHOMYCOSIS (drug treatment)

(See: Pharmaceuticals: Topical Medications: Nail

#### **ONYCHOMYCOSIS**

(non-drug)

(See: Lasers: Nail Treatment)

#### ONYCHOMYCOSIS (Controlled

**Micro Penetration**) Clearanail

Jan L (Clearanail)

#### **OPERATING TELESCOPES**

(See: Telescopes)

#### **ORTHOPEDIC DEVICES**

(See: Braces: Pediatric; Braces/ Supports; Digital Appliances; Splints)

#### **ORTHOTICS: Casting Materials**

#### Allied OSI (Carapace)

Apex (Foam) Bintz Company

**IMS Plastics [supplier]** 

Langer, Inc.

Smithers Bio-Medical (Bio-Foam)

#### **ORTHOTICS: Childrens'**

(See: Pediatric Specialties)

#### **ORTHOTICS: Fabrication Equipment and Accessories**

Acor

Alimed

#### JMS Plastics Supply (Farber Turbo Convection Oven/ Sani-Grinder)

Langer Biomechanics Group (Orthocement)

Orthofeet

(See also: Orthotics: In-Office)

#### **ORTHOTICS: Automated Production Systems/In-Office** Scanners/Pressure Systems/ Digital Systems)

Acor

Amfit (Footfax)

#### Bergmann Orthotic Lab (Automated Lab & Office **Production Systems)**

#### ComfortFit (TOM-CAT)

**Earthwalk** Footmaxx

#### Integrated

Integrity Orthotics Langer (Scan Cast 3D)

#### Mile High

New Step Orthotic Lab (TOM CAT)

Orthotic Group (Gait Scan)

#### Ortho-Rite (Delcam)

PAL (XtremityScan)

#### RYBO (ScanAny) Sharp Shape

Solo (TOM-CAT) SOLS (3D Printing) STJ (TOM-CAT)

Tek Scan

**TOM-CAT Solutions** 

#### **ORTHOTICS LABORATORIES**

Acor

#### Allied/OSI Labs

American Orthotic

Laboratories, Inc. (St. Louis) American Orthotic Lab Co.

(College Point, N.Y.)

#### Bergmann Orthotic Lab

Betterform

Burns Laboratories California Orthopaedic Labs

#### ComfortFit

Dia-Foot

Earthwalk Orthotics

Eastern Podiatry Labs

EverFlex

Fiber Foot Appliances

Foothelpers (Neoteric

Orthotics)

Foot Management

Hersco

Mark Fugit Orthotic Laboratory

#### Integrated Orthotics Lab

Integrity Orthotics Lab

#### JSB Orthotics

Kevin Orthotics

KI M Laboratories Langer Biomechanics Group, Inc.

Levy & Rappel, Inc

#### Mile High

IZM

NewGen Advanced

Orthotics Lab

New Step Orthotics Lab

Northwest Podiatric Laboratory

#### **Ortho-Dynamics**

Orthotic Group, The

#### Ortho-Rite

PAL Health Technologies, Inc.

Ped-Align

Performance Labs P & K Orthotics Labs

Plus Laboratory

Precision Intricast, Inc.

Precision Orthotic Lab

International

Pro-Lah Root Labs

Schuster & Richard Lab

Sole Supports

Solo Labs

STJ Orthotic Services (See also: Digital Appliances)

#### **ORTHOTICS/INSOLES: Raw Materials**

Acor (Poron/Microcel-Puff/ Thermacor)

Apex

Alimed

Bintz Company

EverFlex (Dual Set/SoftStep)

Frankford Leather

#### JMS Plastics Supply (Europlex/ nora/TL BLUE II/Thermosky/ Poron/Polydor)

Langer Biomechanics Group (Superform/PPT)

Mat Plus

Northwest Podiatric Laboratory Silipos (Tri-Flex Firm Gel Sheet)

Stein's

Streifeneder **ORTHOTICS: Moldable Silicon** 

(See: Digital Appliances)

#### **ORTHOTICS: Prefabricated/** Ready-Made (including customizable and "semi-custom") /in-office quick-molded

Acor (Quickfit)

Apex

AliMed. Inc.

#### Allied/OSI (MBS)

#### **Bergmann Orthotic Lab**

Betterform Bintz Co.

Bonapeda

#### ComfortFit Diafoot

DoctorInsole Dr. Jill's Foot Pads

**EverFlex** 

Fiber Foot Appliances (Pure Stride)

Foot Helpers Hapad

lan L

**IM** Orthotics

#### MS Plastics Supply JSB (Prothotics)

KLM

Langer, Inc. Mat Plus

Medi-Dyne (Tuli's)

New Step Orthotics Lab

#### Nolaro (RX24 Quadrastep svstem)

#### **Ortho-Dynamics**

Orthofeet (water-injectable/ Bio-Sole)

#### PAL Health Technologies, Inc.

Pedifix (Preforms)

#### Pro-Lab **Pure Stride**

**Redi-Thotics** 

RX Sorbo

Silinos Spenco (Arch Supports/ Sytel

#### Orthotic Arch Supports)

Stable Step (Power Step) STJ (SOLEutions/Fabthotics)

Superfeet

Vionic (See also: Heel Cups; Insoles; Medicare Diabetic Shoe

#### Program; Pads)

**OSHA COMPLIANCE** 



### PADS, HEEL/PRE-CUT/

SPUR/METATARSAL Acor

Bintz Company

#### **Diafoot/Pure Stride**

Dr. Jill's Foot Pads Gilden Tree

Hapad Langer Biomechanics Group

#### Mat Plus PAL Health Technologies

**Pedifix** Silipos (Gel)

Stein's

Spenco (2nd Skin)

(See also: Heel Cups/Cushions; Heel Lifts)

#### **PAIN MANAGEMENT (Specialty Devices and Technologies)**

ArthroCare (TOPAZ)

Aspen (laser)

Curamedix (EPAT) **Cutting Edge Lasers** 

ING (Foot Gym)

Multi-Radiance

#### Neurogenx

Neurometrix (Ouell) Pro Niche (The Heeler)

