

2019 BUYERS' GUIDE

If knowledge is power, then time is surely money. That's the idea behind the *Podiatry Management* Annual Buyers' Guide: to save you time by providing you an easy and convenient source of all the major podiatric products and services you use in the everyday course of running your practice.

PART I

This year's guide is divided into two parts. Part I lists company names alphabetically and provides pertinent address and phone/fax/website information, with additional product and/or service data for advertisers in this special online edition. Click anywhere on the shaded area for each advertiser and you'll go directly to their website.

PART II

Part II, which starts on page 83, lists companies or organizations according to the type of product or service they provide. Listings in many cases feature both company/organization and product name; thus, if you're looking for Amlactin under "Pharmaceuticals: Moisturizers," you can find this brand name even if you don't know that Sandoz is the manufacturer. Click on the boldface companies and organizations and you'll go directly to their website.

HOW TO USE THIS GUIDE

Another cross-referencing feature makes it easier for you to find related products. For example, if you're looking in the "Orthotics, Prefabricated" category, you will also find the cross-reference "See also: Insoles, Heel Supports, and Pads."

If you have an office manual, we recommend that you photocopy these pages and add them to your source lists. That way, the next time you run short of x-rays, for example, you can quickly locate a supplier. Incidentally, we encourage you to support these suppliers. Collectively, they provide the advertising dollars necessary to support magazines such as this; and many, as well, contribute to podiatric student scholarships and research.

Continued on page 2

Part I: Who's Who

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Email: info@2020imagng.net
20/20 Imaging, a division of Konica Minolta, a leading provider of digital imaging solutions for podiatry for over 17 years. 20/20's portfolio of DR panels and digital x-ray systems, along with our ultrasound solutions, use the latest technology for the best image quality. The new MOMENTUM-DR and iRAY 1012V Cesium panels provide the best 1-2 punch available.

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A

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Nicole Arnold of A Step Above cites an example of their success as demonstrated by an Annapolis, Maryland client: "The client's former billing company was destroying the practice financially. Claims were not getting paid, there was no follow-up, and everyone pointed fingers at everyone else. Thousands of hard-earned dollars weren't being collected."

"Our company took over within a couple days of the initial phone call. Without any training on the client's practice management software, we learned the software quickly. We not only got the current claims paid, but we recovered close to \$200,000.00 of old accounts receivable. We take great pride in providing each client with the personal service and dedication they deserve. We fight for every dollar and don't give up. Let us partner with your practice. We can reduce your overhead costs, increase your

revenue, and lower your accounts receivable. Most importantly, we will save you time!"

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www.aafas.org
Email: theacademy@aafas.org

The mission of the Academy of Minimally Invasive Foot and Ankle Surgery (AMIFAS) is the promotion and education of minimally invasive foot and ankle surgery. AMIFAS is an international association of multi-disciplined surgeons, including podiatrists, orthopedic surgeons and allopathic physicians, who are dedicated to the correction of foot and ankle pathology using minimally invasive procedures. The mission is to improve public health through education, ambulation, rehabilitation and research. Membership includes physicians in North America, Central America, South America, Europe, Asia and the Middle East. AMIFAS also has a mechanism in place to help physicians become MIS Board Certified.

[Click here](#)

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www.APWH.org
Email: info@APWH.org

APWH, the Academy of Physicians in Wound Healing, is the fastest growing physician-oriented organization in wound care. APWH was initially formed in 2011 to help provide physician-directed education and advocacy. APWH emphasizes the diagnosis and management of diseases as they affect wound healing as well as proper treatment of wounds, differentiating it from other organizations in the medical field.

The mission of the APWH is to enhance the treatment and decrease the pain, suffering and dysfunction of patients with complex wounds. Our purpose is to increase the quality of life for these patients both domestically and worldwide through physician and patient education and advocacy, as well as engaging in legislative initiatives involved with the delivery of healthcare.

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www.podiatrym.com/Buyers_guide.cfm

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Allied OSI Labs is a podiatrist-owned industry leader in custom orthotics and AFOs. In addition to providing top-quality products, Allied OSI's Client Service team is unmatched in the industry.

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Our mission: To positively change the lives, practices and communities of podiatric physicians through leadership education, practice management education and sharing knowledge.

The American Academy of Podiatric Practice Management (AAPPM) is podiatry's premier association dedicated exclusively to practice management education. Nearly 2,000 established practitioners, new practitioners, residents, podiatric assistants, executive office managers, staff members and students have learned that joining the Academy family can change their practice and change their lives.

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We invite you to join the AAPPM and find out firsthand how the positive sharing attitude of our leadership and members, our unique practice management meetings, mentoring programs and many other educational resources can help you change your practice and change your life.

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The American Board of Foot and Ankle Surgery (ABFAS) strives to protect and improve the health and welfare of the public by advancing the art and science of foot and ankle surgery. It is the only surgical certification board recognized by the Council of Podiatric Medical Education through the Joint Committee on the Recognition of Specialty Boards.

[Click here](#)

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ABLES has set for itself the task of creating an interprofessional member-

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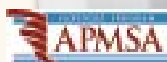
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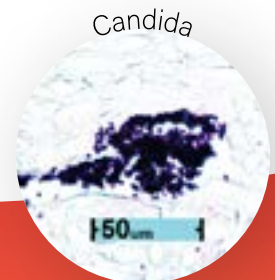
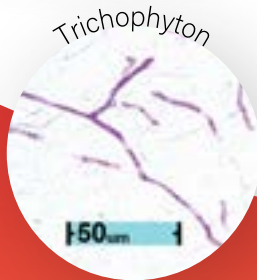


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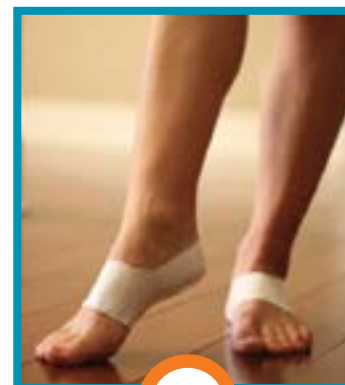
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JUBLIA allows some patients to have clearer toenails grow back.¹ Individual results may vary.

N^o1 PRESCRIBED BRAND FOR TOENAIL FUNGUS²

INDICATION

JUBLIA (efinaconazole) topical solution, 10% is indicated for the topical treatment of onychomycosis (tinea unguium) of the toenail(s) due to *Trichophyton rubrum* and *Trichophyton mentagrophytes*.

IMPORTANT SAFETY INFORMATION

- JUBLIA is for topical use only and is not for oral, ophthalmic, or intravaginal use.
- Patients should be instructed to contact their health care professional if a reaction suggesting sensitivity or severe irritation occurs.

References: 1. JUBLIA [prescribing information]. Bridgewater, NJ: Valeant Pharmaceuticals North America LLC. 2. Toenail fungus market summary – TRx: February 2018. IQVIA.

- The most common adverse reactions (incidence >1%) were (vs vehicle): ingrown toenail (2.3% vs 0.7%), application-site dermatitis (2.2% vs 0.2%), application-site vesicles (1.6% vs 0%), and application-site pain (1.1% vs 0.2%).
- JUBLIA should be used during pregnancy only if the potential benefit justifies the potential risk to the fetus, and should be used with caution in nursing women. The safety and effectiveness in pediatric patients have not been established.

To report SUSPECTED ADVERSE REACTIONS contact Ortho Dermatologics at 1-800-321-4576 or FDA at 1-800-FDA-1088 or visit www.fda.gov/medwatch.

Please see Brief Summary of full Prescribing Information on the adjacent page.

Find out more by visiting www.Jubliarx.com.

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BRIEF SUMMARY OF PRESCRIBING INFORMATION

This Brief Summary does not include all the information needed to use JUBLIA safely and effectively. See full prescribing information for JUBLIA.

JUBLIA[®] (efinaconazole) topical solution, 10%

For topical use

Initial U.S. Approval: 2014

INDICATIONS AND USAGE

JUBLIA (efinaconazole) topical solution, 10% is an azole antifungal indicated for the topical treatment of onychomycosis of the toenail(s) due to *Trichophyton rubrum* and *Trichophyton mentagrophytes*.

DOSE AND ADMINISTRATION

Apply JUBLIA to affected toenails once daily for 48 weeks, using the integrated flow-through brush applicator. When applying JUBLIA, ensure the toenail, the toenail folds, toenail bed, hyponychium, and the undersurface of the toenail plate, are completely covered.

JUBLIA is for topical use only and not for oral, ophthalmic, or intravaginal use.

CONTRAINDICATIONS

None.

ADVERSE REACTIONS

Clinical Trials Experience

Because clinical trials are conducted under widely varying conditions, adverse reaction rates observed in the clinical trials of a drug cannot be directly compared to rates in the clinical trials of another drug and may not reflect the rates observed in practice.

In two clinical trials, 1227 subjects were treated with JUBLIA, 1161 for at least 24 weeks and 780 for 48 weeks. Adverse reactions reported within 48 weeks of treatment and in at least 1% of subjects treated with JUBLIA and those reported in subjects treated with the vehicle are presented in Table 1.

Table 1: Adverse Reactions Reported by at Least 1% of Subjects Treated for up to 48 Weeks

Adverse Event, n (%)	JUBLIA N = 1227	Vehicle N = 413
Ingrown toenail	28 (2.3%)	3 (0.7%)
Application site dermatitis	27 (2.2%)	1 (0.2%)
Application site vesicles	20 (1.6%)	0 (0.0%)
Application site pain	13 (1.1%)	1 (0.2%)

DRUG INTERACTIONS

In vitro studies have shown that JUBLIA, at therapeutic concentrations, neither inhibits nor induces cytochrome P450 (CYP450) enzymes.

USE IN SPECIFIC POPULATIONS

Pregnancy

Pregnancy Category C

There are no adequate and well-controlled studies with JUBLIA in pregnant women. JUBLIA should be used during pregnancy only if the potential benefit justifies the potential risk to the fetus.

Systemic embryofetal development studies were conducted in rats and rabbits. Subcutaneous doses of 2, 10 and 50 mg/kg/day efinaconazole were administered during the period of organogenesis (gestational days 6-16) to pregnant female rats. In the presence of maternal toxicity, embryofetal toxicity (increased embryofetal deaths, decreased number of live fetuses, and placental effects) was noted at 50 mg/kg/day [559 times the Maximum Recommended Human Dose (MRHD) based on Area Under the Curve (AUC) comparisons]. No embryofetal toxicity was noted at 10 mg/kg/day (112 times the MRHD based on AUC comparisons). No malformations were observed at 50 mg/kg/day (559 times the MRHD based on AUC comparisons).

Subcutaneous doses of 1, 5, and 10 mg/kg/day efinaconazole were administered during the period of organogenesis (gestational days 6-19) to pregnant female rabbits. In the presence of maternal toxicity, there was no embryofetal toxicity or malformations at 10 mg/kg/day (154 times the MRHD based on AUC comparisons).

In a pre- and post-natal development study in rats, subcutaneous doses of 1, 5 and 25 mg/kg/day efinaconazole were administered from the beginning of organogenesis (gestation day 6) through the end of lactation (lactation day 20). In the presence of maternal toxicity, embryofetal toxicity (increased prenatal pup mortality, reduced live litter sizes and increased postnatal pup mortality) was noted at 25 mg/kg/day. No embryofetal toxicity was noted at 5 mg/kg/day (17 times the MRHD based on AUC comparisons). No effects on postnatal development were noted at 25 mg/kg/day (89 times the MRHD based on AUC comparisons).

Nursing Mothers

It is not known whether efinaconazole is excreted in human milk. After repeated subcutaneous administration, efinaconazole was detected in milk of nursing rats. Because many drugs are excreted in human milk, caution should be exercised when JUBLIA is administered to nursing women.

Pediatric Use

Safety and effectiveness of JUBLIA in pediatric subjects have not been established.

Geriatric Use

Of the total number of subjects in clinical trials of JUBLIA, 11.3% were 65 and over, while none were 75 and over. No overall differences in safety and effectiveness were observed between these subjects and younger subjects, and other reported clinical experience has not identified differences in responses between the elderly and the younger subjects, but greater sensitivity of some older individuals cannot be ruled out.

NONCLINICAL TOXICOLOGY

Carcinogenesis, Mutagenesis, Impairment of Fertility

A 2-year dermal carcinogenicity study in mice was conducted with daily topical administration of 3%, 10% and 30% efinaconazole solution. Severe irritation was noted at the treatment site in all dose groups, which was attributed to the vehicle and confounded the interpretation of skin effects by efinaconazole. The high dose group was terminated at week 34 due to severe skin reactions. No drug-related neoplasms were noted at doses up to 10% efinaconazole solution (248 times the MRHD based on AUC comparisons).

Efinaconazole revealed no evidence of mutagenic or clastogenic potential based on the results of two in vitro genotoxicity tests (Ames assay and Chinese hamster lung cell chromosome aberration assay) and one in vivo genotoxicity test (mouse peripheral reticulocyte micronucleus assay).

No effects on fertility were observed in male and female rats that were administered subcutaneous doses up to 25 mg/kg/day efinaconazole (279 times the MRHD based on AUC comparisons) prior to and during early pregnancy. Efinaconazole delayed the estrous cycle in females at 25 mg/kg/day but not at 5 mg/kg/day (56 times MRHD based on AUC comparisons).

PATIENT COUNSELING INFORMATION

See FDA-Approved Patient Labeling (Patient Information).

Manufactured for:
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Manufactured by:
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HP and Go 4-D Inc. announced they will use biometric scanning and 3D printing to modernize the process used to create custom orthotics. The alliance includes the distribution by Go 4-D of FitStation powered by HP throughout the North American medical market.

FitStation combines 3D foot scanning with dynamic gait analysis to enable both orthotic recommendations and 3D printed custom orthotics, prescribed from each person's unique biomechanics. Using FitStation, GO 4-D will deliver comfortable, precise and cost-effective custom orthotics.

"Our goal is to provide practitioners with the ability to precisely prescribe, a true custom 3D printed product for optimal biomechanical function and comfort," said Paul Linton, CEO, Go 4-D. "FitStation is a disruptive enabler by solving a crying need for modernizing a new era for customer orthotics."

The new 3D printed custom orthotics are based on the thousands of data points that precisely capture the shape and movement of each foot. The unique biomechanical lattice-design of the Go 4-D 3D printed custom orthotic allows the doctor to design with a precision that had not been achieved until now.

