

# 2022 BUYERS' GUIDE

If knowledge is power, then time is surely money. That's the idea behind the *Podiatry Management Annual Buyers' Guide*: to save you time by providing you an easy and convenient source of all the major podiatric products and services you use in the everyday course of running your practice.

## PART I

This year's guide is divided into two parts. Part I lists company names alphabetically and provides pertinent address and phone/fax/website information, with additional product and/or service data for advertisers in this special edition.

## PART II

Part II, which starts on page 63, lists companies or organizations according to the type of product or service they provide. Listings in many cases feature both company/organization and product name; thus, if you're looking for Amlactin under "Pharmaceuticals: Moisturizers," you can find this brand name even if you don't know that Sandoz is the manufacturer.

## HOW TO USE THIS GUIDE

Another cross-referencing feature makes it easier for you to find related products. For example, if you're looking in the "Orthotics, Prefabricated" category, you will also find the cross-reference "See also: Insoles, Heel Supports, and Pads."

If you have an office manual, we recommend that you photocopy these pages and add them to your source lists. That way, the next time you run short of x-rays, for example, you can quickly locate a supplier. Incidentally, we encourage you to support these suppliers. Collectively, they provide the advertising dollars necessary to support magazines such as this; and many, as well, contribute to podiatric student scholarships and research.

*Continued on page 2*

## Part I: Who's Who

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www.amifasintl.org

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This Buyers' Guide is also available at  
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Our mission: To positively change the lives, practices and communities of podiatric physicians through leadership education, practice management education and sharing knowledge.

The American Academy of Podiatric Practice Management (AAPPMM) is podiatry's premier association dedicated exclusively to practice management education. Nearly 2,000 established practitioners, new practitioners, residents, podiatric assistants, executive office managers, staff members and students have learned that joining the Academy family can change their practice and change their lives.

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The American Board of Foot and Ankle Surgery (ABFAS) strives to protect and improve the health and welfare of the public by advancing the art and science of foot and ankle surgery. It is the only surgical certification board recognized by the Council of Podiatric Medical Education through the Specialty Board Recognition Committee.

ABFAS grants certification status to candidates who successfully meet the guidelines for demonstrating competency and proficiency in the art and science of foot and ankle surgery. Those certified surgeons, called ABFAS Diplomates, engage in a process of continuous learning to remain certified.

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The mission of the American Board of Multiple Specialties in Podiatry is to protect and improve the podiatric health and welfare of the public. They do this by offering certifications in specialty areas within podiatry, in order to assist the public in selecting a podiatrist who has demonstrated proficiency in the specialty area of their need. Information can be found at [www.abmsp.org](http://www.abmsp.org).

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The American Board of Podiatric Medicine (ABPM) offers a comprehensive board qualification and certification process in podiatric medicine and orthopedics. Podiatric Medicine and Orthopedics is the medical specialty concerned with the comprehensive and continuous foot health care of patients. It integrates the biological, biomechanical, rehabilitative, clinical and behavioral sciences and encompasses first contact care, continuous care, long term care and general medicine. Board certification provides the assurance to both the public and health professionals that the highest level of achievement has been attained in the specialty area.

ABPM's mission is to protect the health and welfare of the public through an ongoing process of

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"Podiatric medical assisting is a small and rapidly-changing professional career. As a result, our role is not understood as well as it should be by other professionals, our peers, educators, and the general public," says Cheryl Bailey, PMAC, Director of Communications for the American Society of Podiatric Medical Assistants (ASPMA). "Obtaining membership in the ASPMA will establish an identity as a podiatric medical assistant, a professional whose support and participation will help the profession develop and gain recognition."

Podiatric assisting mostly involves on-the-job training—learning all aspects of podiatry. "Podiatry is one of the only fields where the medical assistant does a good amount of the patient care," adds Bailey. "This provides the assistant with knowledge and skill along with a study guide to take the exam and become a

PMAC [Podiatric Medical Assistant Certified]. This, of course, is dependent on the practice and physician."

The exams are offered online and in person at several conferences. You do need to become a member in order to take the exam, but, as Bailey says, "it's well worth it."

The ASPMA currently has over 1400 active members, with more being added weekly.

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www.americansocietyofpodiatric-medicine.org

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*Continued on page 10*

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1. Dykes P. Increase in skin surface elasticity in normal volunteer subjects following the use of copper oxide impregnated socks. *Skin Res Technol.* 2014;21(3):272-7. doi:10.1111/srt.12187

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*Continued on page 21*



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\*For the treatment of onychomycosis of the toenail(s) due to *Trichophyton rubrum* and *Trichophyton mentagrophytes*.