Zimmer Medizine (radial pulse) (See also: ESWT, Pharmaceuticals)

#### **PATHOLOGY LABS**

Acupath

Bako

Dermpath (Institute for

Podiatric Pathology)

#### Laboratory of Podiatric Pathology **Molecular Diagnostics**

#### Consultants

Pinkus Dermatology Lab

Podiatric Pathology

Laboratories

#### Therapath PATHOLOGY LABS: Epidermal **Nerve Fiber Density**

Bako

Dermpath

#### Therapath PATIENT BILLING

(See: Bill Collection; Computers: Software [Practice Management])

Biomedical Models Co. CaerVision DataTrace (podiatric graphics)

(See also: Anatomical Models;

PATIENT EDUCATION

#### Practice Promotion) **PATIENT NOTES**

(See: Documentation/Computers: Software [Patient Notes])

#### **PAYROLL SYSTEMS**

(See: Computers: Software [Practice Management]) **PEDIATRIC: Specialties** Acor (Kid Fits Arch Supports)

California Orthopaedics Lab (Kids Pals Orthotics)

Integrity Orthotics (childrens' orthotics) Langer Biomechanics Group Inc. (CRS® Counter Rotation

#### System)

Nolaro PAL Health Technologies [childrens' orthotics]

Pro Lab (Kiddythotics) **Redi-Thotics** Silipos (silicon specialties) SureStep (custom pediatric

orthotics, pediatric shoes)

PEDORTHIC/ORTHOTIST IN-**OFFICE SERVICES** 

#### Central Casting

PERIPHERAL NEUROPATHY (See: Diagnostics Equipment, Diabetic Neuropathy;

#### Pharmaceuticals) PHARMACEUTICAL DISPENSING (Compliance Training Programs)

Abby Jenn

Continued on page 95





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Helix3 Bioactive Collagen Matrix [CM] and Particle [CP] dressings contain 100% Type 1 native bovine collagen for effective wound management in all wound phases. The non-adherent, biodegradable, and biocompatible Helix3 dressings are comprised of highly absorptive porous collagen able to absorb up to 40-60x their weight in wound fluids without the need for additives, synthetics or alginate fillers.





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# Ortho Rite orthotics Walk-Rite Dress-Rite Children's Line Graph-Rite Leather Line



## Sport-Rite

An all around sport device manufactured for the athlete or every day active patient. This classic rear foot posted shell is an excellent choice as a general sports orthotic.



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Click the boldface companies/ organizations to go directly to their websites.

# Buyers' Guide

#### **PHARMACEUTICALS: Analgesics**

Adria Labs (Axotal) **DuPont Pharmaceuticals** (Nubain)

**DuPont Pharmaceuticals** (Percocet)

**DuPont Pharmaceuticals** 

(Percodan) High Chemical (Sarapin)

(injectable)

Knoll Pharmaceutical (Vicodin)

Merck Sharp & Dohme (Dolobid)

Norwich-Eaton Pharmaceuticals (Buprenex)

Novartis Pharmaceuticals (Fiorinol)

Pedinol (Nalfon 200)

Winthrop Labs (Talacen) Wyeth-Ayerst

(Lodine/Duract) (See: Pharmaceuticals/Topical)

#### **PHARMACEUTICALS: Antibiotics**

Barr Labs (Cephalexin) Biocraft Labs (Cephalexin) Biocraft Labs (Dicloxicilin)

Glaxo Inc. (Ceftin)

Lederle Labs (Pipracil) Eli Lilly & Co. (Ceclor)

Eli Lilly & Co. (Keflex) Eli Lilly & Co. (Keftab)

Lypho Med, Inc. (Cefazolin)

Mead-Johnson Pharmaceuticals (Duricef)

Medicis (Omnicef) Merck (Invanz)

Miles, Inc. (Cipro)

Parke-Davis (Meclomen)

Pfizer (Zyvox) Roerig (Unasyn)

Henry Schein Co. (Dicloxicilin)

SmithKline Beecham (Augmentin/ Pexiganan)

Squibb & Sons, Inc. (Azactum) Upjohn Co. (Cleocin) Upjohn Co. (E-Mycin) Zeneca (Cefotan)

#### **PHARMACEUTICALS: Anti-**Fungals (Oral)

Ortho-Neutrogena (Gritulvin V) Pedinol (Gris-PEG)

#### PHARMACEUTICALS: Anti-Fungals (Oral) [Onychomycosis]

Janssen (Sporanox) Novartis (Lamisil Tablets) Pedinol (Gris-PEG)

#### PHARMACEUTICALS: Anti-**Inflammatories**

American Regent (Betamethasone Sodium Phosphate and Betamethasone Acetate)

(injectable suspension) Boots Company (Rufen)

Bristol-Myers (Nuprin) Ciba-Geigy Pharmaceuticals (Butazolidin)

Ciba-Geigy, Inc. (Voltaren) Eli Lilly & Co. (Nalfon)

Horizon (Duexis) Merck Sharp & Dohme (Clinoril) Merck Sharp & Dohme (Indocin)

Mylan Labs (Meclofenamate) Pedinol (Nalfon 200)

Pfizer Labs (Feldene) Syntex Labs (Naprosyn) Upjohn Co. (Motrin/Ansaid) Whitehall Labs (Advil)

Wyeth-Ayerst Labs (Orudis) (See: Pharmaceuticals/Topical)

#### PHARMACEUTICALS: Compounding

Haldey Compounding Medi-Stat

PD Labs Physicians Specialty Compounding Quality Compounding

### Trilogy PHARMACEUTICALS: Diabetes

(See: Pharmaceuticals; Diabetic Neuropathy; Supplements; Wound Dressings; Wound Treatment)

#### PHARMACEUTICALS: Diabetic **Neuropathy (category includes** medical foods)

Angsko (Neuro-Eze) Biofreeze

#### Bako (NeuRX-TF tablets)

Health Care Products (Zostrix) Eli Lilly (Cymbalta) Haldey Compounding

Moberg (Kerasal Neurocream Molecular Labs (Neurvasia)