FitStation is a truly transformative platform that is improving people's lives and changing the way people purchase custom orthotics," said Edward Ponomarev, general manager, FitStation powered by HP. "Go 4-D is perfectly positioned to pioneer the digital transformation of custom 3D printed orthotics."

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Tolnaftate's Remarkable Transformation

Tolnaftate was synthesized in the early 1950s and is classified as a small molecule. It was first prescribed as an Rx drug for fifteen years. After millions of doses were administered, with only a statistically insignificant incidence of minor adverse reactions (pruritis and skin irritation), Tolnaftate was classified as a Category 1 GRASE (Generally Recognized As Safe and Effective) drug. As a result of its efficacy and safety, the FDA approved tolnaftate as a topical antifungal OTC in 1965. In 1972, the U.S. Food and Drug Administration (FDA) developed the OTC Review to review the safety and efficacy of OTC ingredients, doses, formulations, and labeling used in medicines available to consumers without a prescription. The FDA issued the Final Monograph for tolnaftate on September 23, 1994¹.

An FDA Final Monograph is a regulatory standard for ingredients in a product. Any OTC medicine that conforms to the monograph may be manufactured and sold without an individual product license. The approval of the Final Monograph made it easy for drug manufacturers to make products with tolnaftate as the only Active Pharmaceutical Ingredient (API). Pre-approval by the FDA for drugs marketed under a drug monograph is not required. The Final Monograph outlines the labeling of the product inner container and the outer packaging. It lists in precise detail the form, type, and manner by which, a drug facts box, instructions, indications, warnings, and other information are to be displayed. As long as the manufacturer abides by the precise language in the monograph, no review or further approval from the FDA is necessary. The phrase "This product is not effective on scalp or nails" is specified in the FDA monograph and MUST be displayed on all tolnaftate products. This language was required because, in 1994, tolnaftate was available only in suspension medications.

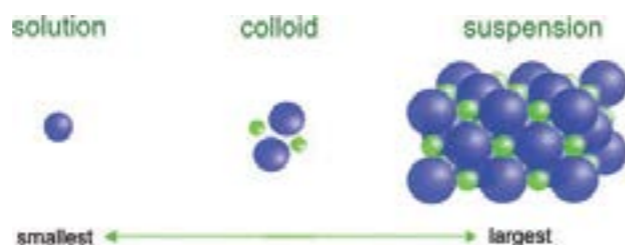
The monograph system does not relieve a manufacturer from a New Drug Application (NDA) if an inactive ingredient in their product is specifically not approved for use in human drug products. For example, combining tolnaftate with colloidal silver, DMSO, or another drug, would require an NDA. This is because the FDA has not approved: 1) colloidal silver for use in human medicine; 2) has not approved any OTC medication containing DMSO for human use; and 3) the Final Monograph specifies that "The active ingredient of the product consists of any one of the following within the specified concentration established for each ingredient"¹ making it unlawful to combine monographed antifungal drugs – like tolnaftate and undecylenic acid, for example. It's also unlawful to promote any product as "FDA Approved." The FDA does not approve products. To be clear, there has been some abuse of the monograph system.

In its original form, tolnaftate is freely soluble in chloroform, acetone, and formaldehyde. It is sparingly soluble in ether and slightly soluble in ethanol and methanol. Tolnaftate is insoluble in oil or water. For almost 40 years since its

development, tolnaftate's insolubility in water and oil resulted in its use in medications that were slow acting suspensions of tolnaftate. This was in stark contrast to tolnaftate's effectiveness in vitro against a broad spectrum of organisms.

Tolnaftate is an antifungal compound which has activity against such species as Epidermophyton, Microsporium, Trichophyton, and Malassezia furfur.^{2,3} Its proposed mechanism of action includes the inhibition of squalene epoxidase.⁴ The use of tolnaftate to inhibit squalene epoxidase activity in *Candida albicans* (500 μ M)⁵ and in *Trichophyton rubrum* (IC50 = 51.5 nM) has been studied.⁶ The activities of various antifungal compounds, including tolnaftate, against dermatophytes from different species, have been investigated.⁷ An in vitro investigation of tolnaftate penetration into the human nail plate in the presence of N-acetyl-L-cysteine or 2-mercaptoethanol has been described.⁸ The effect of tolnaftate on the biosynthesis of lipids in *Aspergillus niger* protoplasts has been studied.⁹

In practice, tolnaftate's broad spectrum of activity against organisms with sensitivity was clearly restricted by the lack of a vehicle to transport the drug to the site of involvement. Tolnaftate's insolubility in oil and water made penetration of the skin slow at best, and penetration of the nail practically impossible. Then, fifty years after the development of tolnaftate, everything changed with the development of Soluble Tolnaftate¹⁰ by The Tetra Corporation. The Soluble Tolnaftate in Formula 7[®], Formula 3[®], and FungiFoam[®] has a particle size of less than 1nm. Soluble Tolnaftate is not affected by gravity – tolnaftate (solute) will not settle in the jojoba oil (solvent) making it indefinitely stable. Furthermore, in these innovative products, the tolnaftate cannot be filtered out by the skin or nail. When the product is absorbed, no tolnaftate is left behind on the surface of the treated area. By contrast, in a suspension - particles are affected by gravity and will settle out in 30 minutes to 48 hours. Suspensions leave the tolnaftate on the skin's surface and on the dorsal side of the nail. See explanation below.



Solution = .1 to 1nm Particles

In a Solution - Particles of Tolnaftate are not affected by gravity – Soluble Tolnaftate (solute) will not settle (indefinitely stable). Tyndall Effect is the scattering of

light by particles in a mixture. Solutions allow light to pass through. In a solution, the solute (tolnaftate) takes on the properties of the solvent (jojoba oil) = Soluble Tolnaftate¹⁰. Smallest commercially filter available today is 25 nanometers.



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Colloids = 1 to 1000nm Particles

In a Colloid - Particles are slightly affected by gravity. Brownian Motion states that the random erratic movement of the solvent colliding with the solute particles keeps the solute from settling. They separate slowly on standing: ranging from 60 years (for 1 nanometer particles) to 2 days (for 1 micron particles). The rate of separation is determined by particle size. Colloids are filterable if they are larger than 25 nanometers. Also, they are filterable by semi-permeable membranes found in cell walls of all living organisms.

Suspension = >1000nm Particles

In a Suspension - Particles are affected by gravity and will settle out in 30 minutes to 48 Hours. Tyndall Effect is the scattering of light by particles in a mixture. Suspensions

DO NOT allow light to pass through. In a suspension, the solute DOES NOT take on the properties of the solvent. **Suspensions are filterable. Also, they are filterable by semi-permeable membranes found in cell walls of all living organisms.**

With Soluble Tolnaftate¹⁰ the solute (tolnaftate) takes on the properties of the solvent (jojoba oil). Soluble Tolnaftate¹⁰ is not filterable by the semi-permeable membranes found in cell walls of all living organisms. All suspensions of tolnaftate are filterable, therefore are slow to penetrate, if at all.

Today, Soluble Tolnaftate¹⁰ is the gold standard for penetration and delivery of tolnaftate to the site of involvement. The Tetra Corporation has been the innovation leader in tolnaftate technology since 1989. We do not share our technology; we do not manufacture private label products; our process is a closely-guarded trade secret. So, if it's not a Tetra product, it's not Soluble Tolnaftate.¹⁰

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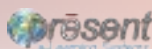


East Conference - This activity has been planned and implemented in accordance with the standards and requirements for approval of providers of continuing education in podiatric medicine through a joint providership agreement between the New York College of Podiatric Medicine and PRESENT e-Learning Systems.

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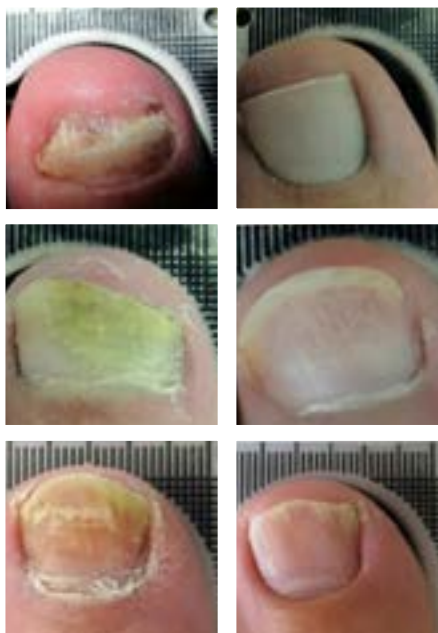

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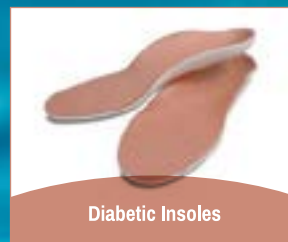
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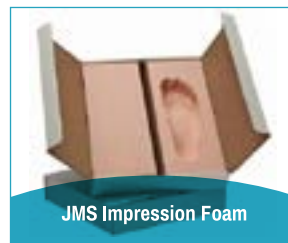
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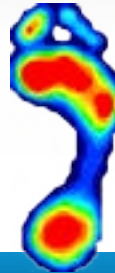
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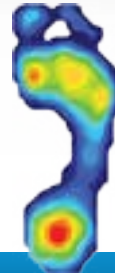
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Continued on page 57

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Continued on page 60



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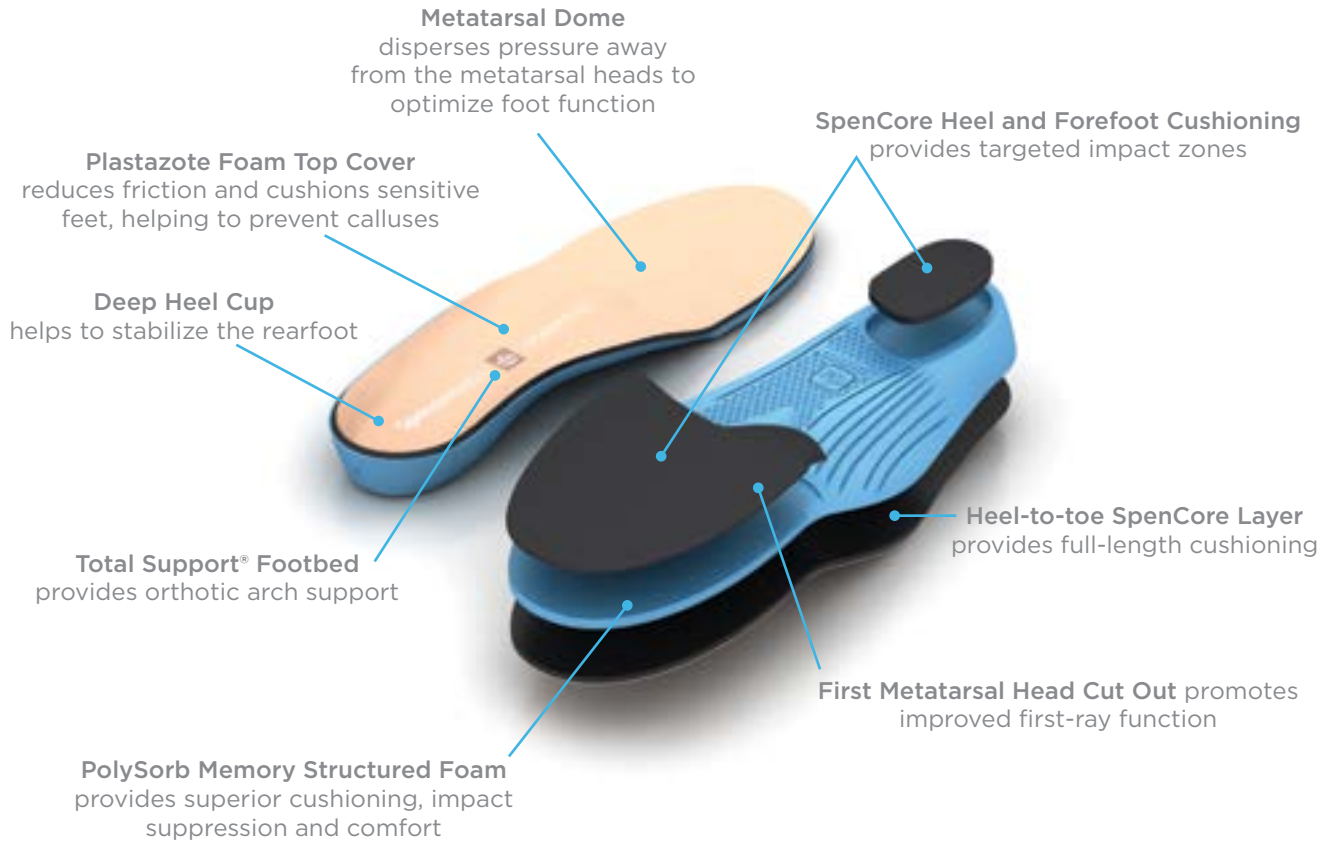


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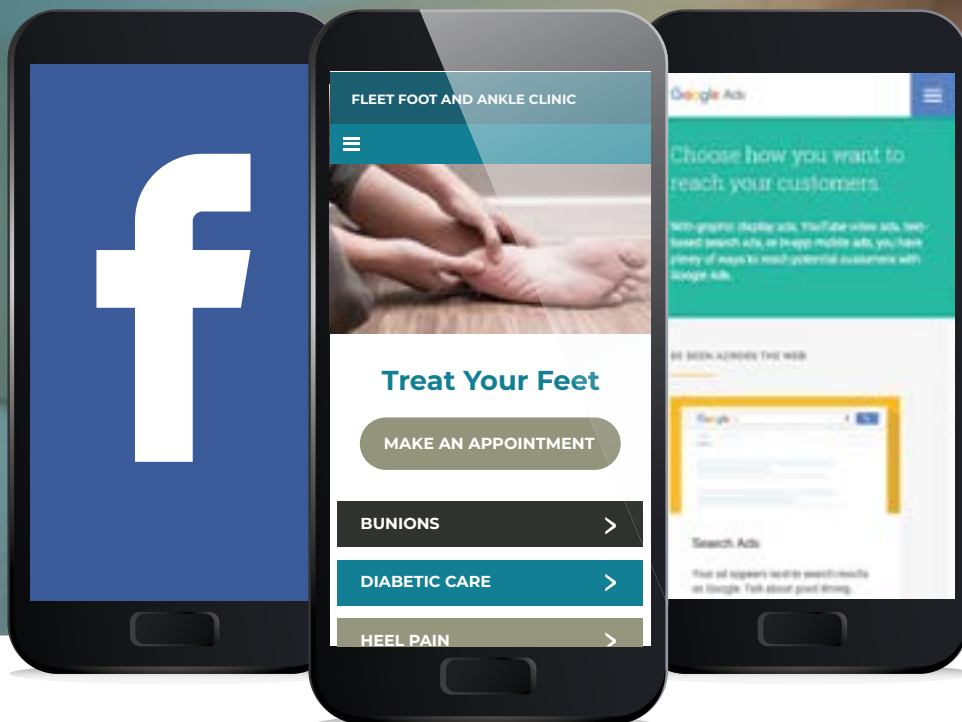
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CBD

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COMMON MYTHS DEBUNKED ABOUT CBD

BY ROBERT BLAINE, DPM, FACFS, QME

Increasingly, during office visits, my patients initiate conversations about CBD (cannabidiol). They have questions, express concerns, and have either tried CBD or desire to try products that contain CBD. In this article, I list the top five questions I receive from patients regarding CBD and then provide a response to each. The questions are listed most asked to least asked.