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## INDICATION

JUBLIA® (efinaconazole) topical solution, 10%, is indicated for the topical treatment of onychomycosis (tinea unguium) of the toenail(s) due to *Trichophyton rubrum* and *Trichophyton mentagrophytes*.

## IMPORTANT SAFETY INFORMATION

- JUBLIA is for topical use only and is not for oral, ophthalmic, or intravaginal use.
- Patients should be instructed to contact their health care professional if a reaction suggesting sensitivity or severe irritation occurs.
- The most common adverse reactions (incidence  $\geq 1\%$ ) were (vs vehicle): ingrown toenail (2.3% vs 0.7%), application-site dermatitis (2.2% vs 0.2%), application-site vesicles (1.6% vs 0%), and application-site pain (1.1% vs 0.2%).
- JUBLIA should be used during pregnancy only if the potential benefit justifies the potential risk to the fetus, and should be used with caution in nursing women. The safety and effectiveness in pediatric patients below 6 years of age have not been established.

To report SUSPECTED ADVERSE REACTIONS, contact Ortho Dermatologics at 1-800-321-4576 or the FDA at 1-800-FDA-1088 or visit [www.fda.gov/medwatch](http://www.fda.gov/medwatch).

Please see Brief Summary of full Prescribing Information on adjacent page.

<sup>†</sup>This offer is only valid for patients with commercial insurance. Eligible uninsured patients will pay more. This offer is not valid for any person eligible for reimbursement of prescriptions, in whole or in part, by any federal, state, or other governmental programs, including, but not limited to, Medicare (including Medicare Advantage and Part A, B, and D plans), Medicaid, TRICARE, Veterans Administration or Department of Defense health coverage, CHAMPUS, the Puerto Rico Government Health Insurance Plan, or any other federal or state health care programs. This offer is good only in the U.S. at retail pharmacies owned and operated by Walgreen Co. (or its affiliates) or participating independent retail pharmacies. This offer is not valid in Massachusetts or Minnesota or where otherwise prohibited, taxed or otherwise restricted. See website for other terms and conditions that apply.

References: 1. Toenail fungus market summary - TRx; January 2022.



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## BRIEF SUMMARY OF PRESCRIBING INFORMATION

This Brief Summary does not include all the information needed to use JUBLIA safely and effectively. See full prescribing information for JUBLIA.

## JUBLIA® (efinaconazole) topical solution, 10%

For topical use

Initial U.S. Approval: 2014

### INDICATIONS AND USAGE

JUBLIA (efinaconazole) topical solution, 10% is an azole antifungal indicated for the topical treatment of onychomycosis of the toenail(s) due to *Trichophyton rubrum* and *Trichophyton mentagrophytes*.

### DOSAGE AND ADMINISTRATION

Apply JUBLIA to affected toenails once daily for 48 weeks, using the integrated flow-through brush applicator. When applying JUBLIA, ensure the toenail, the toenail folds, toenail bed, hyponychium, and the undersurface of the toenail plate, are completely covered.

JUBLIA is for topical use only and not for oral, ophthalmic, or intravaginal use.

### CONTRAINDICATIONS

None.

### ADVERSE REACTIONS

#### Clinical Trials Experience

Because clinical trials are conducted under widely varying conditions, adverse reaction rates observed in the clinical trials of a drug cannot be directly compared to rates in the clinical trials of another drug and may not reflect the rates observed in practice.

In two clinical trials, 1227 subjects were treated with JUBLIA, 1161 for at least 24 weeks and 780 for 48 weeks. Adverse reactions reported within 48 weeks of treatment and in at least 1% of subjects treated with JUBLIA and those reported in subjects treated with the vehicle are presented in Table 1.

**Table 1: Adverse Reactions Reported by at Least 1% of Subjects Treated for up to 48 Weeks**

Adverse Event, n (%)	JUBLIA N = 1227	Vehicle N = 413
Ingrown toenail	28 (2.3%)	3 (0.7%)
Application site dermatitis	27 (2.2%)	1 (0.2%)
Application site vesicles	20 (1.6%)	0 (0.0%)
Application site pain	13 (1.1%)	1 (0.2%)

### DRUG INTERACTIONS

In vitro studies have shown that JUBLIA, at therapeutic concentrations, neither inhibits nor induces cytochrome P450 (CYP450) enzymes.

### USE IN SPECIFIC POPULATIONS

#### Pregnancy

##### Risk Summary

There are no available human data for the use of JUBLIA during pregnancy to inform any drug associated risks of major birth defects, miscarriage, or adverse maternal or fetal outcomes.