Origin BioMed (Neuragen) PAMLab (Metanyx)

Parke-Davis (Neurontin) Pedicis (Pedicin)

Pfizer (Lyrica)

#### Pharmaceutix (podiaPN)

Physician Specialty Compounding Realm (Neuremedy)

#### **PHARMACEUTICALS:** Gout

Savient (Krystexxa) Takeda (Uloric; Colcyrs)

#### **PHARMACEUTICALS:** Homeopathic

Medi-Natura (Traumeel) Topical Biomedics

#### **PHARMACEUTICALS: Neutraceuticals**

(See: Neutraceuticals)

#### **PHARMACEUTICALS: Onychomycosis (Non-Topical)**

(See: Pharmaceuticals: Anti-Fungals (Oral) [Onychomycosis])

#### **PHARMACEUTICALS: Peripheral Arterial Disease**

Hoechst-Roussel (Trental)

#### **PHARMACEUTICALS: Steroids**

Forest Labs (Dalalone) Schering (Elocon) Stiefel Labs (Mimyx) Stratus (Dermazene)

#### Teregen Labs (TDX LA) PHARMACEUTICALS: Topical **Medications (Analgesics)**

Agewell Angsko (Arginine Therapeutics) Biofreeze/Performance Health Core Products (Ibunex, Gluconex) Cryoderm

Dr. Swaim's Medi-Natura (Traumeel) Icon (Reliaderm)

MPM Medical (Regenecare) Pedicis (Planticin)

Stratus (Dermazene) Syncom (Fortex) Topical Biomedics (Topricin) Tripod Labs (Flexstat) **Truceuticals** 

#### Woodward (Mycocide HT) **PHARMACEUTICALS: Topical Anesthetics**

(See: Skin Refrigerants)

**PHARMACEUTICALS: Topical** Medications (Anti-Fungals/Anti-Microbials)

BSK/Onycol (nail)

Blaine Research Labs (Tineacide) (Nail)

Bako (Clarus Antifungal Cream; Clarus Antifungal Solution (nail); MacerX)

Diaderm (Clear Zal) (Nail)

Dr. Swaim's

#### Flexitol Anti-Fungal Liquid (Nail)

Gill Podiatry

#### Gordon Labs (Gordachom) (Nail)

Haldey Compounding Humco (Miranel)

Janssen Pharmaceuticals (Nizoral)

Medicis (Loprox) Merz (Naftin)

Moberg (Kerasal) (Nail)

Moore Medical

Novartis (Lamisil Cream/Spray) Onox Solution

Ortho Pharmaceuticals

(Spectazole) Pedicis (Cidacin)

Pedinol Pharmacal (Fungoid Tincture, Pedi-Dri Topical

Powder; Ertaczo) Pharmaderm (Oxistat; Keralac

(Nail) **Podiatree** ProFoot

Ouinnova (Ecoza)

Schering Labs (Lotrimin) Schering Labs (Lotrisone) Stiefel Labs (Zeasorb AF Powder)

Stratus (Dermazene) Tetra

Tripod Labs (NailStat/Tineastat) Valeant Pharma (Luzu)

Wellstone Labs (Molecular AF/

Westwood-Sauibb (Exelderm) Woodward Labs (Mycocide) (Nail)

#### **PHARMACEUTICALS: Topical Medications (Anti-Infectives/** Cleansing/Healing and/or for **Matrixectomies**)

#### AmerX (Amerigel)

Angelini (Silver Stream) Bacitracin

#### Bako (Tri-Soft) (with emulsifier)

Corticosporin Otic Ferno-Ille (Chlorazene) Gentamicin

#### Gordon Labs (Sodium Hydroxide)

Neosporin

Pedinol (Phenol EZ Swabs) Purdue-Frederick (Betadine)

Silvadene

Stratus (Peviderm)

Triple Antibiotic

#### **PHARMACEUTICALS: Topical Medications (Anti-Inflammatory)**

Biofreeze/Performance Health Core Products (Ibunex,

Gluconex)

Cryoderm

Medi-Natura (Traumeel)

Pedicis (Planticin) Stratus (Dermazene)

Syncom (Fortex) Tripod Labs (Flexstat)

#### **PHARMACEUTICALS: Topical Medications (Anti-Perspirants/** Deodorants/Drying Agents)

Bintz Co. (Khepra) Fraser Labs (On Your Toes)

Gordon Labs (Abscents, Bromi-Talc, Bromi-Talc Plus,

Formadon, Bromi-Lotion, Gordon's #5 [Aerosol foot powder])

Haldey Compounding Onox Solution

Pedinol Pharmacal (Breezee-Mist, Pedi-Pro Powder, Castellani Paint Modified (Color/

Colorless), Lazerformalyde Solution, Pedi-Boro Soak Paks)

Pedilux4 **Podiatree** Stiefel (Zeasorb)

#### **PHARMACEUTICALS: Topical Medications (Astringents)** Gordon Labs (Monsel's)

Herbert Labs (Bluboro) Moberg (Domeboro) Pedinol (Pedi-Boro Soak Paks)

#### **PHARMACEUTICALS: Topical Medications (Dermatitis)** Bako (Kera-HC)

Bayer (Desonate) (atopic dermatitis) Physician Specialty Compounding

#### Stiefel (Mimyx) **PHARMACEUTICALS: Topical Medications (Moisturizers/** Softeners)

Angsko

#### Bako (Kera HC; Kera-42; Hydro-Cutis)

Blaine (RevitaDerm) Diaderm (ClearZal Callus) Dr. Spalding's Podiatric Products

**ELON** Flexitol (Heel Balm, **Heel Perfect, Diabetic** 

Foot Balm) Gehwol Gilden Tree Gill Podiatry

#### Gordon Labs (Aloe-Grande Cream, Gormel, Vite-A-Cream, Calicylic)

Haldey Compounding Health Care Products (Diabetiderm) H-È-A-T- (Callusan) Kamedis MD Private Label Medimetriks

Merz (Aqua Glycolic)

Moberg (Kerasal)

Continued on page 98



# Will they find your website?

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Call or click by 3/31 and receive a free one-on-one Search Engine Optimization consultation.