1. WILL CBD MAKE ME HIGH AND CAN I OVERDOSE WITH CBD?

No. CBD is not psychogenic. Overdose is not likely; there are no clinical studies/scientifically-based studies suggesting a person can overdose on only CBD.

2. WILL CBD SHOW UP ON A DRUG SCREENING?

No. The typical drug screens test for tetrahydrocannabinol (THC) and only test

for CBD when specifically requested. THC has a psychogenic effect and could influence job performance. CBD does not have a psychogenic effect. Most patients I see have injuries related to their employment, and the initial visit includes a drug screen. Our clinic also provides pre-employment drug screens for candidates soon to be hired. We perform at least 30 drug screens daily.

3. DOES CBD COME FROM MARIJUANA?

Yes, marijuana is one CBD source. Hemp, with essentially no reported psychoactive properties, is another source; and CBD is presently being researched for synthesis. I share with patients that the source of CBD is the key. "The CBD must be from hemp," I tell them that hemp contains minimal THC, typically less than 0.03%; this is not enough to cause any psychogenic effects.

4. IS CBD A CURE ALL?

No. CBD is not a magic elixir that cures anything and everything—despite what some patients will tell you. For those of us following CBD uses, new non-scientific based benefits are being reported regularly; we must realize that no medical claims can legally be made about any benefits CBD



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CBD

COMMON MYTHS DEBUNKED ABOUT CBD

may provide. Per the FDA, CBD remains recognized as only a dietary supplement.

I am reminded of the patient I saw a few months ago after a forklift crushed his foot. To assist with pain management, I gave the patient a sublingual 25mg CBD tablet B.I.D. and 800 mg motrin B.I.D. The patient returned a week later complaining of minimal pain and shared that he experienced no seizures since he started the sublingual CBD and he usually had 3-4 mild seizures daily! I did not expect that information exchange!

4. IS CBD LEGAL?

Yes and No. Hemp-derived CBD is federally legal. But some state laws remain restrictive

for hemp-based CBD. As the doctor, it is critical to understand what is and what is not legal in your state regarding CBD.

5. WILL CBD MAKE ME SLEEPY?

No. Among other things, lack of sleep makes you sleepy. CBD, even in higher doses (>500mg) has not been definitively shown to cause a sedative effect.

One patient shared with me that taking sublingual CBD made her feel how she, "is supposed to feel". I liked that, and studies have shown that CBD may influence homeostasis.



Dr. Robert Blaine is the founder and CEO of Blaine Labs, a pharmaceutical research, development, manufacturing, and distribution company.

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The Smart-ABI with wireless Bluetooth technology is a one-minute test and is not operator-dependent. The firm recommends that podiatrists follow AHA recommendation to screen all patients at risk for PAD, as it has been reported that 75% of all patients are asymptomatic for PAD, and bill only the patients for whom you can demonstrate medical necessity.

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• **Repeatable measurement:** Regardless of who performs the measurement, regardless of noise or office interference, the measurement result will always be consistent.

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"The smart ABI has seamlessly added another dimension to my practice by improving medical diagnosis and care," said Bruce Miller, DPM. "Patients are very impressed and appreciative."

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Continued on page 78



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of Foot Miracle is due to the formulation, performance and overall value that it provides to the podiatrist, staff and most importantly the patient.

This success led to Urea Care, which is a 10% urea-based therapeutic crème designed for patients with severe dry, cracked skin, providing the same results as seen with daily application of Foot Miracle.

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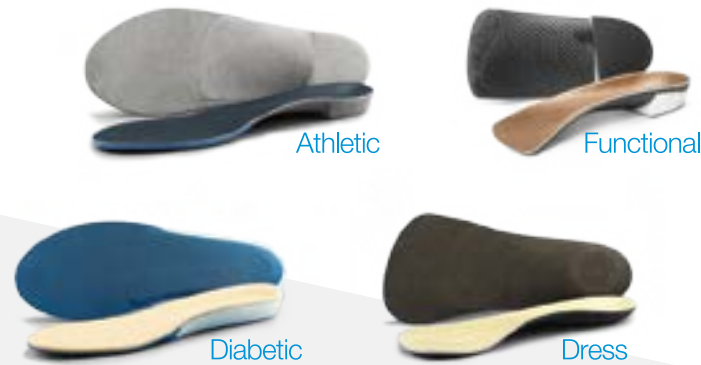


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The 2019 Western Foot and Ankle Conference, aka *The Western*, has long been an ideal place for podiatric physicians and staff from all areas of expertise to earn their continuing education contact hours, including radiology with fluoroscopy credits, for their medical license renewals—with a side of tradition for annual attendees to meet with their colleagues and celebrate the profession in an uplifting setting. Hosted by the Disneyland® Hotel and Convention Center in Anaheim, California June 20-23, 2019, the destination seminar is a stellar meeting for Doctors of Podiatric Medicine and Podiatric Medical Assistants to engage and learn.

Esteemed instructors will present cutting-edge and relevant scientific and patient care lectures, with diverse hands-on workshops and instructional courses to enhance the educational opportunities during the one-stop shopping meeting, which boasts a full exhibition with vendors to meet the needs of every podiatric practice and team.

California Podiatric Medical Association and American Podiatric Medical Association members receive reduced registration rates, and PICA policyholders can earn a 15% premium discount by attending the PICA risk management presentation.

The new and improved two-day program for podiatric medical assistants will continue to educate front and back office staff but will also offer certification on in-office procedures important to running a successful practice. Once again x-ray technicians will be able to earn radiology units by completing an additional take-home course.

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Part 2: Products & Services

Editor's Note: We wish to clarify that many, if not most of the products listed below are available from the supply houses (both physical and online) listed under "Supplies," in this section, via combinations of phone, catalog and online sales. We felt it would be redundant to list these companies under every single listing, so we're taking the opportunity to remind you via this note.

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[See: Practice Promotion]

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American College of Foot & Ankle Orthopaedics & Medicine (ACFAOM)

American College of Foot & Ankle Pediatrics (ACFAP)

American College of Foot & Ankle Surgeons (ACFAS)

American College of Lower Extremity Surgeons

American College of Podiatric Medical Review

American College of Podiatrist Radiologists

American Podiatric Medical Association

American Podiatric Medical Students' Association

American Podiatric Medical Writers Association

American Professional Wound Care Assn. (APWCA)

American Society of Foot and Ankle Dermatology (ASFAD)

American Society of Podiatric Medical Assistants

American Society of Podiatric Medicine

American Society of Podiatric Surgeons (ASPS)

Association of Extremity Nerve Surgeons (AENS)

Barry University

Biomedical Concepts Corp

British Columbia Association of Podiatrists

California Podiatric Medical Association (Western, The)

Canadian Federation of Podiatric Medicine

Charcot-Marie-Tooth Assn. (CMTA)

Cleveland Clinic Center for Continuing Education

Colorado Podiatric Medical Association

Complete Conference Management (PALP)

Connecticut Podiatric Medical Assn.

Council for Medical Education & Testing

Deaconess Hospital

Dermfoot

Desert Foot

DF Con

DLS (Medstar)

Eneslow Pedorthic Institute

European & World Congress of Podiatry

FAPA Fraternal Corporation

FIG World Congress of Podiatry

Florida Podiatric Medical Association (SAM)

Foot and Ankle Business Innovations (FABI)

Foot & Ankle Center of Teaneck, NJ.

Foot & Ankle Institute of Virginia

FootInnovate

FootWorld USA

Forensic Podiatry Consulting Services

Fund for Podiatric Medical Education

Future Medical Solutions

Georgia Podiatric Medical Assn.

Goldfarb Foundation

Graham International Implant Institute

Greater Texas Educational Foundation

Health Seminar and Management Consultants

HMP Communications Holdings (Advance)

Idaho Podiatric Medical Assn (Mountain Conference)

Indiana Arthroscopic Associates

Innovative Management Systems Institute for Creative

Podiatric Medicine

Institute for Podiatric Excellence and Development (IPED)

Instratek (Endotrac System)

International Academy of Podiatric Medicine (IAPM)

International Academy of Walking & Standing

International Aesthetic Foot Society

International Foot and Ankle Foundation (IFAF)

International Foot & Ankle Congress ISDF

International Society of Podiatric Laser Surgery

Keck School of Medicine

Kent State University of Podiatric Medicine

Learning in the Vineyards

Maine Podiatric Medical Association

Michigan Podiatry Association

Midwest Podiatry Conference

Mississippi Podiatric Medical Assn

Montana Podiatry Association

Napa Clinical Workshops

National Podiatric Medical Association

New Cardiovascular Institute of The South

NJ Podiatric Medical Society

NM Podiatric Medical Assn.

NY State Podiatric Medical Association

NOFA (Global Foot and Ankle Conference)

No-Nonsense Seminar

North American Center for Continuing Medical Education (NACCME)

Continued on page 85

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Click the boldface companies/
organizations to go directly
to their websites.

North Carolina Podiatric Medical Association
Office-Based Seminars (OBS)
OHFAMA
Ontario Podiatry Association
Oregon Podiatric Medical Assn
PAC Symposium
Pedorthic Footwear Association
Physicians Business Academy
Plancher Orthopedic
Podiatry Association of Great Britain
The Podiatry Institute
PRESENT
Prescription Foot Orthotic Lab Association (PFOLA)
Professional Education and Research Institute
Res Ed Summit
Rhett Foundation
R.I. Podiatric Medical Assn.
Roosevelt Foundation
St. Clare's Hospital (Dept. of Podiatric Medical Education)
St Louis University
Scholl College of Podiatric Medicine
Sea Courses
Society of Armed Forces Podiatrists
SOS
Steel Foot
Superbones (East And West)
Swiss Internal Fixation Course
Texas Podiatric Medical Assn.
University of Michigan
University of Texas Health Science Center (Diabetic Foot Conference)
University of the Pacific
Vermont Podiatric Medical Association
Western N.Y. Podiatric Education Committee (Shuffle Off to Buffalo Seminar)
Western Pennsylvania Hospital
(See Also: Board Certification; Practice Promotion; Dual Degree Programs; Colleges)

B

BACTERIAL REDUCTION
(See: Disinfectants/Hand Cleaners/Surgical Scrubs; Spore Testing)
BALANCE
(See: Braces/Supports)
BANDAGES
(See Also: Dressings; Supplies)
BANDAGE/CAST PROTECTOR
Protex Medical
BANDAGES, COMPRESSION
(See: Compression Bandages)
BANDAGES, PLASTER
(See: Casting Materials: Orthotics)
BILL COLLECTION
Extremity Healthcare
BILLING SERVICES/ELECTRONIC CLEARINGHOUSES
A Step Above
Clayburn Medical Billing
Extremity Healthcare
Hippocratic Solutions
Physician Claim Corp
STI
BLADES
(See: Surgical Equipment)

BLISTER RELIEF/PREVENTION:

Specialties
Bintz Company
Dr. Jill's
Dr. Scholl's
Gel Smart
Gilden Tree
Pedifix
Prevent-Plus (Duraderm)
Silipos (Siloskin)
Spenco (2nd Skin)
Stein's
Topical Biomedicals (Topricin)
BOARD CERTIFICATION
American Board of Foot and Ankle Surgery
American Board of Lower Extremity Surgery (ABLES)
American Board of Multiple Specialties in Podiatry
American Board of Podiatric Medicine (ABPM)
American Board of Podiatric Surgery (ABPS)
NBPME (credentialing exam)
BOARD CERTIFICATION (Diabetes/Wound Care)
American Academy of Wound Management
Amer. Board of Multiple Specialties in Podiatry
BOARD CERTIFICATION (Preparation Material)
Board Wizards
Certifiable, Inc. (Boards-By-The-Numbers)
Goldfarb Foundation
Present Online
Board Review
BONE-GROWTH STIMULATION/BONE-HEALING
DJO Global
EBI Medical Systems
Smith & Nephew
BOOKS
Angsko
Churchill-Livingstone
The Podiatry Institute
Precision Intricast (Newsletter Collection)
W.B. Saunders
BOOKS: Computer Textbooks
Data Trace Publishing
(See Also: Videos)
BOOTS
(See: Footwear, Shoes)
BRACES/SUPPORTS/WALKERS/ANKLE FOOT ORTHOSES/WRAPPS
Acor (Richie Brace)
Active Ankle
Allied/OSI (Richie Brace)
Apex (Moore Balance Brace)
Arizona AFO
Bauerfeind USA, Inc. (Malleotrain/Malleoloc/Caligamed)
BioStep
Brace Lab (Push ortho, for dropfoot)
Buffalo Brace
Burns Labs (Richie Brace)
ComfortFit (Richie Brace/TORCH Walker)
Cropper (BioSkin) (Tri-Lok ankle brace; AFR DC (dorsal closure)
Darco (DarcoGel/Body Armor Walker)