In animal reproduction studies, efinaconazole did not cause malformations or any harm to the fetus when administered to pregnant rabbits and rats during the period of organogenesis at subcutaneous doses up to 112 and 154 times, respectively, the Maximum Recommended Human Dose (MRHD) based on Area Under the Curve (AUC) comparisons. Embryo lethality was observed only in rats in the presence of maternal toxicity at systemic exposures 559 times the MRHD based on AUC comparisons. Subcutaneous efinaconazole administration to pregnant rats from the beginning of organogenesis through the end of lactation did not cause embryofetal toxicity or developmental effects at systemic exposures 17 times the MRHD based on AUC comparisons (*see Data*).

The background risk of major birth defects and miscarriage for the indicated population is unknown. However, the background risk in the U.S. general population of major birth defects is 2 to 4%, and of miscarriage is 15 to 20%, of clinically recognized pregnancies.

#### Data

##### Animal Data

Systemic embryofetal development studies were conducted in rats and rabbits. Subcutaneous doses of 2, 10 and 50 mg/kg/day efinaconazole were administered

during the period of organogenesis (gestational days 6-16) to pregnant female rats. In the presence of maternal toxicity, embryofetal toxicity (increased embryofetal deaths, decreased number of live fetuses, and placental effects) was noted at 50 mg/kg/day (559 times the MRHD based on AUC comparisons). No embryofetal toxicity was noted at 10 mg/kg/day (112 times the MRHD based on AUC comparisons). No malformations were observed at 50 mg/kg/day (559 times the MRHD based on AUC comparisons).

Subcutaneous doses of 1, 5, and 10 mg/kg/day efinaconazole were administered during the period of organogenesis (gestational days 6-19) to pregnant female rabbits. In the presence of maternal toxicity, there was no embryofetal toxicity or malformations at 10 mg/kg/day (154 times the MRHD based on AUC comparisons).

In a pre- and postnatal development study in rats, subcutaneous doses of 1, 5 and 25 mg/kg/day efinaconazole were administered from the beginning of organogenesis (gestation day 6) through the end of lactation (lactation day 20). In the presence of maternal toxicity, embryofetal toxicity (increased prenatal pup mortality, reduced live litter sizes and increased postnatal pup mortality) was noted at 25 mg/kg/day. No embryofetal toxicity was noted at 5 mg/kg/day (17 times the MRHD based on AUC comparisons). No effects on postnatal development were noted at 25 mg/kg/day (89 times the MRHD based on AUC comparisons)

#### Lactation

##### Risk Summary

It is not known whether efinaconazole is excreted in human milk. After repeated subcutaneous administration, efinaconazole was detected in milk of nursing rats. Because many drugs are excreted in human milk, caution should be exercised when JUBLIA is administered to nursing women.

The developmental and health benefits of breastfeeding should be considered, along with the mother's clinical need for JUBLIA, and any potential adverse effects on the breastfed infant from JUBLIA.

#### Pediatric Use

The safety and effectiveness of JUBLIA were established in patients 6 years and older. Use of JUBLIA in these age groups is supported by evidence from well-controlled trials in adults with additional data from an open-label pharmacokinetic study of JUBLIA in subjects 12 years to less than 17 years old. Safety and effectiveness of JUBLIA in pediatric subjects under 6 years of age have not been established.

#### Geriatric Use

Of the total number of subjects in clinical trials of JUBLIA, 11.3% were 65 and over, while none were 75 and over. No overall differences in safety and effectiveness were observed between these subjects and younger subjects, and other reported clinical experience has not identified differences in responses between the elderly and the younger subjects, but greater sensitivity of some older individuals cannot be ruled out.

### NONCLINICAL TOXICOLOGY

#### Carcinogenesis, Mutagenesis, Impairment of Fertility

A 2-year dermal carcinogenicity study in mice was conducted with daily topical administration of 3%, 10% and 30% efinaconazole solution. Severe irritation was noted at the treatment site in all dose groups, which was attributed to the vehicle and confounded the interpretation of skin effects by efinaconazole. The high dose group was terminated at week 34 due to severe skin reactions. No drug-related neoplasms were noted at doses up to 10% efinaconazole solution (248 times the MRHD based on AUC comparisons).

Efinaconazole revealed no evidence of mutagenic or clastogenic potential based on the results of two in vitro genotoxicity tests (Ames assay and Chinese hamster lung cell chromosome aberration assay) and one in vivo genotoxicity test (mouse peripheral reticulocyte micronucleus assay).

No effects on fertility were observed in male and female rats that were administered subcutaneous doses up to 25 mg/kg/day efinaconazole (279 times the MRHD based on AUC comparisons) prior to and during early pregnancy. Efinaconazole delayed the estrous cycle in females at 25 mg/kg/day but not at 5 mg/kg/day (56 times MRHD based on AUC comparisons).

### PATIENT COUNSELING INFORMATION

See FDA-Approved Patient Labeling (Patient Information).