# **Complete Internet Marketing Packages**



#### **Mobile-Friendly Websites.**

72% of consumers want to use mobilefriendly websites. Your responsive website will be coded to look great on all the most popular devices.



#### **Search Engine Optimization.**

Less than 10% of people look past the first page of search engines. Rank higher with the help of a Google Partner and our certified team of optimization experts.



#### **Reputation Management.**

88% of consumers trust online reviews as much as personal recommendations. Build better ratings on sites like Yelp, Google+ and Healthgrades.



#### **Online Patient Education.**

Promote better outcomes with a library of proven educational videos and articles, designed to boost treatment acceptance and attract new patients.



#### Google Ads.

Hit the front page instantly, and watch the new patients flock to your website. Your PPC ads will be written, maintained, and analyzed by a Google-certified team.



#### Social Media Marketing.

41% of people surveyed said social media would affect their choice of a healthcare provider. Reach them with Facebook, Twitter, and optional blogging packages.





Click the boldface companies/ organizations to go directly to their websites.

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#### Moore Medical

Pedifoot

Pedinol Pharmacal (Cerave,

Ureacin-10 Lotion &

Ureacin-20 Creme, Lazer

Creme, Hydrisinol Creme & Lotion, Hydrisalic Gel, Lactinol

E Creme & Lotion)

Pharmaderm (Keralac)

Physician Specialty Compounding

ProFoot Quinnova

Stiefel Labs (Epilyt Lotion)

**Straight Arrow** 

(Foot Miracle)

Summers Laboratories (Keralyt Gel)

Surgical Supply Service

Tetra (Kamea)

TheraPlex

Tripod Labs (Advanced

Moisturizing Formula) Upsher-Smith (Am Lactin)

Westwood-Squibb (Lac-Hydrin)

**PHARMACEUTICALS:** Topical **Medications (Nail Antifungal** Treatments)

AmerX (AmeriGel)

Angsko (Arginine Therapeutics)

Bako (Kera Nail Gel; Clarus **Antifungal Solution)** 

#### **Blaine Research Labs** (Tineacide; Terpenicol)

Cipher Pharmaceuticals Dermik (Penlac)

Diaderm (Clear Zal) Dr. Swaim's

Flexitol Anti-Fungal Liquid

Fungal Free Nails Gehwol

#### Gordon Labs (Gordachom)

Haldey Compounding

Humco (Miranel) (nail dystrophy)

Medimetriks

Moberg (Kerasal)

Omiera Labs (Podiazole)

**Pedicis** 

#### Pedifix (ClotrimazOil)

Pedinol Pharmacal (Nail Scrub;

Phenol EZ Swabs)

Pharmaderm (Kerydin)

Physician Specialty Compounding Podiatree

Tetra (Formula 3)

Tripod Labs (Nailstat 2-Step

Formula)

Valeant (Jublia)

Wellstone Labs (Molecular AF)

Winlind (Dr. Win's)

Woodward Labs (Mycocide)

(See also: Nail Polishes, Medicated)

#### **PHARMACEUTICALS: Topical Medications (Scar Therapy)**

Blaine (Scar Care Gel Pads)

Intraderm

Merz (Mederma)

Physician Specialty Compounding

**PHARMACEUTICALS: Topical** Medications (Skin Adherents)

(See: Adhesives)

#### PHARMACEUTICALS: Topical **Medications (Skin Protectants)**

Summit Industries (Lantiseptic)

**PHARMACEUTICALS:** Shoe **Disinfectants** 

Patholase (Sanifeet)

**PHARMACEUTICALS: Wart** 

#### **Medications**

Gordon Labs (Formadon)

Haldey Compounding

Med Cara (WartPeel)

Pedicis (Vircin)

Pedinol (Lazerformalyde)

Physician Specialty Compounding

Transderm Solutions

Tripod Labs (Plantarstat)

**PHARMACEUTICALS: Topical Medications (Web Maceration)** 

Bako (MacerX)

**PHARMACEUTICALS: Wound** Treatment

3M (Tegaderm Matrix)

ABL (Silvrstat)

Acelity (Systagenix)
AmerX (Amerigel)

Angelini

Cardium Therapeutics (Excellagen)

Care-Tech (Matrix gel)

Cellerate RX

Convatec, A Squibb Co.

(DuoDerm)

Derma Sciences (Medi-Honey)

Ferris Mfg. (Poly-Mem)

Gensco (Astero)

HS Pharma (Bensal HP)

Hymed

Intraderm

Keneric (RTD dressings)

Links Medical (medical honey)

Medline

MPM Medical (SilverMed; Excel

Gel)

Nu Med Ocean Aid

Pfizer (Zyvox)

Regenicel

Smith & Nephew Wound

Management (Profore/

Acticoat/lodosorb)

Smith & Nephew (Regranex)

Steadmed (Drawtex)

Continued on page 102





Including Motors & Shafts

AT2000/2010 Processor Parts Whirlpool Motors & Parts

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- · Controllers & Arms
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# RETHINK THE PODIATRY SPACE.

Over 50 years of immersive research and over a million exam rooms later, no one knows the clinical space better than we do. When it comes to podiatry, we've found that a few simple workflow considerations can drastically improve functionality and comfort at the point of care—and it all starts with the exam table. With its best-in-class foot section design, the Midmark 647 puts everything you need where you need it.