DJO Global (Aircast)
DM Systems (Ankle Tough)
Eastern Podiatry Lab (Richie Brace)
Even-Up (limb length discrepancy equalizer)
Fiber Labs (Richie Brace)
Gill Podiatry
Integrated Orthotics
Integrity Orthotics Lab (Richie Brace)
IQ Medical (Equinus-related)
JSB (Richie Brace; Ultimate SB)
Juzo
KLM (Richie Brace)
Langer (LAST line: DCO, TCO)
Marathon Orthotics (Richie Brace)
Mark Fugit Ortho Lab
Med-Pro (DarcoGel)
Moore Medical
Moore Balance Brace (Arizona AFO/OHI)
New Step
Niagara Brace
OHI (AFO's, Moore Balance Brace, AFO Essentials program)
Orthomerica
Ortho-Zone (Thermoskin Thermal Ankle Brace)
Ossur
Pine Tree Orthopedic Lab
Pro Lab
Richie Brace
Root Lab (Richie Brace)
RYBO Medical (AFO's)
Safestep
Silipos
Solo Labs (Richie Brace)
STJ (Richie Brace)
Streifeneder (Sporlastic)
Surefit (Richie Brace)
Swede-O (AFG Stabilizer/Plantar FXT)
TruMold (CROW AFO)
(See Also: Braces: Pediatric; Digital Appliances; Plantar Fasciitis Splints; Scooters)
BROKERS (For Practice Buying/Selling)
(See: Practices, Buying/Selling; Appraisers; Financing)

BUNION RELIEF (Non-surgical Specialties)

Apex
Bintz Company
Dr. Jill's Foot Pads
Dr. Scholl's
FootHelpers
Gel Smart
Pedifix
Quick-Tape (water-resistant foot strap)
Silipos (Bunion Protector)
Stein's
BUNION RELIEF (Surgical)
(See: Surgical Equipment; Specialties)
BURS
(See: Nail Treatment)
BUSINESS FORMS
(See: Stationery)

C

CABINETS/CASEWORK
Midmark
MTI

CALLUS RELIEF

(See: Corn/Callus)
CANDY: Edible Chocolate Feet
Toe-Rific
CASTING MATERIALS: Orthotics
(See: Orthotics: Casting Materials)
CASTING MATERIALS (Post-Op/Post-Trauma)
Smith & Nephew Casting (Gypsona/Dynacast)

CASTING MATERIALS: Shoes
(See: Shoes: Custom Made/Molded)

CAST ADJUSTERS

DM Systems (Cast Wedge)

CAST PROTECTOR

(See: Bandage/Cast Protector)

CHAIRS

Gill Podiatry
Henry Schein
Hill
IMS
Midmark Corp.
Moore Medical
MTI
(See Also: Elevators, Foot; Stools)

CLAIMS PROCESSING

(See: Billing Services)

CLEANERS, INSTRUMENT

(See: Disinfectants)

CLEANERS, ULTRASONIC

(See: Sterilizing Equipment)

CLEANERS

(See: Hand Cleaners)

CME CREDITS (Home Study)

APMA
DataTrace
Podiatry Management
Podiatry Today
Temple University School of Podiatric Medicine

COAGULATORS

(See: Surgical Specialties)

CODING & DOCUMENTATION (INFORMATION/COUNSELING)

American College of Podiatric Medical Review
Codes for Podiatric Medicine and More! (Dr Martin Taubman)
CodingLine.com
DataTrace (Medicare Compliance/DT Doctor Coder)
DocuForms (forms)
Dr Mike The Coder (Dr Michael Warshaw)
HPMSI
ICD-10 Help
(See Also: Documentation: Entry Data Systems)

COLLEGES, PODIATRIC

Barry University
California School of Podiatric Medicine at Samuel Merritt College
Kent State University of Podiatric Medicine
Midwestern Univ. (Arizona Podiatric Medicine Program)
N.Y. College of Podiatric Medicine
Scholl College of Podiatric Medicine at Rosalind Franklin University
Temple University School of Podiatric Medicine
University of Osteopathic Medicine and Health Sciences, College of Podiatric Medicine and Surgery
Western University

Continued on page 88

Spend Your Time On What Matters Most-Your Patients!

It's a fact that paperwork has to be completed for the benefit of your practice and patients. It's also a fact that it doesn't have to consume the majority of your time.

Get back to the basics of providing the best care for your patients by freeing up time with SureFit's® Document Management Portal to:

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- Manage Medicare-required documents
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Stop passing around documents



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SureFitLab.com | 800.298.6050 (select option 3)



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Important ABFAS Exam Dates & Deadlines

The American Board of Foot and Ankle Surgery offers Part I (Board Qualification) exams twice a year—in the spring and fall. Each exam (Foot Surgery and Reconstructive Rearfoot/Ankle Surgery) has two sections—a didactic or multiple choice section, and a computer-based patient simulation (CBPS) section.

The Part II (Board Certification) exam is offered only once a year, in the spring, and has two components—Case Review and CBPS. The 2019 Case Review registration period has closed.

Visit the ABFAS website to learn more about the exams: ABFAS.org

For details on the Part I exams: Go to our Resources section, choose “Documents” from the drop-down menu and then select “Board Qualification Document.”

For details on the Part II exams: Go to our Resources section, choose “Documents” from the drop-down menu and then select “Board Certification Document.”

For details on the ABFAS In-training Exam: Go to our Resources section, choose “Documents” from the drop-down menu and then select “In-training Examination Guide for Residency Directors.”

2019 - SPRING EXAMS

Part II Foot Surgery CBPS
Part II RRA Surgery CBPS

Registration Closes: **April 25, 2019**
Last Day to Withdraw w/o Penalty: **May 2, 2019**
Exam Date: **May 9, 2019**

2019 - FALL EXAMS

In-training Examinations

Registration Opens for Institutions to Enroll Candidates:
June 3, 2019

Registration Closes for Institutions to Enroll Candidates:
August 30, 2019

Exam Date/Period:
September 16-21, 2019

Part I Foot Surgery Didactic
Part I Foot Surgery CBPS
Part I RRA Surgery Didactic
Part I RRA Surgery CBPS

Registration Opens: **August 15, 2019**
Registration Closes: **October 4, 2019**
Last Day to Withdraw w/o Penalty: **October 11, 2019**
Exam Date: **October 18, 2019**

Register online at ABFAS.org

ABFAS.org American Board of Foot and Ankle Surgery

2019 BUYERS' GUIDE

Click the boldface companies/
organizations to go directly
to their websites.

COMPOUNDING

*(See: Pharmaceuticals:
Compounding)*

COMPRESSION

BANDAGES

(See: Wound Management)

COMPRESSION STOCKINGS

Juzo

Sigvaris

COMPRESSION STOCKING

FACILITATING DEVICES

Juzo (Easypad/Slippie)

COMPUTERS: Software

(Appointment Scheduling)

Scheduling Institute

COMPUTERS: Software (Billing/

Practice Management/

Electronic Claims Submission/

Documentation/EMR & EHR/

Patient Notes)

1st Providers Choice

Athena Health

Compulink

ICS Software (Sammy)

Intelllicure

NextGen

PracticeEHR

Quick Notes

STI Computer Services

TrakNet

*(See: Billing; HIPAA Risk Assessment;
IT Consulting)*

COMPUTERS: Software

(Eligibility Verification)

ICS (www.CheckEligibilityNow.com)

COMPUTERS: Software (MIPS

programs)

ICS

Intelllicure

COMPUTERS: Software (Revenue

Cycle Management)

Practice EHR

CONFERENCES/SEMINARS

(See: Associations; Practice Promotion)

CONSULTING

*(See: Practice-Building, Practice
Promotion)*

CORN/CALLUS RELIEF

(Specialties)

Bintz Company

Dr. Jill's Foot Pads

Dr. Scholl's

Gel Smart

Gilden Tree

Gordon Labs

Pedifix

Pedinol (Hydrisalic Gel)

Prevent-Plus (Duraderm)

Silipos

Stein's

Xenna (Callex)

COSMETIC SURGERY (Seminars)

International Aesthetic Foot Society

CREDENTIALING EXAMS

(See: Board Certification)

CRUTCH ALTERNATIVES

(See: Scooters)

CRYOSURGERY (Cryotherapy)

*(See: Skin Lesion Removal/Wart
Removal)*

D

DEBT RESTRUCTURING

Medical Mavin

DIABETES

*(See: Blister Relief; Board
Certification; Braces/Supports;
Cryoplasty; Diagnostic Equipment:
Dressings; Heel Protection/
Elevation; Medicare Diabetic
Footwear Program; Orthotics/
Insoles: Raw Materials; Orthotics:
Custom; Orthotics: Prefabricated;
Patient Self-Inspection;
Pharmaceuticals: Topicals [Wound
Dressings; Moisturizers;] Online
Services; Pharmaceuticals:
Diabetic Neuropathy: Diabetic
Supplements; Wound Treatment;
Pressure Walkers/Scooters; Shoes;
Socks; Wound Management]*

**DIABETES: Population Health
Management (includes prevention,
diagnostics, home monitoring, risk
stratification, CFDE Exam, OPTIK
platform, Tempstat, Arche LEAP
Alliance, software)**

**Arche Healthcare
DIABETIC NEUROPATHY (topicals/
medical foods/devices/
technologies for treatment)**

Alfa Sigma (Metanyx)

Biofreeze

Eli Lilly (Cymbalta)

Hyperion (SmartSKAN)

Moberg

Molecular Labs (Neurvasia)

Pedicis

Pfizer (Lyrica)

Pharmaceutix (podiaPN)

Realm (Neuremedy)

Topical Biomedics (Topricin)

Wise Consumer Products

(Frankincense and

Myrrh)

*(See Also: Diagnostics Equipment;
Pharmaceuticals; Wound
Management)*

DIAGNOSTICS: Diabetic

Neuropathy

Arche Healthcare

(CDFE exam)

Continued on page 90

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Dress-Rite



Children's Line



Walk-Rite



Graph-Rite



Leather Line



Click the boldface companies/
organizations to go directly
to their websites.

2019 BUYERS' GUIDE

PRODUCTS & SERVICES

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90

Bako (nerve fiber density testing)
Hyperion (Smart-Skan)
O'Brien Medical (ETF 128)
Therapath (nerve fiber density testing)

DIAGNOSTICS EQUIPMENT:
Pressure Assessment
Apex (iStep)
Arche Healthcare
Footmaxx
Noraxon
Orthotic Group (Gait Scan)
RYBO (ScanAny)
TekScan (MatScan/F-Scan)
(See Also: Orthotics)

DIAGNOSTICS EQUIPMENT:
Vascular
Biomedix/Surefit (PADNet)
Koven Technology, Inc. (Smart Dop 20)
Smart ABI
Vasamed

DIAGNOSTICS LABS
(See: Pathology Labs)

DIGITAL APPLIANCES (Moldable Silicon)
Dr. Jill's Foot Pads
Pedifix
Silipos

DIGITAL IMAGING
(See: X-rays)

DIGITAL SHIELDS
(See: Orthotics: Custom Digital Shields)

DIGITAL SPLINTS
(See: Splints)

DISINFECTANTS
(See: Hand Cleansers)

DISPENSING
(See: Adjacencies)

DISPOSABLES: Swabs/ Applicators
(See: Supplies)

DISTRIBUTORS
(See: Supplies)

DOCUMENTATION (Entry Data Systems)
(See: Coding & Documentation; Computers: Software (Practice Management))

DOCUMENTATION (Forms)
DocuForms

DOPPLERS
(See: Diagnostics Equipment: Vascular)

DRILLS
(See: Nail Treatment, Surgical Equipment/Suction Systems)

E

EDUCATION
(See: Online Physician Education/ Networking; Online Training (for medical Manufacturers) CME Credits (Home Study); Computers: Software (Graphic Educational Programs); Associations/ Conferences; Television, Residency Courseware; Books; Colleges)

EMERGENCY EQUIPMENT/ FIRST AID
(See Also: Pharmaceuticals: Topical [Skin Protectants]; Physical Therapy)

ELECTROTHERAPY
(See: Physical Therapy)

EMR/EHR
(See: Computers (software))

EQUIPMENT/FURNISHINGS (Office & Treatment Room)
(See: Cabinets; Chairs; Computers; Filing Systems; Hydrotherapy Lasers; Signs; Sterilizers; Stools; Storage Systems; Surgical Power Equipment; Vacuum Systems; Workstations; Casting Stands/ Elevators; Message Systems; Signs; Storage/Container Systems; Supplies)

EQUIPMENT (Reconditioned)
Global Intermed
IMS
Mini-C Sales

E/M DOCUMENTATION
(See: Coding; Documentation)

EXERCISE EQUIPMENT
(See: Physical Therapy)

ESWT THERAPY
Curamedix (EPAT)
Dornier Medtech
Zimmer Medicine (radial pulse)

F

FALL PREVENTION
Apex (Moore Balance Shoe/Moore Balance Brace)
Safestep (Fall Risk Assessment Forms)

FELT PRODUCTS
Acor
Bintz Company
Dr. Jill's Foot Pads
Hapad
JMS Plastics Supply
Stein's

FINANCIAL GROWTH/STRATEGIC PLANNING
Atlas FAI
Blue Orchid Marketing
Collaborative Practice Solutions
Extremity Healthcare
Medical Mavin
The Sev Group

SOS
(See Also: Adjacencies/Practice Building/Network Participation)

FINANCIAL SERVICES
(See Also: Bill Collection; Leasing; Financing; Practice Promotion)

FINANCING (for patients) (purchases/practice loans)
Care Credit

FINANCING: Practice Acquisition
Extremity Healthcare
Medical Mavin
(See Also: Leasing)

FIRST AID
(See: Emergency Equipment/First Aid)

FIXATION DEVICES
(See: Implants; Surgical Equipment)

FLUOROSCOPY
Fluoroscanner
IMS
Mini-C Sales (Used/Rentals)

FOAM PRODUCTS (for padding)
Acor
Dr. Jill's Foot Pads
EverFlex
JMS Plastics Supply
Stein's

FOAM PRODUCTS (for casting)
(See: Orthotics: Fabrication Equipment)

FOOT DEVICES (Miscellaneous: Bunion Products, C & C Products, Toe Separators, Wedges, Lifts, Pads, Splints, Digital Protectors, etc.)
Alimed
Bintz Company
Diafoot/Pure Stride
Dr. Jill's Foot Pads
Dr. Scholl's
Gel Smart
Gilden Tree
Gill Podiatry
Hapad
Henry Schein
Med Pro
Moore Medical
Pedifix
Quick-Tape (water-resistant foot strap)
Silipos
Stein's

FOOT SUPPORTS
(See: Foot Devices; Heel Cups/ Cushions; Heel Lifts; Insoles; Orthotics: Ready-Made; Pads)

G

GAIT ANALYSIS
Footmaxx
Langer Biomechanics Group
Noraxon
The Orthotic Group (Gait Scan)
RYBO (ScanAny)
Tek-Scan (F-Scan/MatScan)

GAUZE PRODUCTS
Spenco (2nd Skin) (Quick Heal)

GEL PRODUCTS
(See: Silicon Specialties)

GERMICIDES
(See: Disinfectants)

GIFTS/CARDS
Toe-Rific
(See Also: Practice Promotion; Practice Building)

GLOVES
(See: Supplies)

GREETING CARDS
(See: Gifts/Cards)

GROUP PURCHASING NETWORKS
(See: Supplies)

H

HEEL CUPS/CUSHIONS/ STABILIZERS/SUPPORTS/ WRAPS/WEDGES
Acor (Krystal Visco-Elastic Heel Cup System)

Alimed
Allied/OSI Labs
Angsko (wraps)
Apex
Bauerfeind USA, Inc. (ViscoSpot)
Bonapada
Dr. Jill's Foot Pads
Hapad
JMS Plastics
Medi-Dyne (Tuli's)
Pedifix
Quick-Tape (water-resistant foot strap)
Silipos
Spenco (Tritec™ Heel Support)
Stein's
Streifeneder
(See Also: Heel Cups: Silicon; Heel Lifts)

HEEL LIFTS
Alimed
Henry Schein
Silipos

HEEL PAIN
(See: ESWT, Plantar Fasciitis)

HEEL PROTECTION/ELEVATION (Post-Op/Rehab)
DM Systems (Heel-Lift)

HIPAA RISK ASSESSMENT
Manta Group
TLD Systems

HOLISTIC MEDICINE
(See: Nutriceuticals; Vitamins)

HYDROTHERAPY (Whirlpools/ Spas/Footbaths)
Ferno-Ille
Med-Pro (Whitehall Dist.)