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U.S. Patents 8,039,494; 7,214,506

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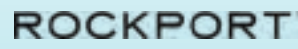
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*Continued on page 35*



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Continued on page 41

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1 Abbott CA et al. Innovative intelligent insole system reduces diabetic foot ulcer recurrence at plantar sites: a prospective, randomised, proof-of-concept study. The Lancet Digital Health. Vol.1 October 2019

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*Continued on page 47*

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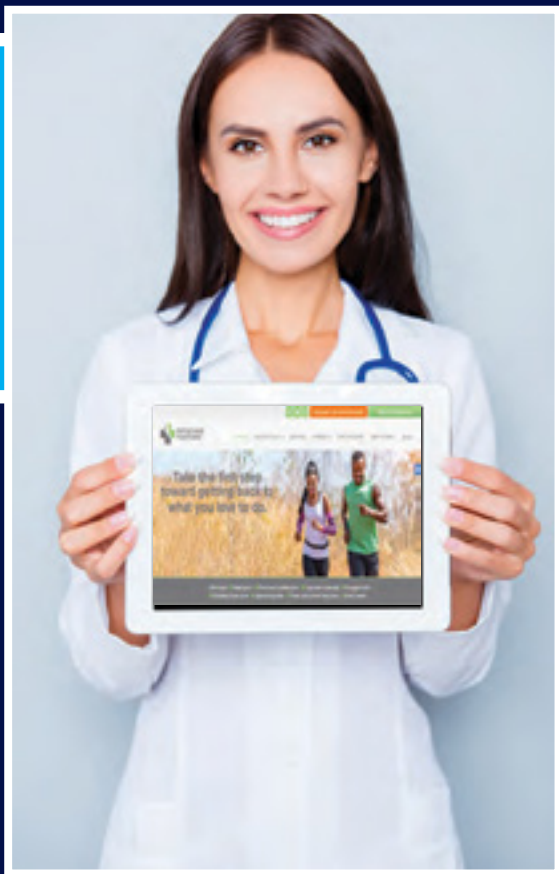
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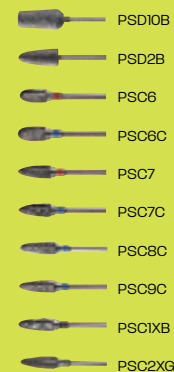
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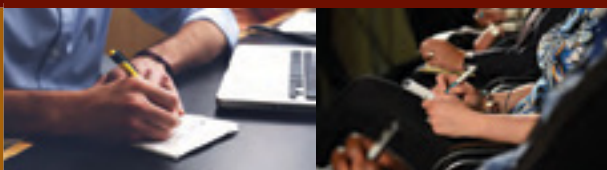
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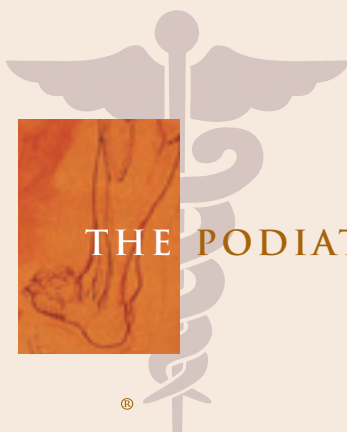


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The Western Foot and Ankle Conference, aka The Western, an annual event put on by the California Podiatric Medical Association, has long been the ideal place for podiatric physicians and staff from all areas of expertise to earn their continuing education contact hours, including radiology and fluoroscopy credits, for their medical license renewals—with a side of tradition for annual attendees to meet with their colleagues and celebrate the profession in an uplifting setting.

Flashback to 2020, when the global COVID-19 pandemic made holding an in-person meeting impossible. After 25 years being hosted by The Disneyland® Hotel and Convention Center in Anaheim, California, The Western took its first steps into a virtual setting with a completely online meeting.

A year later, The Western upped their virtual meeting game by hosting the full three-and-a-half days of live sessions—plus a two-day program for medical assistants—online via a branded meeting app. The meeting was so successful that a high percentage of attendees requested to keep the virtual component available even if the regular venue opened again for the face-to-face event.

Now planning for the 2022 conference, The Western has taken yet another form: a hybrid meeting. To once again be hosted by The Disneyland® Hotel and Convention Center, doctors, assistants, and exhibitors will be welcomed back to meet in person, with limited capacity compared to pre-pandemic numbers.

To meet the needs of doctors of podiatric medicine wishing to watch the 3.5-day live stream from home, a virtual experience is available via the same high-tech platform. The

*Continued on page 59*

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## X-Z

general sessions will be broadcast to virtual attendees via The Western meeting app, where they may also peruse virtual exhibits, play a game to win prizes, and interact with other attendees.