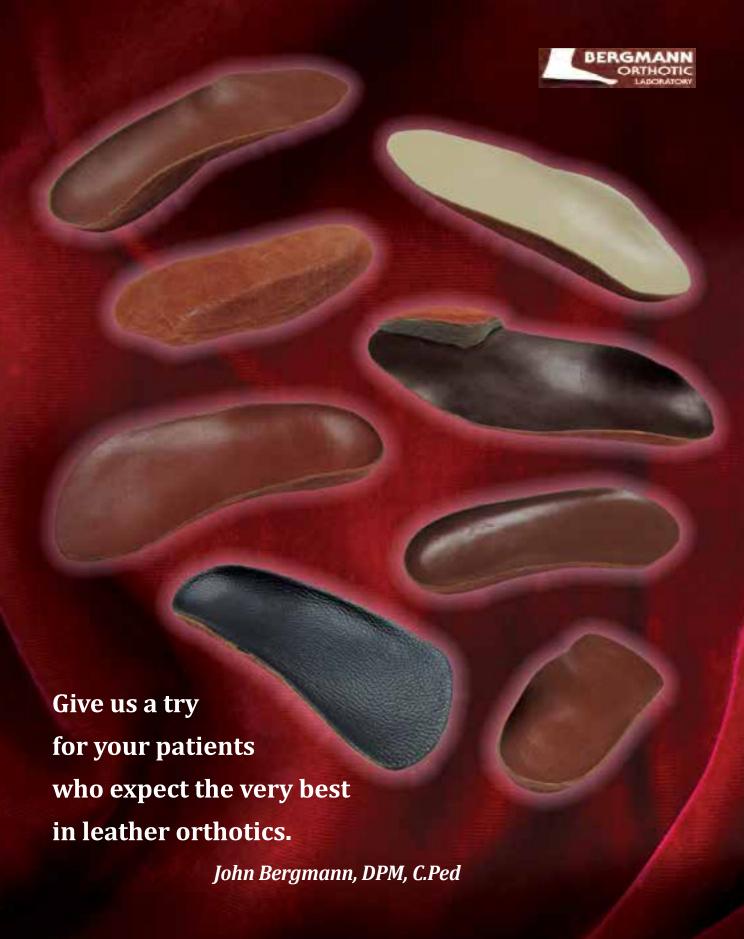
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Thera Gauze (Soluble Systems) Wake Pharma U.S. (Wound-Be-Gone) (oxygen free radical binding)

#### PHARMACEUTICALS: Wound Treatment (Natural)

Tripod Labs

#### **PHARMACEUTICALS: Wound** Treatment (Bio-Engineered Tissue)

Integra

KCI (GraftJacket)

Mimedx

Organogenesis (Apligraf/ Dermagraft)

Pegasus

Promethean (Gamma Graft) TEI Biosciences (Primatrix)

#### PHARMACEUTICALS: Wound Treatment (Debriding/Healing **Ointments**)

Smith & Nephew Medical (Accuzyme/Panafil/Santyl) Stratus Pharmaceuticals (Kovia, 7iox

#### **PHARMACEUTICALS: Wound** Treatment/Pain Treatment combo

Gensco (Astero)

#### PHOTOGRAPHY (Close-Up)

#### (See: Documentation) PHYSICAL THERAPY: Cold

**Modalities** 

Biofreeze/Performance Health

Silinos

#### **PHYSICAL THERAPY:** Electrotherapy/Ultrasound/ Inteferential/TENS/Laser

**Cutting Edge** 

Esaote

**2MI** 

Multi-Radiance

Neurogenx

Universal Ultrasound

#### **PHYSICAL THERAPY: Hydrotherapy**

(See: Hydrotherapy)

PHYSICAL THERAPY: Post-Op/

#### Post-Trauma/Rehab

Arizona AFO Bauerfeind

Darco (Shoes)

DM Systems

Dr. Jill's Foot Pads

Gill Podiatry

ING Source (Foot Gym)

Med Pro

**Moore Medical** 

PAL Health Systems

**Pedifix** 

ProNiche Medical (The Kneeler; The Heeler)

Propet

#### **Richie Brace**

Smith & Nephew (Rehab Division)

(See also: Braces/Supports; Physical Therapy: Heat Modalities; Physical Therapy: Cold Modalities; Pharmaceuticals; Scooters; Shoes; Topical [Skin

Protectants]; splints)

#### **PHYSICAL THERAPY: Topicals**

(See: Physical Therapy: Heat & Cold Modalities; Pharmaceuticals: Topical [Skin Protectants]); Pharmaceuticals: Topical (Analgesics)

#### PHYSICIAN EDUCATION

(See: Associations, Books, CME, Television, Videotapes)

#### **PLANTAR FASCIITIS (Specialties)**

ArthoCare Sports Medicine (Coblation)

Aspen

Curamedix (EPAT)

#### **Cutting Edge Lasers** Darco (FS6 Sleeve)

ING Source (FS6 Sleeve/Foot Gym)

Instratek

Osteomed (Koby Gard)

Thera-Band/Performance Health Pro Niche (The Heeler) Zimmer Medizine (radial pulse)

(See also: Cryosurgery; ESWT; Lasers; Pharmaceuticals)

#### **PLANTAR FASCIITIS (Day/Night** Splint)

Swede-O (Plantar FXT)

#### **PLANTAR FASCIITIS (Night**

Splints) Active Ankle Systems/

Performance Health Alimed

Darco

Langer Biomechanics Group Ossur

PAL Health Systems

# (See also: ESWT) PLANTAR FASCIITIS (In-shoe

# DJO Global (Aircast Air Heel) POSITIONING SYSTEMS: Pediatric

(See: Braces: Pediatric)

#### **POST-OP PROTECTION**

(See: Bandage/Cast Protectors; Braces/Supports; Casting Materials: Post-Op; Casts; Crutches; Compression Sleeves; Footwear, Specialized; Pharmaceuticals: Wound Dressings; Physical Therapy: Post-Op; Shoes: Post-Op; Socks; Splints; Wound Management; Vitamins: Post-Op)

#### PRACTICE-BUILDING (ENHANCEMENT)/OFFICE MANAGEMENT/CONSULTING)

#### AAPPM

Barrett Medical Consulting Blue Orchid Marketing Collaborative Practice Solutions

Extremity Healthcare

**FABI** 

Foot Helpers

Get Podiatry Patients **HPMSI** 

Institute for Creative Podiatric

Medicine

#### **Institute for Podiatric**

#### **Excellence and Development** (IPED)

Manta Group MD Private Label Medical Mavin

#### Neurogenx RST

**SOS Healthcare** Top Practices

(See also: Associations:

Board Certification; HIPAA Consulting; Managed Care; Network Participation: Patient

Education; Practice Promotion [Advertising]); IT Consulting)

#### PRACTICE CONSOLIDATION

Extremity Healthcare (Supergroup formation)

#### PRACTICE MANAGEMENT/ MARKETING/CONSULTING

(See: Appraisal; Bill Collection; Computers; Network Participation; Patient Education; Practice Promotion; Practice-Building)

#### PRACTICE PROMOTION (Advertising/Product Customization/In Office Patient **Communication/Waiting Room** Videos)

Blue Orchid Marketing CaerVision

Foot Helpers

Get Podiatry Patients

Healthy Glow

MD Private Label Officite (websites)

#### **Online Podiatry Sites** (websites)

Physician Web Pages (websites) Teregen (Personal Pumi Bar)

Toe-Rific

Web Power Video (See also: Adjacencies; Patient Education; Referral Network; Websites [Physician])

#### **PRACTICES:** Buying/Selling/ Consolidation

Extremity Healthcare (consolidation/Supergroups) Medical Mavin (Buying/Selling/ TOMS: Transitional Ownership

#### Management System) PRESSURE ASSESSMENT

(See: Diagnostics Equipment)

#### PRESSURE WALKERS

Darco (Walker)

Ossur

#### **PROSTHETIC NAIL SYSTEM**

Just For Toenails

#### **PUBLICATIONS**

#### **APMA News**

MPM (Greenbranch)

PM News

#### JAPMA

Podiatry Management

Podiatry Today

Podiatry.com

#### PRESENT (eZines)

**PUMICE BARS** 

Healthy Glow Teregen Labs (Personal Pumi Bar)

#### **PURCHASING NETWORKS**

(See: Supplies)



#### **RADIO ADS**

(See: Practice Promotion)

#### REFRIGERANTS

(See: Skin Refrigerants)

#### RFHAR

(See: Braces/Supports; Physical Therapy; Post-Op Protection; Shoes; Splints)

#### **REPAIRS**

Med-Pro (whirlpools, chair

#### upholstery) RESIDENCY COURSEWARE **PRESENT RETRACTORS**

(See: Surgical Specialties)



#### **SAFETY PRODUCTS & SERVICES**

(See also: Cleaners; Disposables; Fume Removal; Lasers; Protective Eyewear; Spore Testing; Sterilizers; Suction Systems; Surgical Equipment; Vacuum Systems; Waste Disposal; X-Ray: Personnel Radiation Monitoring; X-Ray: Shielding)

#### **SAFETY PRODUCTS & SERVICES**

SteriCheck Systems (See: Spore Testing)

#### SANDALS

(See: Shoes: Sandals) SAWS

#### (See: Surgical Equipment) **SCAR MANAGEMENT**

Blaine (Scar Care Gel Pad)

#### Merz (Mederma)

**SCHOOLS** 

#### (See: Colleges) SCOOTERS/WALKERS/ROLLING **MECHANISMS**

Pro Niche (The Kneeler)

#### **SEMINARS**

(See: Associations; Practice Promotion)

#### **SENSORY TESTING**

(See: Diagnostics Equipment: Diabetic Neuropathy)

#### SHEET STOCK

(See: Orthotics: Raw Materials) SHIELDS

#### (See: Orthotics: Custom Digital Shields) SHOE SANITIZER/ANTIFUNGAL

**DELIVERY SYSTEM** 

Pedifix (Shoe Zap) Shoe Care Innovations (Steri-Shoe)

#### (See: Pharmaceuticals: Shoe Disinfectants) SHOES: Athletic/Walking/Comfort

Apex

Asics Brooks Shoe, Inc.

Jan L (Nufoot)

New Balance (Aravon/Procare)

#### Revere SAS SHOES: Custom-Made/

Acor (Traditional Custom/Urban Walkers/ThermAcor)

Continued on page 105





The American Board of Podiatric Medicine



# American Board of Podiatric Medicine 2017 Qualification and Certification Examinations

- Candidates with CPME-approved 24 month residencies have until 2018 to complete certification.
- Candidates with CPME-approved 36 month residencies are not required to submit case documentation.

Additional policies are currently in place that could affect the 2017 examination process. Please visit ABPMed.org for complete details.

The American Board of Podiatric Medicine is recognized by the Joint Committee on the Recognition of Specialty Boards of the Council on Podiatric Medical Education under the authority of the American Podiatric Medical Association as the specialty board to conduct a certification process in Podiatric Orthopedics and Primary Podiatric Medicine.

Visit www.ABPMed.org for information and applications 3812 Sepulveda Blvd., Suite 530, Torrance, CA 90505 Phone: (310) 375-0700 | e-Mail: admin@ABPMed.org

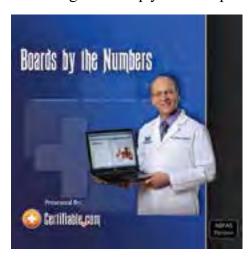
# **Need to Get Certified? Taking the Recertification Exam?**

Certifiable, Inc. has the answer, Boards by the Numbers® software

An easy-to-use software program designed to help podiatrists prepare for the American Board of Foot and Ankle Surgery exam (Part I, Part II, and Recertification). It is specifically designed for the foot certification exams. The software includes a comprehensive set of boards-focused notes (over 300 pages); high-resolution graphics (MRIs, X-rays, color images); practice exams (over 850 questions); and a CBPS (computer-based patient simulation) section designed to help you develop

an organized approach to the CBPS, including an overview of the CBPS software and a "walk through" video. The program is a cloud application and is accessible **anytime**, **anywhere**, **on multiple devices (Macs, PCs, iPads, iPhones, and other mobile devices)**. The program is sold as a one-year subscription and requires an Internet connection, a mobile phone capable of texting for authentication and an up-to-date browser. Please visit www.certifiable.com or call (513) 347-0004 and learn more about it.