HYDROTHERAPY DISINFECTANTS
Ferno-Ille (Chlorazene)

HYPERBARIC OXYGEN THERAPY
(See: Wound Management)

I

IMAGING
(See: Ultrasound; X-ray)

IMPLANTS/BIOMATERIALS
Arthrex
BioPro (Hallux Metatarsophalangeal Joint Prosthesis)
De Puy ACE Medical (Orthosorb)
Gramedica (HyProCure)
In2 Bones USA (Smart Toe)
Nextremity Solutions
Novastep
Safety Fix (removable)
Sgarlato Labs (SHIP)
Treace Medical
Wright Medical Technology (Silastic™ Flexible Hinge Toe)
Zimmer (Hall Surgical)
(See Also: Surgical Equipment: Specialties)

INFECTION CONTROL
(See: Disinfectants/Hand Cleansers/ Surgical Scrubs/Spore Testing)

INFORMED CONSENT
(See: Patient Education)

IN-OFFICE DISPENSING
(See: Adjacencies)

Continued on page 92

FREE
Shipping

First Pair is
Always FREE

3-5
Business Days
In-House Turnaround Time

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Custom Diabetic Inserts



Toe-Prosthesis



Custom Orthotics

TLCO



Multi Purpose



Basketball



Rigithotic



Sport Graphite



GAIT Plate



UCBL



Fashion Graphite



Poly Fashion



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Click the boldface companies/
organizations to go directly
to their websites.

2019 BUYERS' GUIDE

PRODUCTS & SERVICES

INSOLES/INSERTS (Ready-Made/ Semi-Custom/Customizable/ Custom/Diabetic)

Acor
Apex (Anti-Shox High Performance)
Alimed
Allied/OSI Labs
Bauerfeind (Viscoped)
Bergmann Orthotics Laboratory
Bintz Company
BioStep
Bonapeda
Burns Labs (Nu-Soft)
Diafoot/Pure Stride
Dr. Jill's Foot Pads
Dr. Scholl's
EverFlex
Fiber Labs (Pure Stride)
Foot Helpers
Footsteps
Formthotics
Hapad
JMS Plastics Supply (Sorbothane II)
JSB Orthotics
KLM
Langer Biomechanics Group
Mat Plus
Medi-Dyne (Tuli's Orthofeet)
Medi USA (Igli)
Nature Fit
Pedifix
Pine Tree Orthopedic Lab
Safestep
Silipos
Spenco Medical (Rubatex Neoprene/Metatarsal Arch Cushions)
Stable Step
Streifeneder
Stride Lite
Surefit
Vianic
(See Also: Medicare Diabetic Shoe Program; Orthotics Prefab)
INSTRUMENTS (Non-Surgical)
Advent Medical Systems (gSource distributor)
Bianco Bros. (Nail Splitters/Nippers)
Delta
De Puy ACE
DGI
gSource
Jan I.
Miltex, Inc.
Vilex
(See Also: Surgical Equipment)
INSURANCE (Malpractice)
Brown & Brown DT Insurance
Padiaguard
PICA (Podiatry Insurance Co. of America)
Rockwood Programs
RPS (Podiatry Plus)
INTERNET
(See Also: IT Consulting; Practice Promotion, Computers; Online Education/Networking)
IT CONSULTING
Manta Group

K

KERATIN DEBRIS EXFOLIANTS
Xenna (Nonyx)

L

LASERS (for pain management)
Berman Partners
Cutting Edge (MSL-pulsed)

Footdocpreneur
K-Laser
Multi-Radiance
LASERS (for skin lesions/warts)
Hyperion (Hyperblue 1530)
Light Age (Q-Clear)
Nuvalase
Continued on page 94

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2019 BUYERS' GUIDE

PRODUCTS & SERVICES

LASERS (for nail fungus)

Berman Partners
Eorchonia (Lunula)
Footdocpreneur
Hyperion (Hyperblue 1530)
Light Age (Q-Clear)
Nuvalase

LEASING

Medical Mavin

LEG ULCERS CARE

(See: Compression Bandages; Pharmaceuticals; Wound Management)

LESION REMOVAL

(See: Skin Lesion Removal)

LIGHTS/LAMPS

Med-Pro

M

MAGNIFICATION

(See: Operating Telescopes)

MALPRACTICE

(See: Insurance; Legal Services);

MANAGED CARE SPECIALISTS

(See: Network Participation/Financial Growth/Practice-Building; Legal Services)

MATERIALS

(See: Orthotics/Insoles; Raw Materials)

MEDICAL REVIEW PROGRAMS

Certifiable, Inc.
DataTrace Publishing
Goldfarb Foundation
NBPM

MEDICARE DIABETIC FOOTWEAR PROGRAM (shoes, insoles)

Acor
Anodyne
Apex
Apis
Betterform
BioStep
ComfortFit
Dia-Foot
Draw Shoe
Dr. Comfort
Foot Helpers
Frankford Leather
Hersco
Integrated Orthotics Lab
JSB Orthotics
KLM
Langer
Jerry Miller
P.W. Minor
New Step Orthotic Lab
Oasis Footwear
Orthofeet
Ped-Lite
Pedors
Pilgrim
Pine Tree Orthopedics
Propet
Safestep
Streifeneder
Stride Lite
Surefit
TruMold
MEDICARE DIABETIC FOOTWEAR PROGRAM (custom shoe/insole scanner)
Apex (ScanCast 3D)

MEDICARE DIABETIC FOOTWEAR PROGRAM (SDFE forms)

Safestep
MEETINGS/SEMINARS

(See: Associations)

MIRRORS

(See: Patient Self-Inspection)

MOLDED INLAYS

(See: Insoles; Orthotics: Ready-Made)

MOLESKIN PRODUCTS

Dr. Jill's Foot Pads
Stein's

MRI IN-OFFICE

Esaote

N

NAIL DRILLS

(See: Suction Systems)

NAIL DUST EXTRACTORS

(See: Vacuum Systems)

NAIL POLISH, MEDICATED

DaniPro
Dr.'s Remedy
Just For Toenails
Tripod Labs (Nailstat polish)

NAIL POLISH REMOVER

Dani Pro
Dr.'s Remedy

NAIL TREATMENT

(See: Ingrown Nails; Pharmaceuticals: Topical Medications [Nail Treatments]; Nail Polish; Nail Treatment: Instruments; Suction Systems; Surgical [Chemical] Nail Treatments; Onychomycosis; Prosthetic Nail System)

NAIL TREATMENT: Debriding Drills

European Footcare

Jan I
Medicool
MedPro

NAIL TREATMENT: Debriding (Non-Drill)

Podiatree (PodiaPRO debridement system)

NAIL TREATMENT: Instruments (Burs, Nippers, etc.)

Bianco Bros.
Delta
DGI
Footdocpreneur (single-use burs)
gSource
Miltex
Tri Hawk
(See Also: Supplies)

NAIL TREATMENT: ONYCHOMYCOSIS (non-drug)

(See: Lasers (for nail fungus))

NAIL TREATMENT (Controlled Micro Penetration)

Footdocpreneur (Pathformer)

NEEDLES/SYRINGES

(See: Hypodermic)

NEUTRACEUTICALS/MEDICAL FOODS

Alfa Sigma
Molecular Labs (Neurvasia)
Pharmaceutix (podiaPN)
Realm Labs (Neuremedy)
Tripod Labs

NEWSLETTERS

(See: Practice Promotion)

NIGHT SPLINTS

(See: Plantar Fasciitis)

NIPPERS

(See: Nail Treatment)

O

ODOR MANAGEMENT

(See: Pharmaceuticals [Topical Medications]; Anti-Perspirants)

OFFICE MANAGEMENT

(See: Practice-Building; Employee time/attendance)

OFF-LOADING DEVICES

(See: Braces; Shoes)

ON-HOLD MESSAGE SYSTEMS

(See: Message Systems)

ONLINE PHYSICIAN EDUCATION/ NETWORKING

Datatrace Publishing (Graphic Educational Programs)

PRESENT

PM News
(See Also: Publications)

ONYCHOMYCOSIS (drug treatment)

(See: Pharmaceuticals: Topical Medications; Nail

ONYCHOMYCOSIS (non-drug)

(See: Lasers; Nail Treatment)

ONYCHOMYCOSIS (Controlled Micro Penetration)

Footdocpreneur (Pathformer)

OPERATING TELESCOPES

(See: Telescopes)

ORTHOPEDIC DEVICES

(See: Braces; Pediatric; Braces/Supports; Digital Appliances; Splints)

ORTHOTICS: 3D Printed Custom

8Sole
Curafoot
Go4-D
SOLO

ORTHOTICS: Casting Materials

Acor
Allied OSI (Carapace)

Apex (Foam)
Bintz Company
JMS Plastics [supplier]
KLM

Langer, Inc.
Smithers Bio-Medical (Bio-Foam)
STS

ORTHOTICS: Childrens'

(See: Pediatric Specialties)

ORTHOTICS: Fabrication Equipment and Accessories

Acor
Alimed
JMS Plastics Supply
(Farber Turbo Convection Oven/Sani-Grinder)
Langer Biomechanics Group (Orthocement)
Orthofeet
(See Also: Orthotics: In-Office)

ORTHOTICS: Automated Production Systems/In-Office Scanners/Pressure Systems/ Digital Systems)

Acor

Amfit (Footfax)

Apex

Bergmann Labs (Automated Lab & Office Production Systems)

ComfortFit
(TOM-CAT/Smart Scan)

Dr Comfort (scanner)

Earthwalk

Footmaxx

Forward Motion

Integrated

Integrity Orthotics

Langer (Scan Cast 3D)

Mile High

New Step Orthotic Lab (TOM CAT)

Northwest (NWPL)

Orthotic Group (Gait Scan)

Ortho-Rite

RYBO (ScanAny)

Sharp Shape

Solo (TOM-CAT)

STJ (TOM-CAT)

Tek Scan

TOM-CAT Solutions

ORTHOTICS LABORATORIES

Acor

Advantage Lab

Allied/OSI Labs

American Orthotic Laboratories, Inc. (St. Louis)

American Orthotic Lab Co. (College Point, N.Y.)

Apollo

Bergmann Orthotics Laboratories

Betterform

BioStep

Burns Laboratories

California Orthopaedic Labs

ComfortFit

Dia-Foot

Earthwalk Orthotics

Eastern Podiatry Labs

Edser

EverFlex

Fiber Foot Appliances

Foothelpers (Neoteric Orthotics)

Foot Management

Forward Motion

Hersco

Mark Fugit Orthotic Laboratory

Integrated Orthotics Lab

Integrity Orthotics Lab

JM Orthotics

JSB Orthotics

Kevin Orthotics

KLM Laboratories

Langer Biomechanics Group, Inc.

Levy & Rappel, Inc

Mile High

MSI

NewGen Advanced Orthotics Lab

New Step Orthotics Lab

Northwest Podiatric Laboratory

Ortho-Dynamics

Orthotic Group, The

Ortho-Rite

Ped-Align

Performance Labs

P & K Orthotics Labs

Plus Laboratory

Precision Intricast, Inc.

Precision Orthotic Lab International

Continued on page 97



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Pro-Lab
Root Labs
Schuster & Richard Lab
Sole Supports
Solo Labs
STJ Orthotic Services
(See Also: Digital Appliances)

ORTHOTICS/INSOLES: Raw Materials

Acor (Poron/Microcel-Puff/
Thermacor)
Apex
Alimed
Bintz Company
EverFlex (Dual Set/SoftStep)
Frankford Leather
**JMS Plastic Supply (Europlex/
nora/TL BLUE II/Thermosky/
Poron/Polydor)**
KLM
Langer Biomechanics Group
(Superform/PPT)
Mat Plus
Northwest Podiatric Laboratory
Silipos (Tri-Flex Firm Gel Sheet)
Stein's
Streifeneder
Tencate (TL-2100, TL-Silver)

ORTHOTICS: Moldable Silicon
(See: Digital Appliances)

ORTHOTICS: Prefabricated/Ready-Made (including customizable and "semi-custom")/in-office quick-molded

Acor (Quickfit)
Advent Medical Systems (Conformer)
Apex
AliMed, Inc.
Allied/OSI (Sidekicks)
Bergmann Labs
Betterform
Bintz Co.
Bonapeda

ComfortFit

Diafoot

Dr. Jill's Foot Pads

EverFlex
Fiber Foot Appliances (Pure Stride)
Foot Helpers
Footsteps
Formthotics
Hapad

Jan L

JM Orthotics

JMS Plastics Supply

JSB (Prothotics)

KLM

Langer, Inc.