Location and convenience aren't the only reasons The Western is the go-to meeting for podiatric specialists. As always, the general sessions will showcase esteemed instructors who will present cutting-edge and relevant scientific and patient care lectures, including biomechanics and sports medicine topics unique to the conference. Doctors of podiatric medicine requiring radiology contact hours will be able to earn all they need to renew their licenses.

Podiatric Medical Assistants will have two onsite programs from which to choose. Administrative staff will be invited to learn front office pearls and best practices to keep their offices in top shape. Assistants will have

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Attendees will be invited to participate in event games to spice up the long days of learning. Vendors will be able to meet the needs of every podiatric surgeon, practice, and team with their diverse products and services in the exhibit hall and Virtual Expo feature of the meeting app.

California Podiatric Medical Association and American Podiatric Medical Association members will receive reduced registration rates, and PICA policyholders can earn a 15% premium discount by attending the PICA risk management presentation.

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The **Largest Provider** of **Podiatry Online CME Since 2005**

Click the boldface companies/  
organizations to go directly  
to their websites.

# 2022 BUYERS' GUIDE

## PRODUCTS & SERVICES

### Part 2: Products & Services

**Editor's Note:** We wish to clarify that many, if not most of the products listed below are available from the supply houses (both physical and online) listed under "Supplies," in this section, via combinations of phone, catalog and online sales. We felt it would be redundant to list these companies under every single listing, so we're taking the opportunity to remind you via this note.

## A

### ACCREDITATION: Surgical Facilities

Joint Commission on Accreditation of Health Care Organizations (JCAHO)

### ADHESIVES: Pre-Tape Dressings (Skin Adherents)

**Gordon Labs (GL-2 and GL-7 Skin Adherent/Stik-It [disposable ampules])**

Pedinol Pharmacal (Pedi-Pre-Tape Spray/Pedi-Skin Adherent)

### ADHESIVE RETENTION SUTURE DEVICES

Suturegard

### ADJACENCIES/IN-OFFICE DISPENSING PROGRAMS/OTHER ANCILLARY SERVICES

Acor

**Apex**

**AmerX**

Anodyne

Atlas FAL

**Bako**

Biofreeze

**Blaine Labs**

Cryoderm

DaniPro

Darco

**Dia-Foot**

Dr. Comfort

**Dr. Jill's Foot Pads**

Dr.'s Remedy

FootHelpers

Gel Smart/Healix Care

Gilden Tree

**Gordon Labs**

**Langer**

Marlinz

MD Private Label

Moberg

**OHI**

**Pedicis**

**Pedifix**

**Powerstep**

**Pure Stride**

Realm Labs

Safestep

Silipos

Straight Arrow

Surefit

**Tetra**

Tripod Lab

**Vanguard**

(RX dispensing)

Vionic

Xenna

### ADJACENCIES/IN-OFFICE DISPENSING PROGRAMS/ OTHER ANCILLARY SERVICES: RX Pharmaceuticals

**Vanguard Pharma**  
**ADVERTISING (Newsletters/ Brochures)**

(See: Practice Promotion)

**ADVERTISING (Radio, TV & Newspaper)**

(See: Practice Promotion)

**ADVERTISING (Waiting Room Videos)**

(See: Practice Promotion)

**AFO's**

(See: Braces/Supports)

### AIR PURIFICATION

DPM-Aire (New-Aire)

EFI

**Jan I.**

**Medicool**

(See Also: Suction Systems; Lasers)

### ANATOMICAL MODELS/CHARTS

Biomedical Models Co.

### ANESTHESIA (topical)

(See: Skin Refrigerants)

### ANKLE BRACES/SUPPORTS

(See: Braces/Supports)

### ANTIFUNGAL DELIVERY SYSTEMS (For Shoes)

**Pedifix (Shoe Zap)**

Shoe Care Innovations (Steri-Shoe)

### ANTISEPTICS

(See: Disinfectants/Hand Cleansers/ Cleaners, Instrument/Surgical Scrubs)

### APPAREL

Biggest Feat (imprinted t-shirts)

### APPOINTMENT SCHEDULING

Scheduling Institute

(See Also: Computers: Software [Practice Management])

### APPRAISERS

Medical Mavin

### ARTHROSCOPY

ArthroCare Sports Medicine

### ASSOCIATIONS/CONFERENCES/ SEMINARS/MEETINGS

Academy of Continuing Podiatric Medical Education (ACPME)

Academy of Minimally Invasive Foot and Ankle Surgery

Academy of Physicians in Wound Healing (APWH)

American Academy of Pain Management

**American Academy of Podiatric Practice Management (AAPPM)**

American Association of Colleges of Podiatric Medicine (AACPM)

American Association of Hospital and Healthcare Podiatrists (AAHHP)