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#### Classifieds

FOR SALE: Used Podiatry Equipment: Podiatry Chairs, Mini C-Arms, X-Rays, Ultrasound Units, Whirlpools, Surgical Power Sets and All Other Podiatry Equipment.

Most equipment comes with a 1 year
100% Parts & Labor or Replacement Warranty.

**WANTED:** Podiatry Equipment: Offers for your equipment are made on the basis of make, model, age and condition.

**REPAIR SERVICES:** Available for many items.

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# Buyers' Guide

Jerry Miller I.D. Shoes (Beta-Walker/Traditional Custom)

Tru-Mold

**SHOES: Depth/Diabetic** 

Acor (Urban Walkers)

Anodyne

Apex (Ambulators/AFO Essentials

Program)

Apis

Betterform ComfortFit Labs

Dia-Foot

Drew Shoe Corp.

Dr. Comfort Foot Helpers

Frankford Leather

**Integrated Orthotics Lab** 

**JMS Plastics Supply** JSB Orthotics

Langer

P.W. Minor

New Step Orthotics Lab

Oasis

Orthotic Group Orthofeet

Ped Lite

**Pedors** 

Pilgrim (Deer Tracks/

Hoopoe)

Pine Tree Orthopedic Lab

Propet

Revere Root Labs

SafeStep

STJ Stride-Lite

SureFit

(See also: Medicare Diabetic Shoe Program); Shoes: Custom-made Shoes: Post-op/Diabetic Combo)

SHOES: Pediatric

**Pedors** 

SureStep

SHOES/BOOTS: Post-Op/Post-

(See: Physical Therapy)

SHOES: Post-Op/Diabetic **Combination** 

Darco

Pedors (Tothonator)

**SHOES: Sandals** 

American Orthotics Lab, Inc.

(Healing Sandal)

ComfortFit

**Farthwalk** 

ISB

Langer

Orthotic Group

Revere

Spenco

STI

**SHOES: Specialty Retailers** 

**SHOWER & BATHING AIDS** 

(See: Bandage/Cast Protector)
SILICON SPECIALTIES

Bauerfeind USA (Viscoped/ Viscoheel SofSpot)

Dr. Jill's Foot Pads

Dr. Scholl's

Gel Smart/Polygel/Healix Care

Orthofeet (Bio-Sole GEL) Pedifix (Gel Smart)

Podiatree

Silinos

Stein's

(See also: Digital Appliances)

SILICON SPECIALTIES

(diabetic-friendly)

Gel Smart

Pedifix (Visco-Gel line) SILVER DELIVERY SYSTEM

(See: Shoes)

**SKIN LESION REMOVAL** 

(Cryosurgical)

Cryoprobe

Cryosurgery, Inc

(Verruca-Freeze) **Moore Medical** 

**SKIN PROTECTANTS** (See: Pharmaceuticals: Topical [Skin Protectants1)

**SOCKS** (for cold feet) Infracare

SKIN REFRIGERANTS

Gebauer Co.

Pedi-Shield)

(See: Lasers) SOCKS

Bauerfeind

Anex

**SMOKE EVACUATION** 

(Spa Hosiery)

Diafoot/Pure Stride

Bintz Company

Dr. Comfort Drew Shoe Corp.

Foot Helpers

Orthofeet

P.W. Minor

Sigvaris

Silipos

Frankford Leather

(Treadeasy)

No-Ridge)

Pedifix (Therafoot/

Tru-Mold (Shear-Free

**Comfort Socks)** 

Blaine Labs (V.A.D)

(Ethyl Chloride)

Gill Podiatry (Pedi-Freeze/

Continued on page 110

Thor-Lo (Thorneburg Hosiery)



Coming together is a beginning Keeping together is progress Working together is success

– Henry Ford

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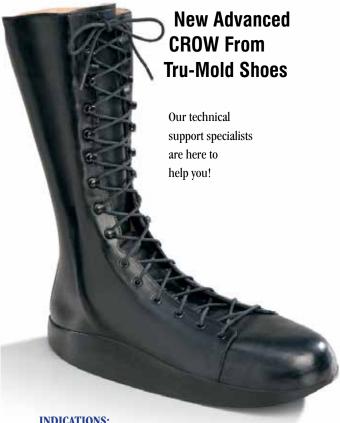
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#### SPAS (for Male Grooming) (franchises)

Hammer and Nails
SPLINTS (Night)

(See: Plantar Fasciitis)

#### SPLINTS (Post-Op/Post-Trauma)

Angsko

#### Darco Int'l (Complete Splinting System)

#### Dr. Iill's Foot Pads

Gill Podiatry

#### Med Pro

**Moore Medical** 

#### **Pedifix**

Silipos Stein's

(See also: Braces/Supports)

#### **SPLINTS (Plaster: For Orthotic** Casting)

De Puy Casting

#### SPORE TESTING/STERILIZER

#### MONITORING

SteriCheck Systems

#### STAFF MANAGEMENT

(See: Practice-Building)

#### **STATIONERY: Greeting Cards**

(See: Gifts/Cards)

#### STERILIZING EQUIPMENT Midmark (Ritter)

(See also: Cleaners, Ultrasonic) Sterilizers: Monitoring SteriCheck Systems

#### **SUCTION SYSTEM:** (For Nail Dust and Smoke Removal) (Wet or Dry)

**BNA Burz** 

DPM-Aire (air purifier) European Footcare

Kerathin (nail debridement system) Medicool (File Stream)

Med-Pro

#### **SUPPLIES, SURGICAL**

(See: Supply Houses; Surgical Equipment)

#### SUPPLIES (catalog, direct sales, internet, group purchasing networks)

Alimed

Doctor's Choice (DME supplies)

#### eSutures (surgical focus)

Gill Podiatry Supply

Henry Schein

Krasity's

#### **MD Buying Group**

Med-Pro

Meyer Distributing Moore Medical

SureFit

#### SURGICAL (CHEMICAL) **NAIL TREATMENTS**

Pedinol Pharmacal (Phenol-EZ Swabs)

#### **SURGICAL EQUIPMENT:**

**Endoscopic** 

Instratek (Endotrac System)