Mat Plus

MD Buying Group

Medi-Dyne (Tuli's)

Nature Fit

New Step Orthotics Lab

Nolaro (RX24 Quadrapstep system)

Ortho-Dynamics

Orthofeet (water-injectable/Bio-Sole)

Pedifix (Preforms)

Pro-Lab

Pure Stride

Redi-Thotics

Silipos

**Spenco (Arch Supports/Sytel/
Orthotic Arch Supports)**

Stable Step (Power Step)

STJ (SOLEutions/Fabthotics)
Stride Lite
Superfeet
Vionic
*(See Also: Heel Cups; Insoles; Medicare
Diabetic Shoe Program; Pads)*

OSHA COMPLIANCE

(See: Safety Products & Services)

P

**PADS, HEEL/PRE-CUT/
SPUR/METATARSAL**

Acor
Bintz Company
Diafoot/Pure Stride
Dr. Jill's Foot Pads
Gilden Tree
Hapad
Langer Biomechanics Group
Mat Plus
Pedifix
Silipos (Gel)
Spenco (2nd Skin)
Stein's
*(See Also: Heel Cups/Cushions; Heel
Lifts)*

**PAIN MANAGEMENT (Specialty
Devices and Technologies)**

ArthroCare (TOPAZ)

Curamedix (EPAT)

Cutting Edge Lasers

Footdocpreneur (lasers)

ING (Foot Gym)

Multi-Radiance

Pro Niche (The Heeler)

**Quick-Tape (water-resistant
foot strap)**

Zimmer Medicine (radial pulse)

*(See Also: Diabetic Neuropathy,
ESWT, Pharmaceuticals)*

PATHOLOGY LABS

Acupath

Bako

Laboratory of Podiatric Pathology

McClain Labs

Pinkus Dermatology Lab

Podiatric Pathology Laboratories

Therapath

**PATHOLOGY LABS: Epidermal
Nerve Fiber Density**

Bako

Therapath

PATIENT BILLING

*(See: Bill Collection; Computers:
Software [Practice Management])*

PATIENT EDUCATION

Biomedical Models Co.

DataTrace (podiatric graphics)

*(See Also: Anatomical Models;
Practice Promotion)*

PATIENT NOTES

*(See: Documentation/Computers:
Software [Patient Notes])*

PAYROLL SYSTEMS

*(See: Computers: Software [Practice
Management])*

PEDIATRIC: Specialties

Acor (Kid Fits Arch Supports)

California Orthopaedics Lab

(Kids Pals Orthotics)

Integrity Orthotics (childrens' orthotics)

Langer Biomechanics Group Inc.
(CRS® Counter Rotation System)

Nolaro

Pro Lab (Kiddythotics)

Redi-Thotics

Silipos (silicon specialties)

**SureStep (custom pediatric
orthotics)**

**PEDORTHIC/ORTHOTIST IN-
OFFICE SERVICES**

Central Casting

PERIPHERAL NEUROPATHY

*(See: Diagnostics Equipment,
Diabetic Neuropathy,
Pharmaceuticals)*

PHARMACEUTICALS: Analgesics

Adria Labs (Axotal)

DuPont Pharmaceuticals (Nubain)

DuPont Pharmaceuticals (Percocet)

DuPont Pharmaceuticals (Percodan)

High Chemical (Sarapin) (injectable)

Knoll Pharmaceutical (Vicodin)

Merck Sharp & Dohme (Dolobid)

Norwich-Eaton Pharmaceuticals

(Buprenex)

Novartis Pharmaceuticals (Fiorinol)

Pedinol (Nalfon 200)

Winthrop Labs (Talacen)

Wyeth-Ayerst (Lodine/Duract)

(See: Pharmaceuticals/Topical)

PHARMACEUTICALS: Antibiotics

Barr Labs (Cephalexin)

Biocraft Labs (Cephalexin)

Biocraft Labs (Dicloxacilin)

Glaxo Inc. (Ceftin)

Lederle Labs (Pipracil)

Eli Lilly & Co. (Ceclor)

Eli Lilly & Co. (Keflex)

Eli Lilly & Co. (Keftab)

Lypho Med, Inc. (Cefazolin)

Mead-Johnson Pharmaceuticals

(Duricef)

Medicis (Omnicef)

Merck (Invanz)

Miles, Inc. (Cipro)

Parke-Davis (Meclamen)

Pfizer (Zyvox)

Roerig (Unasyn)

Henry Schein Co. (Dicloxacilin)

SmithKline Beecham (Augmentin/
Pexiganan)

Squibb & Sons, Inc. (Azactam)

Upjohn Co. (Cleocin)

Upjohn Co. (E-Mycin)

Zeneca (Cefotan)

**PHARMACEUTICALS: Anti-
Fungals (Oral)**

Ortho-Neutrogena (Gritulvin V)

Pedinol (Gris-PEG)

**PHARMACEUTICALS: Anti-
Fungals (Oral) [Onychomycosis]**

Janssen (Sporanox)

Novartis (Lamisil Tablets)

Pedinol (Gris-PEG)

**PHARMACEUTICALS: Anti-
Inflammatories**

American Regent (Betamethasone

Sodium Phosphate and

Betamethasone Acetate)

(injectable suspension)

Boots Company (Rufen)

Bristol-Myers (Nuprin)

Ciba-Geigy Pharmaceuticals

(Butazolidin)

Ciba-Geigy, Inc. (Voltaren)

Eli Lilly & Co. (Nalfon)
Horizon (Duxis)
Merck Sharp & Dohme (Clinoril)
Merck Sharp & Dohme (Indocin)
Mylan Labs (Meclofenamate)
Pedinol (Nalfon 200)
Pfizer Labs (Feldene)
Syntex Labs (Naprosyn)
Upjohn Co. (Motrin/Ansaid)
Whitehall Labs (Advil)
Wyeth-Ayerst Labs (Orudis)
(See: Pharmaceuticals/Topical)

PHARMACEUTICALS:

Compounding

Haldey Compounding

Medi-Stat

PD Labs

Physicians Specialty Compounding

Quality Compounding

Trilogy

PHARMACEUTICALS: Diabetes

*(See: Pharmaceuticals; Diabetic
Neuropathy; Supplements; Wound
Dressings; Wound Treatment)*

**PHARMACEUTICALS: Diabetic
Neuropathy (category includes
medical foods)**

Alfa Sigma (Metanx)

Angsko (Neuro-Eze)

Biofreeze

Bako (NeuRX-TF tablets)

Health Care Products (Zostrix)

Eli Lilly (Cymbalta)

Haldey Compounding

Moberg (Kerasal Neurocream)

Molecular Labs (Neurvasia)

Origin BioMed (Neuragen)

Parke-Davis (Neurontin)

Pedicis (Pedicin)

Pfizer (Lyrica)

Pharmaceutix (podiaPN)

Physician Specialty Compounding

Realm (Neuremedy)

Topical Biomedics (Topricin)

Wise Consumer Products

**[Frankincense and
Myrrh]**

PHARMACEUTICALS: Gout

Genско

Savient (Krystexxa)

Takeda (Uloric; Colcrys)

PHARMACEUTICALS:

Homeopathic

Medi-Natura (Traumeel)

Topical Biomedics

PHARMACEUTICALS:

Neutraceuticals

(See: Neutraceuticals)

PHARMACEUTICALS:

Onychomycosis (Non-Topical)

*(See: Pharmaceuticals: Anti-Fungals
[Oral] [Onychomycosis])*

**PHARMACEUTICALS: Peripheral
Arterial Disease**

Hoechst-Roussel (Trental)

PHARMACEUTICALS: Steroids

Forest Labs (Dalalone)

Schering (Eloacon)

Stiefel Labs (Mimyx)

Stratus (Dermazene)

Teregen Labs (TDX LA)

**PHARMACEUTICALS: Topical
Medications (Analgesics)**

Agewell

Continued on page 100



What Is Holding Back Your Medical Practice?

Doctors and Staff Agree ...



Lynn Homisak, PRT, CHC, is principal owner, consultant and coach of SOS Healthcare Management Solutions in Seattle. SOS is a staff- efficiency and productivity-focused consulting company that studies, develops and facilitates success strategies for Podiatrists and their staff nationwide. She authors a column for and serves as *Podiatry Management Magazine's* Editorial Advisor. Her contributions to podiatry have earned her the 2010 *Podiatry Management* Lifetime Achievement Award and induction into *Podiatry Management's* Hall of Fame. Lynn's professional experience offers firsthand knowledge in office proficiency and functionality and she is recognized in the US and Canada as a speaker and author on a variety of management topics.

Lynn Homisak knows.

1. Improved efficiency – increased revenue
2. Communication – Patients/Staff/Doctor
3. Workflow and Morale

"She nailed the issues immediately and has been a constant inspiration to our staff. She really made us feel like she wanted us to succeed in every regard. A+ all the way!"

*– Dr. Michael Dujela
Centralia, Washington*

"Lynn has delivered each and every time she speaks at our conferences. She is very professional, personable and knowledgeable. You can learn a lot from Lynn Homisak!"

*– Canadian Federation
of Podiatric Medicine via
LinkedIn Recommendations*

"I had the pleasure of attending a day long summit that Lynn led for our team. I had so many expectations (from the great word of mouth I had heard about her) and was not disappointed. I felt so motivated, inspired and excited to work on areas, both personal and office-related, that need to be tweaked for the better."

*– Elise Hinchman, Marketing
Director & Office Manager
at Lexington Podiatry via
LinkedIn Recommendations*

"Our organizations have hired Lynn and SOS Healthcare Management on many occasions over the past 10 years. Lynn is exceptionally easy to work with, more than accommodating, and very responsive to the needs of the physicians and medical assistants to whom she provides education."

*– Jean Kirk, Executive
Director, North Carolina and
Virginia Podiatric Medical
Associations*

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lynn@soshms.com



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corporation

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PCC Allows You to Focus on Your Practice

- No start-up costs
- No long-term contracts
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Over 25 years in business

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Click the boldface companies/
organizations to go directly
to their websites.

2019 BUYERS' GUIDE

PRODUCTS & SERVICES

Angsko (Arginine Therapeutics)
Biofreeze/Performance Health
Blaine Labs (HempNesic) (CBD)
Core Products (Ibunex, Gluconex)
Cryoderm
Dr Swaim's
Medi-Natura (Traumeel)
Icon (Reliaderm)
MPM Medical (Regenecare)
Pedicis (Planticin)
Stratus (Dermazene)
Syncom (Fortex)
Topical Biomedics (Topricin)
Tripod Labs (Flexstat)
Truceuticals
Veritas (CBD)

Wise Consumer Products (Frankincense and Myrrh)

Woodward (Mycocide HT)

PHARMACEUTICALS: Topical Anesthetics

(See: Skin Refrigerants)

PHARMACEUTICALS: Topical Medications (Anti-Fungals/Anti- Microbials)

BSK/Onycol (nail)

Bako (Clarus Antifungal Cream; Clarus Antifungal Solution (nail); MacerX)

Blaine Research Labs

(Tineacide) (Nail)

Diaderm (Clear Zal) (Nail)

Dr Swaim's

Flexitol Anti-Fungal Liquid (Nail)

Gill Podiatry

Gordon Labs (Gordachom)

(Nail); Mycomist (in-shoe
sanitizer)

Haldey Compounding

Humco (Miranel)

Intraderm

Janssen Pharmaceuticals (Nizoral)

Marlinz (nail) (Tolcaylen)

Medicis (Loprox)

Merz (Naftin)

Moberg (Kerasal) (Nail)

Moore Medical

Novartis (Lamisil Cream/Spray)

Onox Solution

Ortho Pharmaceuticals (Spectazole)

Ortho Dermatologics (Luzu)

Pedicis (Cidacin)

Pedinol Pharmacal (Fungoid Tincture,

Pedi-Dri Topical Powder; Ertaczo)

Pharmaderm (Oxistat; Keralac (Nail)

Podiatree

Prevent-Plus (Duraderm)

ProFoot

Schering Labs (Lotrimin)

Schering Labs (Lotrisone)

Stiefel Labs (Zearob AF Powder)

Stratus (Dermazene)

Tetra (Clean Sweep) (in-shoe)

Tripod Labs (NailStat/Tineestat)

Wellstone Labs (Molecular AF/Aft-Laz)

Westwood-Squibb (Exelderm)

Woodward Labs (Mycocide) (Nail)

PHARMACEUTICALS: Topical Medications (Anti-Infectives/ Cleansing/Healing and/or for Matrixectomies)

AmerX (Amerigel)

Angelini (Silver Stream)

Bacitracin

Bako (Tri-Soft) (with emulsifier)

Corticosporin Otic

Ferno-Ille (Chlorazene)

Gentamicin

Gordon Labs

(Sodium Hydroxide)

Neosporin

Pedinol (Phenol EZ Swabs)

Purdue-Frederick

(Betadine)

Silvadene

Stratus (Peviderm)

Triple Antibiotic

PHARMACEUTICALS:

Topical Medications (Anti- Inflammatory)

Biofreeze/Performance

Health

Core Products

(Ibunex, Gluconex)

Cryoderm

Medi-Natura (Traumeel)

Pedicis (Planticin)

Stratus (Dermazene)

Syncom (Fortex)

Tripod Labs (Flexstat)

PHARMACEUTICALS: Topical

Medications (Anti-Perspirants/ Deodorants/Drying Agents)

Bintz Co. (Khepra)

Fraser Labs (On Your Toes)

Gordon Labs (Abscents, Bromi- Talc, Bromi-Talc Plus, Formadon, Bromi- Lotion, Gordon's #5 [Aerosol foot powder])

Haldey Compounding

Onox Solution

Pedinol Pharmacal (Breeze-Mist,

Pedi-Pro Powder, Castellani

Paint Modified (Color/Colorless),

Lazerformaldehyde Solution, Pedi-

Boro Soak Paks)

Pedifix (Pedilux4)

Podiatree

Stiefel (Zearorb)

PHARMACEUTICALS: Topical Medications (Astringents)

Gordon Labs (Monsel's)

Herbert Labs (Bluboro)

Moberg (Domeboro)

Pedinol (Pedi-Boro Soak Paks)

PHARMACEUTICALS: Topical Medications (Dermatitis)

Bako (Kera-HC)

Bayer (Desonate) (atopic dermatitis)

Physician Specialty Compounding

Stiefel (Mimyx)

PHARMACEUTICALS: Topical Medications (Moisturizers/ Softeners)

Angsko

Bako (Kera HC; Kera-42; Hydro-Cutis)

Blaine (RevitaDerm)

Diaderm (ClearZal Callus)