American Association of Medical Foot Specialists

American Association of Podiatric Sports Medicine

American Association of Primary

Care Providers for Edematous

Extremities

American Association for Women Podiatrists

**American Board of Foot and Ankle Surgery (ABFAS)**

American Board of Lower Extremity Surgery (ABLES)

**American Board of Multiple Specialties in Podiatry**  
**American Board of Podiatric Medicine (ABPM)**

American Board of Quality Assurance & Utilization Review (ABQAUURP)

American College of Arthroscopic Surgeons

American College of Foot & Ankle Pediatrics (ACFAP)

American College of Foot & Ankle Surgeons (ACFAS)

American College of Lower Extremity Surgeons

American College of Podiatric Medical Review

American College of Podiatric Medicine (ACPM) (formerly ACFAOM)

American College of Podiatrist Radiologists

American Podiatric Medical Association

American Podiatric Medical Students' Association

American Podiatric Medical Writers Association

APFMED (Israel Mission)

American Professional Wound Care Assn. (APWCA)

American Society of Foot and Ankle Dermatology (ASFAD)

**American Society of Podiatric Medical Assistants (ASPMA)**

American Society of Podiatric Medicine

American Society of Podiatric Surgeons (ASPS)

Association for the Advancement of Wound Care (AAWC)

Association of Extremity Nerve Surgeons (AENS)

Barry University

Biomedical Concepts Corp

British Columbia Association of Podiatrists

**California Podiatric Medical Association (Western, The)**

Canadian Federation of Podiatric Medicine

Charcot-Marie-Tooth Assn. (CMTA)

Cleveland Clinic Center for Continuing Education

Colorado Podiatric Medical Association

Complete Conference Management (PALP)

Connecticut Podiatric Medical Assn. Council for Medical Education & Testing

Deaconess Hospital

Dermfoot

Desert Foot

DF Con

Eneslow Pedorthic Institute

European & World Congress of Podiatry

FAPA Fraternal Corporation

FIP World Congress of Podiatry

Florida Podiatric Medical Association (SAM)

Foot and Ankle Business

Innovations (FABI)

Foot & Ankle Center of Teaneck, N.J.

Foot & Ankle Institute of Virginia

FootInnovate

FootWorld USA

Forensic Podiatry Consulting Services

Fund for Podiatric Medical Education

Future Medical Solutions

Georgia Podiatric Medical Assn.

Goldfarb Foundation

Graham International Implant Institute

Greater Texas Educational Foundation

Health Seminar and Management Consultants

HMP Communications Holdings (Advance)

Idaho Podiatric Medical Assn (Mountain Conference)

**Illinois Podiatric Medical Assn (Midwest Conference)**

Indiana Arthroscopic Associates

Innovative Management Systems

Institute for Creative Podiatric Medicine

Institute for Podiatric Excellence and Development (IPED)

Instratek (Endotrak System)

International Academy of Podiatric Medicine (IAPM)

International Academy of Walking & Standing

International Aesthetic Foot Society

International Foot and Ankle Foundation (IFAF)

International Foot & Ankle Congress

ISDF

International Society of Podiatric Laser Surgery

Keck School of Medicine

**Kent State University of Podiatric Medicine**

Learning in the Vineyards

Maine Podiatric Medical Association

Medstar (DLS)

Michigan Podiatry Association

**Midwest Podiatry Conference**

Mississippi Podiatric Medical Assn

Montana Podiatry Association

Napa Clinical Workshops

National Podiatric Medical Association

New Cardiovascular Institute of The South

NJ Podiatric Medical Society

NM Podiatric Medical Assn.

NY State Podiatric Medical Association

Continued on page 66



# Pure Strides

## Orthotics and Recovery Sandals

Superior function, comfort  
and proven results for your  
patients in pain.

- Pure Stride Rx Full Length + 3/4 Orthotics
- Pure Stride Red Full Length + 3/4 Orthotics
- Pure Stride Men's Dress Orthotics
- Pure Stride Women's Dress Orthotics
- Pure Stride Kids Orthotics
- Pure Stride Insoles
- Therapeutic Flip Flops + Slides



See the full collection and  
order at [www.dia-foot.com](http://www.dia-foot.com)  
or call 877-405-3668 prompt 2

**Full Length Orthotics**

**PURE STRIDE**

Professional Full Length Orthotics

*That First Step Feeling™*

Helps relieve common foot ailments such as:

- Plantar Fasciitis
- Heel Spurs
- Metatarsalgia

Pure Stride Full Length Orthotics are only available from a medical professional

One Pair  
**Four Layer Technology Ensures Comfort**







## Help your patients put their best foot forward.

Approximately 15% of diabetic patients have a diabetic foot ulcer or open wound.<sup>1</sup> Diabetic foot ulcers can be a marker for more serious underlying conditions, and if they don't heal, can lead to amputation or worse. With the total number of people in the US with diabetes expected to rise from 11 million in 2000 to almost 20 million in 2025,<sup>2</sup> the demand for diabetic wound care is only going to increase. How will you meet this rising demand? **The Midmark® 647 Podiatry Chair is designed with features that can help improve your clinical workflow without sacrificing quality of care.**

Learn more at: [midmark.com/647woundcare](https://midmark.com/647woundcare)



Midmark 647 Podiatry Chair shown with Obsidian upholstery.