#### **SURGICAL EQUIPMENT: Specialties**

Arthrex

De Puy ACE (Standard Staple, Twist-Off Screw, Thread-Head

#### Screw, Orthosorb) eSutures (sutures)

Instratek (Endotrac Endoscopic Plantar Fasciotomy Instrumentation)

#### Jan L (S-Mart exsanguination and Tourniquet system)

MMI-USA (Smart Toe hammertoe treatment)

Nextremity Solutions

(hammertoe correction system)

Osteomed (Koby Isogard system)

#### Safety Fix (removable implants)

Sgarlato Labs (Surgi-Peace/ O'Brien Goniometer/Reece Osteotomy Guide/Snap Fixation Pin)

Treace (Hallux Valgus)

Vilex (Du Val Cannulated Screw System/Borrelli Blade System)

Wright Medical Technology (Silastic Flexible Hinge Toe Implant System/IncisionDrain

(See also: Anesthesia; Cryosurgery; Disinfectants; Telescopes; Disposables; Emergency Equipment; Implants/ Biomaterials; Lasers; Loupes; Sterilizers; Suture; Surgical Instruments; Surgical Power Equipment; Surgical Wound

#### **SURGICAL FACILITY ACCREDITATION**

(See: Accreditation)

Irrigation; Trays)

#### SURGICAL POWER EQUIPMENT

Vilex

Zimmer, Inc.: Hall Surgical (Micro E)

#### **SWABS**

(See: Disposables)

#### **SYRINGES**

(See: Hypodermic Needles)



#### **TABLES, SURGICAL**

(See: Chairs)

**TAPE** 

(See: Casting Materials; Supply Houses)

#### **TELEVISION ADS**

(See: Practice Promotion)

#### **TENS UNITS**

## (See: Physical Therapy) TIBIAL TORSION DEFORMITIES

(See: Braces/Supports)

#### TOPICAL ANTISEPTICS

(See: Disinfectants/Hand Cleansers)

#### **TOPICAL MEDICATIONS**

(See: Pharmaceuticals: Topical Medications))

#### **TOTAL CONTACT CAST SYSTEMS**

BSN (Cutimed)

DermaSciences (TCC-EZ)



#### **ULCER CARE/PREVENTION**

(See: Blister Relief; Compression Bandages; Off-Loading;

Shoes; Wound Management; Pharmaceuticals: Wound Dressings)

#### **ULTRASONIC CLEANERS**

#### (See: Cleaners) **ULTRASOUND**

(See: Physical Therapy)

#### **ULTRASOUND IMAGING** 20/20

#### **UPHOLSTERY**

(See: Chairs/Upholstery)



#### **VACUUM SYSTEMS (Nail Dust** Extraction)

(See: Suction Systems) **VASCULAR DIAGNOSTICS** 

#### (See: Diagnostic Equipment) VIDEOTAPES (Physician **Education**)

Art Of Surgery **DataTrace** 

Greater Texas Educational

Foundation

#### **Podiatry Institute** PRESENT (Residency

Courseware)

#### Western Pennsylvania Hospital VITAMINS/SUPPLEMENTS/ **MEDICAL FOODS**

### Bako (Thera Nail-TF

Tablets) Molecular Labs (Neurvasia)

#### Pam Lab Pharmaceutix (podiaPN)

Realm (Neuremedy) (See also: Neutriceuticals)



#### **WAITING ROOM VIDEOS**

(See: Practice Promotion/Patient Education)

#### **WALKERS**

#### (See: Braces/Supports) **WART REMOVAL (topicals)**

(See: Pharmaceuticals; Topical Wart

# Removers) WART REMOVAL (non-

pharmaceutical)

Cryoprobe Cryosurgery, Inc

(Verruca-Freeze) Moore Medical Nuvolase

#### (See also: Lasers) **WART REMOVAL: Refrigerants**

Blaine Labs (V.A.D.) Gebauer Co. (Fluro-Ethyl) Gill Podiatry (Pedi-Freeze/Pedi-Shield)

#### WEBSITES

(See: Online Education/ Networking)

#### **WEBSITES (Practice Site** Creation/Sales)

My Local Beacon

#### Officite **Online Podiatry Sites**

Physician Web Pages **Podiatry Content Cinnection** Team Hedgehog

#### WebPower Video **WEBSITE CONTENT**

Podiatry Content Connection

#### WHIRLPOOLS

(See: Hydrotherapy)

#### **WOUND MANAGEMENT: Board** Certification

(See: Board Certification)

#### **WOUND MANAGEMENT: Healing** Devices/Techniques; Wound **Prevention, Diagnostics**

Acelity (KCI VAC System) DM Systems (Heel-Lift) Juzo (compression stocking) Neurometrix (NC Stat/DPN Check)

Smith & Nephew (Blue Sky) Wound Zoom (camera for

wounds) Wright Medical: Osteoset

(resorbable mini-beads) (See also: Dressings; Heel Protection; Hydrotherapy; Pharmaceuticals: Diabetic Neuropathy/Supplements:

#### Scooters; Total Contact Casts) WOUND MANAGEMENT:Topical **Medications**

(See: Pharmaceuticals: Wound Dressings)

Diabetic; Pressure Walkers/



#### X-RAY: Cone Beam CT

Curvebeam

#### X-RAY: Duplicating

Med-Pro X-RAY: Fluoroscopy

#### (See: Fluoroscopy)

X-RAY: Machines Fluoroscan Imaging Systems

MinXray, Inc. X-Cel X-Ray, Inc.

#### X-RAY: Marking Tape/I.D. Labels

Med-Pro (distributor for Med. I.D.)

#### X-RAY:

#### **Portable Imaging Systems** Fluoroscan Imaging Systems MinXray

X-RAY: **Portable Imaging Systems:** (Used)

IMS

#### Mini-C Sales X-RAY: Processors 20/20 Imaging

(Digital) All-Pro Imaging Corp. (Digital and Non-Digital) Foz Networks FujiFilm Sigma Digital X-Ray

X-Cel X-Ray, Inc. (MXR-14)