Dr. Spalding's Podiatric Products

ELON

Flexitol (Heel Balm, Heel Perfect, Diabetic Foot Balm)

Gehwol

Gilden Tree

Gill Podiatry

Gordon Labs (Aloe-Grande Cream, Gormel, Vite-A- Cream, Calicylic)

Haldey Compounding

Health Care Products

(Diabetiderm)

H-E-A-T-(Callusan)

Intraderm

Kamedis

MD Private Label

Medimetriks

Merz (Aqua Glycolic)

Moberg (Kerasal)

Moore Medical

Pedifoot

Pedinol Pharmacal (Cerave,

Ureacin-10 Lotion & Ureacin-20

Crema, Lazer Crema, Hydrisinol

Crema & Lotion, Hydralic Gel,

Lactinol E Crema & Lotion)

Pharmaderm (Keralac, AmLactin)

Physician Specialty Compounding

ProFoot

Scientific Solutions (Bare line)

Stiefel Labs (Epilety Lotion)

Straight Arrow (Foot Miracle)

Summers Laboratories

(Keralyt Gel)

Tetra (Kamea)

TheraPlex

Tripod Labs (Advanced Moisturizing

Formula)

Westwood-Squibb (Lac-Hydrin)

PHARMACEUTICALS: Topical Medications (Nail Antifungal Treatments)

AmerX (Amerigel)

Angsko (Arginine Therapeutics)

Bako (Kera Nail Gel; Clarus Antifungal Solution)

Blaine Research Labs

(Tineacide; Terpenicol)

Cipher Pharmaceuticals

Dermik (Penlac)

Diaderm (Clear Zal)

Dr Swaim's

Flexitol Anti-Fungal Liquid

Fungal Free Nails

Gehwol

Gordon Labs (Gordachom)

Haldey Compounding

Humco (Miranel) (nail dystrophy)

Marlinz (Tolcaylen)

Medimetriks

Moberg (Kerasal)

Omiera Labs (Podiazole)

Pedicis

Pedifix (Clotrimazolil)

Pedinol Pharmacal (Nail Scrub;

Phenol EZ Swabs)

Pharmaderm (Kerydin)

Physician Specialty Compounding

Podiatree

Tetra (Formula 3, Formula 7)

Tripod Labs (Nailstat 2-Step Formula)

Ortho Dermatologics

(Jublia)

Wellstone Labs (Molecular AF)

Winlind (Dr Win's)

Woodward Labs (Mycocide)

(See Also: Nail Polishes, Medicated)

PHARMACEUTICALS: Topical Medications (Nail Antifungal/ Cosmesis Treatment)

Marlinz (Tolcaylen)

PHARMACEUTICALS: Topical Medications (plaque psoriasis): Ortho (Bryhail)

PHARMACEUTICALS: Topical Medications (Scar Therapy)

Blaine (Scar Care Gel Pads)

Intraderm

Merz (Mederma)

Physician Specialty Compounding

PHARMACEUTICALS: Topical Medications (Skin Adherents)

(See: Adhesives)

PHARMACEUTICALS: Topical Medications (Skin Protectants)

Summit Industries (Lantiseptic)

PHARMACEUTICALS: Shoe Disinfectants

Gordon (Mycomist)

Patholase (Sanifeet)

Tetra (Clean Sweep)

PHARMACEUTICALS: Wart Medications

Gordon Labs (Formadon)

Haldey Compounding

Med Cara (WartPeel)

Pedicis (Viricin)

Pedinol (Lazerformaldehyde)

Physician Specialty Compounding

Transderm Solutions

Tripod Labs (Plantarstat)

PHARMACEUTICALS: Topical Medications (Web Maceration)

Bako (MacerX)

PHARMACEUTICALS: Wound Treatment

3M (Tegaderm Matrix)

ABL (Silverstat)

Acelity (Systanex)

AmerX (Amerigel)

Angelini

Cardium Therapeutics

(Excellagen)

Care-Tech (Matrix gel)

Cellerate RX

Convatec, A Squibb Co. (DuoDerm)

Derma Sciences (Medi-Honey)

Ferris Mfg. (Poly-Mem)

Gensco (Astero)

HS Pharma (Bensal HP)

Human Biosciences

Hymed

Intraderm

Keneric (RTD dressings)

Lavior

Links Medical (medical honey)

Medline

MPM Medical (SilverMed; Excel Gel)

Nu Med

Pfizer (Zyvox)

Prevent-Plus (Duraderm)

Regenical

Smith & Nephew Wound

Management (Profore/

Acticoat/Iodosorb)

Smith & Nephew (Regranex)

SNS (wound care kits)

Steadmed (Drawtex)

Thera Gauze (Soluble Systems)

Wake Pharma U.S. (Wound-Be-Gone)

(oxygen free radical binding)

PHARMACEUTICALS: Wound Treatment (Natural)

Tripod Labs

Continued on page 103

PORTLAND MAINE
July 25-28
Atlantic Coast Conference
with Maine Podiatric Medical Assn.

PORTLAND OREGON
August 15-18
Pacific Coast Conference
with Oregon Podiatric Medical Assn.

OVERLAND PARK
September 13-15
Forefoot & Reconstructive Surgery
with Kansas Podiatric Medical Assn.

SAN DIEGO
September 19-22
UPDATE 2019
with San Diego Podiatric Medical Society

MID-ATLANTIC
October 18-20
Mid-Atlantic Podiatry Conference
with Mid-Atlantic Podiatric Medical Assn.
(Region 8)

BOSTON
October 25-27
APMA Region One
with Region One Podiatry Assn.

SANIBEL
November 7-10
Hallux Valgus & Related Forefoot

CHICAGO
December 6-8
Windy City Conference
with Illinois Podiatric Medical Assn.

**4-DAY CADAVER SURGICAL
SKILLS COURSES AT
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FOREFOOT 2019
May 2-5 October 3-6
June 6-9 Oct. 31 - Nov. 3

REARFOOT 2019
March 7-10 December 12-15
August 1-4



PHOENIX
APRIL 11-14
**Valley of the Sun
Podiatry Conference**
with Arizona Podiatric Medical Association



NEWPORT
APRIL 25-28
Surgical Pearls by the Sea
with Rhode Island Podiatric
Medical Association



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JUNE 20-23
Footprints in the Sand
with South Carolina Podiatric
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INNOVATIVE TECHNIQUES NEW ADVANCEMENTS RENOWNED FACULTY

Frustrated by Nursing Home Documentation?

Whether you are just starting out as a podiatrist or a seasoned pro, providing mobile podiatric medical care to Nursing Homes can be totally frustrating to get documentation right. Too often some EMR systems can lead you to documenting inaccurate findings which then cost you time and revenue!

It's time to get excited, because there really is a paper form set:

- That makes progress note documentation easy and manageable without creating the mistakes that lead to paybacks after a discoverable audit?
- That shortens your time spent on documentation allowing you spend more quality time with more patients or seem more patients.
- That allows you to immediately code diagnoses and procedures to expedite billing that's accurate and not prone to expensive errors.
- That guides you to record the necessary key elements (history, exam, decision making), what you performed, your orders and plan, and why it was medically necessary for that level to meet the threshold of complexity for those initial visit codes at a Nursing Home.
- That is specifically designed to be used in Nursing Homes and other mobile remote locations. This product is an expansion of our proven and successful office podiatric services form (POD-3030) and has been updated annually over two decades.
- That in a mobile environment, you are not dependent on wi-fi or expensive software. If you are just starting to practice podiatry, why not get started with a mobile practice without a lot of overhead.

What makes this form so perfect is what differentiates this mobile care documentation form from one for office care documentation!

- 1) You have the second copy for your own retention.
- 2) You have a form that helps facilities fulfill requirements for their MDS reporting.
- 3) You have a billing sheet with codes tailored to the needs of mobile care – no complex surgeries.
- 4) You have a form more focused on wound care than the office form.
- 5) You still confidently create medical charts that lead to and support maximum allowed billing for the type of facility.

The DocuForms POD-4030/D form provides you the best way to document your patient encounter and do coding for billing while at the facility or home of the patient. Order now to get started making life easier!

Facility Copy page 1
Doctor's Copy
Superbill Slide 1

Facility Copy Page 2
Doctor's Copy
Superbill Slide 2

Podiatric Nursing Home Report (POD-4030/D)
Front and Back clinical sheets shown with billing peeping from behind.

**4 packages POD-4030/D
(500 5-part forms) for \$289**

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www.dpmforms.com
1-800-995-2001



Click the boldface companies/
organizations to go directly
to their websites.

2019 BUYERS' GUIDE

PRODUCTS & SERVICES

P-5

PHARMACEUTICALS: Wound Treatment (Bio-Engineered Tissue)

Ammiox (allograft for wound healing)
Axolotl (skin-cell-derived regenerative injectable liquid)
Integra
KCI (GraftJacket)
Kerecis (fish skin technology)
Mimedx
Organogenesis (Apligraf/Dermagraft)
Pegasus
Promethean (Gamma Graft)
TEI Biosciences (Primatrix)

PHARMACEUTICALS: Wound Treatment (Debriding/Healing Ointments)

Smith & Nephew Medical (Accuzyme/Panafil/Santyl)
Stratus Pharmaceuticals (Kovia, Ziox)

PHARMACEUTICALS: Wound Treatment/Pain Treatment combo

Genesco (Astera)
PHOTOGRAPHY (Close-Up)
(See: Documentation)

PHYSICAL THERAPY: Cold Modalities

Biofreeze/Performance Health
Silipos

PHYSICAL THERAPY: Electrotherapy/Ultrasound/Interferential/TENS/Laser

Cutting Edge

Esateo
IMS
Multi-Radiance
Universal Ultrasound

PHYSICAL THERAPY: Hydrotherapy

(See: Hydrotherapy)

PHYSICAL THERAPY: Post-Op/Post-Trauma/Rehab

Arizona AFO
Bauerfeind
Darco (Shoes)
DM Systems
Dr. Jill's Foot Pads
Gill Podiatry
ING Source (Foot Gym)
Med Pro
Moore Medical
Pedifix
ProNiche Medical (The Kneeler; The Heeler)
Propet
Richie Brace
Smith & Nephew (Rehab Division)
(See Also: Braces/Supports; Physical Therapy: Heat Modalities; Physical Therapy: Cold Modalities; Pharmaceuticals; Scooters; Shoes; Topical [Skin Protectants]; splints)

PHYSICAL THERAPY: post-injury regenerative treatment

Axolotl

PHYSICAL THERAPY: Topicals

(See: Physical Therapy: Heat & Cold Modalities; Pharmaceuticals: Topical [Skin Protectants]);
Pharmaceuticals: Topical (Analgesics)

PHYSICIAN EDUCATION

(See: Associations, Books, CME, Television, Videotapes)

PLANTAR FASCIITIS (Specialties)

Allied OSI (FS6 Sleeve)

ArthroCare Sports Medicine (Coblation)

Curamedix (EPAT)

Cutting Edge Lasers

Darco (FS6 Sleeve)

Footdocpreneur
ING Source (FS6 Sleeve/Foot Gym)
Instratek

Medi-Dyne (Pro-Stretch/Tul's Heel Cups)

Osteomed (Koby Gard)

Quick-Tape (water-resistant foot strap)

Thera-Band/Performance Health
Pro Niche (The Heeler)
Zimmer Medicine (radial pulse)
(See Also: Cryosurgery; ESWT; Lasers; Pharmaceuticals)

PLANTAR FASCIITIS (Day/Night Splint)

Swede-O (Plantar FXT)

PLANTAR FASCIITIS (Deep Stretching)

Medi-Dyne (ProStretch)

PLANTAR FASCIITIS (Night Splints)

Active Ankle Systems/Performance Health

Alimed

Darco

Langer Biomechanics Group
Ossur
(See Also: ESWT)

PLANTAR FASCIITIS (In-shoe sleeve)

DJO Global (Aircast Air Heel)

POPULATION HEALTH MANAGEMENT (for diabetes)

Arche Healthcare

POSITIONING SYSTEMS: Pediatric

(See: Braces: Pediatric)

POST-OP PROTECTION

(See: Bandage/Cast Protectors; Braces/Supports; Casting Materials: Post-Op; Casts; Crutches; Compression Sleeves; Footwear, Specialized; Pharmaceuticals: Wound Dressings; Physical Therapy: Post-Op; Shoes: Post-Op; Socks; Splints; Wound Management; Vitamins: Post-Op)

PRACTICE-BUILDING / PROMOTION (Office Management/Consulting/Advertising/Product Customization/In Office Patient Communication/Revenue Enhancement/Waiting Room Videos/Scheduling Help)

AAPPM

Atlas FAI (EOTTS procedure implementation)

Barrett Medical Consulting
Blue Orchid Marketing
Collaborative Practice Solutions
Extremity Healthcare

FABI

Foot Helpers

HPMSI

Institute for Creative Podiatric Medicine

Institute for Podiatric Excellence and Development (IPED)

Manta Group

MD Private Label

Medical Mavin

Officite

Online Podiatry Sites
Physician Web Pages
Podiatry Success Today (Dr. Chris Milkie)
Scheduling Institute
SOS Healthcare
Toe-Rific
Top Practices
Web Power Video
(See Also: Adjacencies; Associations; Board Certification; HIPAA Consulting; Managed Care; Network Participation; Patient Education; Practice Promotion [Advertising]); Referral Network; Websites [Physician])

PRACTICE CONSOLIDATION

Extremity Healthcare (Supergroup formation)

PRACTICE MANAGEMENT/MARKETING/CONSULTING

(See: Appraisal; Bill Collection; Computers; Network Participation; Patient Education; Practice-Building/Practice Promotion)

PRACTICES: Buying/Selling/Consolidation

Extremity Healthcare (consolidation/Supergroups)
Medical Mavin (Buying/Selling/TOMS: Transitional Ownership Management System)

PRESSURE ASSESSMENT

(See: Diagnostics Equipment)

PRESSURE WALKERS

Darco (Walker)

Ossur

PRIVATE LABELING (for practices)

MD Private Label

PRODUCT CUSTOMIZATION (for private labeling)

(See: Private Labeling)

PROSTHETIC NAIL SYSTEM

Just For Toenails

PUBLICATIONS

APMA News

MPM (Greenbranch)

PM News

JAPMA

Podiatry Management

Podiatry Today

Podiatry.com

PRESENT (eZines)

PUMICE BARS

Teregen Labs (Personal Pumi Bar)