<sup>1</sup> <https://www.apma.org/diabeticwoundcare>

<sup>2</sup> <https://care.diabetesjournals.org/content/24/11/1936>

Click the boldface companies/  
organizations to go directly  
to their websites.

# 2022 BUYERS' GUIDE

## PRODUCTS & SERVICES

A-C

NOFA (Global Foot and Ankle Conference)  
No-Nonsense Seminar  
North American Center for Continuing  
Medical Education (NACCME)  
North Carolina Podiatric Medical  
Association  
Northwell Health [Shining the Light  
on Wound Care symposium]  
Office-Based Seminars (OBS)  
OHFAMA  
Ontario Podiatry Association  
Oregon Podiatric Medical Assn  
PAC Symposium  
PALP  
Pedarthic Footwear Association  
PERI  
Physicians Business Academy  
Plancher Orthopedic  
Podiatry Association of Great Britain  
Podiatry Foundation  
**The Podiatry Institute**  
**PRESENT (Treasurer Hunt,  
Superbones/Superwounds,  
Desert Foot,  
Res Ed Summits)**  
Prescription Foot Orthotic Lab  
Association (PFOLA)  
Professional Education and Research  
Institute  
Puerto Rico Podiatric Medical Society  
**PRESENT Res Ed  
Summits**  
R.I. Podiatric Medical Assn.  
Roosevelt Foundation  
St. Clare's Hospital [Dept. of Podiatric  
Medical Education]  
St. Louis University  
Scholl College of Podiatric Medicine  
Sea Courses  
Society of Armed Forces Podiatrists  
SOS  
Steel Foot  
Swiss Internal Fixation Course  
Texas Podiatric Medical Assn.  
University of Michigan  
University of Texas Health Science  
Center [Diabetic Foot Conference]  
University of the Pacific  
Vermont Podiatric Medical  
Association  
Western N.Y. Podiatric Education  
Committee [Shuffle Off to Buffalo  
Seminar]  
Western Pennsylvania Hospital  
*[See Also: Board Certification;  
Practice Promotion; Dual Degree  
Programs; Colleges]*

## B

### BACTERIAL REDUCTION

*[See: Disinfectants/Hand Cleaners/  
Surgical Scrubs; Spore Testing]*

### BALANCE

*[See: Braces/Supports]*

### BANDAGES

*[See Also: Dressings; Supplies]*

### BANDAGE/CAST PROTECTOR

MD Buying Group [Sealtite]  
Protex Medical

### BANDAGES, COMPRESSION

*[See: Compression Bandages]*

### BANDAGES, PLASTER

*[See: Casting Materials: Orthotics]*

### BILL COLLECTION

Extremity Healthcare

### BILLING SERVICES/ELECTRONIC CLEARINGHOUSES

A Step Above  
Availity  
Clayburn Medical Billing  
Extremity Healthcare  
Hippocratic Solutions  
**Physician Claim Corp**  
Sceptre  
South Bay  
STI  
*[See: Computers]*

### BLADES

*[See: Surgical Equipment]*

### BLISTER RELIEF/PREVENTION:

#### Specialties

Bintz Company  
**Dr. Jill's Foot Pads**  
Dr. Scholl's  
Gel Smart  
Gilden Tree  
**Pedifix**  
Prevent-Plus [Duraderm]  
Silipos [Siloskin]  
Spenco [2nd Skin]  
Stein's  
Topical Biomedicals [Topricin]

### BOARD CERTIFICATION

#### American Board of Foot and Ankle Surgery [ABFAS]

American Board of Lower Extremity  
Surgery [ABLES]

#### American Board of Multiple Specialties in Podiatry [ABMSP]

#### American Board of Podiatric Medicine [ABPM]

NBPME [credentialing exam]

### BOARD CERTIFICATION [Diabetes/ Wound Care]

American Academy of Wound  
Management

#### Amer. Board of Multiple Specialties in Podiatry

### BOARD CERTIFICATION [geriatric]

#### ABMSP

### BOARD CERTIFICATION [minimal incision surgery]

#### ABMSP

### BOARD CERTIFICATION [podiatric sports medicine]

#### ABMSP

### BOARD CERTIFICATION [Preparation Material]

Boards Blast  
Board Wizards  
Certifiable, Inc. [Boards-By-The-  
Numbers]  
Goldfarb Foundation