PURCHASING NETWORKS

(See: Supplies)

R

RADIO ADS

(See: Practice Promotion)

REFRIGERANTS

(See: Skin Refrigerants)

REGENERATIVE TREATMENT

(See Physical Therapy: post-injury regenerative treatment)

REHAB

(See: Braces/Supports; Physical Therapy; Post-Op Protection; Shoes; Splints)

REPAIRS

Med-Pro (whirlpools, chair upholstery)

RESIDENCY COURSEWARE/SUMMITS

PRESENT

RETRACTORS

(See: Surgical Specialties)

REVENUE ENHANCEMENT

(See: Practice-Building/Practice Promotion; Adjacencies/In-Office Dispensing)

S

SAFETY PRODUCTS & SERVICES

(See Also: Cleaners; Disposables; Fume Removal; Lasers; Protective Eyewear; Spore Testing; Sterilizers; Suction Systems; Surgical Equipment; Vacuum Systems; Waste Disposal; X-Ray; Personnel Radiation Monitoring; X-Ray: Shielding)

SANDALS

(See: Shoes: Sandals)

SAWS

(See: Surgical Equipment)

SCAR MANAGEMENT

Blaine (Scar Care Gel Pad)

Merz (Mederma)

SCHOOLS

(See: Colleges)

SCOOTERS/WALKERS/ROLLING MECHANISMS

Pro Niche (The Kneeler)

SEMINARS

(See: Associations; Practice Promotion)

SENSORY TESTING

(See: Diagnostics Equipment: Diabetic Neuropathy)

SHEET STOCK

(See: Orthotics: Raw Materials)

SHIELDS

(See: Orthotics: Custom Digital Shields)

SHOE SANITIZER/ANTIFUNGAL DELIVERY SYSTEM

Pedifix (Shoe Zap)

Shoe Care Innovations (Steri-Shoe)

(See: Pharmaceuticals: Shoe Disinfectants)

SHOES: Athletic/Walking/Comfort

Acor
Apex
Asics
Brooks Shoe, Inc.
New Balance (Aravon/Procare)
Revere
SAS

SHOES: Balance

Apex (Moore Balance Shoe)

SHOES: Custom-Made/Molded

Acor (Traditional Custom/Urban Walkers/ThermAcor)

Eneslow

Jerry Miller I.D. Shoes (Beta-Walker/Traditional Custom)

Tru-Mold

Continued on page 105

Help your patients and build your practice with

MINIMALLY INVASIVE SURGERY



Learn more about MIS at
The Academy of Minimally
Invasive Foot and Ankle Surgery
**One-Day Intensive Cadaver
and Lecture Meeting**
Saturday, July 27, 2019

LSU Medical School, New Orleans

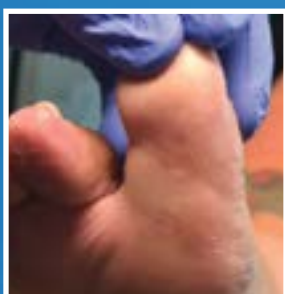
In general, MIS is associated with less pain and fewer complications for your patients and is becoming the new standard of care in the medical community.

Board Certification in MIS

Get an application and start the process for **Board Certification in Minimally Invasive Surgery** from the American Board of Multiple Specialties in Podiatry.



BEFORE



AFTER



BEFORE



AFTER

For more cases, go to aafas.org and click "before and after"



For more information or to register for the one-day meeting,
call 800-433-4892 or go to www.aafas.org

Click the boldface companies/
organizations to go directly
to their websites.

2019 BUYERS' GUIDE

PRODUCTS
& SERVICES

SHOES: Depth/Diabetic

Acor (Urban Walkers)
Anodyne
Apex (Ambulators/AFO Essentials
Program)

Apis

Betterform

ComfortFit Labs

Dia-Foot

Draw Shoe Corp.
Dr. Comfort
Foot Helpers
Frankford Leather
Hersco

Integrated Orthotics Lab

JMS Plastics

JSB Orthotics
Langer
P.W. Minor
New Step Orthotics Lab

Oasis

Orthotic Group

OrthoFeet

Ped Lite

Pedors

Pilgrim (Deer Tracks/Hoopoe)

Pine Tree Orthopedic Lab

Propet

Revere

Root Labs

Safestep

STJ

Stride-Lite

Surefit

*(See Also: Medicare Diabetic Shoe
Program); Shoes: Custom-made
Shoes: Post-op/Diabetic Comba)*

SHOES: Depth/Diabetic (custom shoe/insert scanner)

Apex (ScanCast3D)

SHOES/BOOTS: Post-Op/Post- Trauma

(See: Physical Therapy)

SHOES: Post-Op/Diabetic Combination

Darco

Pedors (Tothonator)

SHOES: Sandals

American Orthotics Lab, Inc.
(Healing Sandal)

Apex

ComfortFit

Earthwalk

JSB

KLM

Langer

OLT (3D Printed)

Orthotic Group

Revere

Spenco

STJ

Vionic

SHOES: Specialty Retailers

Eneslow

SHOWER & BATHING AIDS

(See: Bandage/Cast Protector)

SILICON SPECIALTIES

Bauerfeind USA (Viscoped/Viscoheel
SofSpot)

Dr. Jill's Foot Pads

Dr. Scholl's

Gel Smart/Polygel/Healix Care

OrthoFeet (Bio-Sole GEL)

Pedifix (Gel Smart)

Podiatree

Silipos

Stein's

(See Also: Digital Appliances)

SILICON SPECIALTIES (diabetic-friendly)

Gel Smart

Pedifix (Visco-Gel line)

SILVER DELIVERY SYSTEM

(See: Shoes)

SKIN LESION REMOVAL (Cryosurgical)

Cryoprobe

Cryosurgery, Inc

(Verruca-Freeze)

Moore Medical

SKIN PROTECTANTS

(See: Pharmaceuticals: Topical

[Skin Protectants])

SKIN REFRIGERANTS

Blaine Labs (V.A.D)

Gebauer Co.

(Ethyl Chloride)

Gill Podiatry (Pedi-Freeze/
Pedi-Shield)

SMOKE EVACUATION

(See: Lasers)

Continued on page 108



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Classifieds

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2019 BUYERS' GUIDE

PRODUCTS & SERVICES

S-Z

SOCKS

Anodyne
Apex (Copper Cloud)
Bauerfeind (Spa Hosier)
Bintz Company
Diafoot/Pure Stride
Dr. Comfort
Drew Shoe Corp.
Foot Helpers
Frankford Leather
GuardianGel
Orthofeet
P.W. Minor (Treadeasy)
Pedifix (Therafoot/No-Ridge)
Sigvaris
Silipos
Stride Lite
Thor-La (Thorneburg Hosier)
Tru-Mold (Shear-Free Comfort Socks)
Voxxlife (pain relief/postural stability)

SPAS (for Male Grooming) (franchises)

Hammer and Nails

SPLINTS (Night)

(See: Plantar Fasciitis)

SPLINTS (Post-Op/Post-Trauma)

Angsko
Darco Int'l (Complete Splinting System)

Dr. Jill's Foot Pads

Gill Podiatry
Med Pro
Moore Medical

Pedifix

Silipos
Stein's

(See Also: Braces/Supports)

SPLINTS (Plaster: For Orthotic Casting)

De Puy Casting

STAFF MANAGEMENT

(See: Practice-Building)

STATIONERY: Greeting Cards

(See: Gifts/Cards)

STERILIZING EQUIPMENT

Midmark (Ritter)

(See Also: Cleaners, Ultrasonic) Steriliz-ers: Monitoring SteriCheck Systems

STRAPPING (specialties)

Quick-Tape (water-resistant foot strap)

SUCTION SYSTEM: (For Nail Dust and Smoke Removal) (Wet or Dry)

DPM-Aire (air purifier)

European Footcare

Jan-L

Medicool (File Stream)

Med-Pro
Podiatree (Kerathin nail debridement system)

SUPPLIES, SURGICAL

(See: Supply Houses; Surgical Equipment)

SUPPLIES (catalog, direct sales, internet, group purchasing networks)

Advent Medical Systems
Alimed

DocShopPro (online)

eSutures (surgical focus)

Gill Podiatry Supply

Henry Schein

Krasiy's

MD Buying Group (online)

Med-Pro

Meyer Distributing

Moore Medical

Surefit

Talar Capital Partners

SUPPLIES (Wound Care)

Advanced Tissue

SURGICAL (CHEMICAL) NAIL TREATMENTS

Pedinol Pharmacal (Phenol-EZ Swabs)

SURGICAL EQUIPMENT:

Endoscopic

Instratek (Endotrac System)

SURGICAL TREATMENT:

Specialties

Amnioc (allograft for accelerating surgical healing)

Arthrex

De Puy ACE (Standard Staple, Twist-Off Screw, Thread-Head Screw, Orthosorb)

eSutures (sutures)

In2Bones USA (Smart Toe hammertoe treatment)

Instratek (Endotrac Endoscopic Plantar Fasciotomy Instrumentation)

Jan L (S-Mart exsanguination and Tourniquet system)

Nextremity Solutions (hammertoe correction system)

Osteomed (Koby Isagard system)

Paragon 28 (Baby Gorilla)

Safety Fix (removable implants)

Sgarlato Labs (Surgi-Peace/O'Brien Goniometer/Reece Osteotomy Guide/Snap Fixation Pin)

Treace (Hallux Valgus)

Vilex (Du Val Cannulated Screw System/Borreli Blade System)

Wright Medical Technology (Silastic Flexible Hinge Toe Implant System/IncisionDrain)

(See Also: Anesthesia; Cryosurgery; Disinfectants; Telescopes; Disposable; Emergency Equipment; Implants; Biomaterials; Lasers; Loupes; Sterilizers; Suture; Surgical Instruments; Surgical Power Equipment; Surgical Wound Irrigation; Trays)

SURGICAL FACILITY ACCREDITATION

(See: Accreditation)

SURGICAL POWER EQUIPMENT

Vilex

Zimmer, Inc.: Hall Surgical (Micro E)

SWABS

(See: Disposables)

SYRINGES

(See: Hypodermic Needles)

T

TABLES, SURGICAL

(See: Chairs)

TAPE

(See: Casting Materials; Supply Houses)

TAPE (for strapping)

Quick-Tape (water-resistant foot strap)

TELEVISION ADS

(See: Practice Promotion)

TENS UNITS

(See: Physical Therapy)

TIBIAL TORSION DEFORMITIES

(See: Braces/Supports)

TOPICAL ANTISEPTICS

(See: Disinfectants/Hand Cleaners)

TOPICAL MEDICATIONS

(See: Pharmaceuticals: Topical Medications)

TOTAL CONTACT CAST SYSTEMS

BSN (Cutimed)

Integra (TCC-EZ)

U

ULCER CARE/PREVENTION

(See: Blister Relief; Compression Bandages; Off-Loading; Shoes; Wound Management; Pharmaceuticals: Wound Dressings)

ULTRASONIC CLEANERS

(See: Cleaners)

ULTRASOUND

(See: Physical Therapy)

ULTRASOUND IMAGING 20/20

UPHOLSTERY

(See: Chairs/Upholstery)

V

VACUUM SYSTEMS (Nail Dust Extraction)

(See: Suction Systems)

VASCULAR DIAGNOSTICS

(See: Diagnostic Equipment)

VIDEOTAPES (Physician Education)

Art Of Surgery

DataTrace

Greater Texas Educational Foundation

Podiatry Institute

PRESENT (Residency Courseware)

Western Pennsylvania Hospital

VITAMINS/SUPPLEMENTS/MEDICAL FOODS

Alfa Sigma

Bako (Thera Nail-TF Tablets)

Molecular Labs (Neurvasia)

Pharmaceutix (podiaPN)

Realm (Neuremedy)

(See Also: Nutraceuticals)

W

WAITING ROOM VIDEOS

(See: Practice Promotion/Patient Education)

WALKERS

(See: Braces/Supports)

WART REMOVAL (topicals)

(See: Pharmaceuticals; Topical Wart Removers)

WART REMOVAL (non-pharmaceutical)

Cryoprobe

Cryosurgery, Inc (Verrca-Freeze)

Moore Medical

Nuvalase

Saorsa (Swift System) (microwave technology)

(See Also: Lasers)

WART REMOVAL: Refrigerants

Blaine Labs (V.A.D.)

Gebauer Co. (Fluro-Ethyl)

Gill Podiatry (Pedi-Freeze/Pedi-Shield)

WEBSITES

(See: Online Education/Networking)

WEBSITES (Practice Site Creation/Sales)

My Local Beacon

Officite

Online Podiatry Sites

Physician Web Pages

Podiatry Content Connection

WebPower Video

WEBSITE CONTENT/WEB COMMUNICATION SERVICES/INTERNET PRESENCE

Podiatry Content Connection

Podiatrynet.com

WHIRLPOOLS

(See: Hydrotherapy)

WOUND MANAGEMENT: Board Certification

(See: Board Certification)

WOUND MANAGEMENT: Healing Devices/Techniques; Wound Prevention, Diagnostics

Acelity (KCI VAC System; SNAP disposable NPWT)

DM Systems (Heel-Lift)

Juzo (compression stocking)

Smith & Nephew (Blue Sky)

Wright Medical: Osteoset

(resorbable mini-beads)

(See Also: Dressings; Heel Protection; Hydrotherapy; Pharmaceuticals: Diabetic Neuropathy/Supplements: Diabetic; Pharmaceuticals: Wound Treatment; Pressure Walkers/Scooters; Total Contact Casts)

WOUND MANAGEMENT: Topical Medications

(See: Pharmaceuticals: Wound Dressings)

X-Z

X-RAY: Cone Beam CT

Curvebeam

X-RAY: Duplicating

Med-Pro

X-RAY: Fluoroscopy

(See: Fluoroscopy)

X-RAY: Machines

Fluoroscans Imaging Systems

MinXray, Inc.

X-Cel X-Ray, Inc.

X-RAY: Marking Tape/I.D. Labels

Med-Pro (distributor for Med. I.D.)

X-RAY: Portable Imaging Systems

Fluoroscans Imaging Systems

MinXray

X-RAY: Portable Imaging Systems: (Used)

IMS

Mini-C Sales

X-RAY: Processors

20/20 Imaging (Digital)

All-Pro Imaging Corp. (Digital and Non-Digital)

Foz Networks

FujiFilm

Sigma Digital X-Ray

X-Cel X-Ray, Inc. (MXR-14)