#### Present Online

#### Board Review

### BONE-GROWTH STIMULATION/ BONE-HEALING

DJO Global  
EBI Medical Systems  
Smith & Nephew

### BOOKS

Ahn, Dr TJ [opting out]  
Angsko  
Churchill-Livingstone  
Mullens, David [Winning Medicare  
Appeals]  
The Podiatry Institute  
Precision Intricast [Newsletter Collection]  
W.B. Saunders

### BOOKS: Computer Textbooks

Data Trace Publishing  
*[See Also: Videos]*

### BOOTS

*[See: Footwear, Shoes]*

### BRACES/SUPPORTS/WALKERS/ ANKLE FOOT ORTHOSES/WRAPPS

3D-Thotics  
Acar [Richie Brace]  
Active Ankle  
**Allard [carbon fiber]**  
**Allied/OSI [Richie Brace]**  
**Apex [Moore Balance  
Brace]**  
**Arizona AFO**  
Bauerfeind USA, Inc. [Malleotrain/  
Malleolac/Caligamed]  
BioStep  
Brace Lab [Push ortho, for dropfoot]  
Buffalo Brace  
Burns Labs [Richie Brace]  
**ComfortFit [Richie Brace/  
TORCH Walker/Stabilizer  
brace]**  
Cropper [BioSkin] [Tri-Lok ankle  
brace; AFR DC [dorsal closure]  
Darco [DarcoGel/Body Armor Walker]  
DJO Global [Aircast]  
DM Systems [Ankle Tough]  
Eastern Podiatry Lab [Richie Brace]  
Even-Up [limb length discrepancy  
equalizer]  
Fiber Labs [Richie Brace]  
Gill Podiatry  
Integrated Orthotics  
Integrity Orthotics Lab [Richie Brace]  
IQ Medical [Equinus-related]  
JSB [Richie Brace; Ultimate SB]  
Juza

#### KevinRoot [foot drop] [X-Tern]

KLM [Richie Brace]

#### Langer [LAST line: DCO, TCO]

Marathon Orthotics [Richie Brace]  
Mark Fugit Ortho Lab  
MD Buying Group

#### Medline

Med-Pro [DarcoGel]

Moore Medical

New Step

Niagara Brace

Northwest Podiatric Lab

OH [AFO's, Moore Balance  
Brace, AFO Essentials  
program]

Orthomerica

Ortho-Zone [Thermoskin Thermal  
Ankle Brace]

Ossur

PAL [AFOs, walkers]

Pine Tree Orthopedic Lab

**Powerstep**

Pro Lab

**Richie Brace [aerospring,  
arch suspender,  
dynamic assist, gauntlet,  
OTC ankle, restricted hinge,  
standard]**

RYBO Medical [AFO's]

**Safestep**

Silipos

Solo Labs [Richie Brace]

STJ [Richie Brace]

Streifender [Sporlastic]

Surefit [Richie Brace]

Swede-O [AFG Stabilizer/Plantar FXT]

Tayco [external ankle brace]

TNT Ortholab [AFOs, CROW walkers]  
TruMold [CROW AFO]

*[See Also: Braces: Pediatric; Digital  
Appliances; Plantar Fasciitis  
Splints; Scooters]*

### BROKERS [For Practice Buying/ Selling]

*[See: Practices, Buying/Selling;  
Appraisers; Financing]*

### BUNION RELIEF [Non-surgical Specialties]

**Apex**  
Bintz Company  
**Dr. Jill's Foot Pads**  
**[bunion relief sock, bracing  
sleeve]**

Dr. Scholl's

FootHelpers

Gel Smart

**Pedifix**

**Quick-Tape [water-resistant  
foot strap]**

Silipos [Bunion Protector]

Stein's

*[See: Pharmaceuticals]*

### BUNION RELIEF [Surgical]

*[See: Surgical Equipment; Specialties]*

### BURS

*[See: Nail Treatment]*

### BUSINESS FORMS

*[See: Stationery]*

## C

### CABINETS/CASEWORK

Midmark

MTI

### CALLUS RELIEF

*[See: Corn/Callus]*

### CANDY: Edible Chocolate Feet

Toe-Rific

### CASTING MATERIALS: Orthotics

*[See: Orthotics: Casting Materials]*

### CASTING MATERIALS [Post-Op/ Post-Trauma]

Smith & Nephew Casting

[Gypsona/Dynacast]

### CASTING MATERIALS: Shoes

*[See: Shoes: Custom Mould/Molded]*

### CAST ADJUSTERS

DM Systems [Cast Wedge]

### CAST PROTECTOR

*[See: Bandage/Cast Protector]*

### CBD PRODUCTS [marijuana derivatives]

ARX

**Blaine Labs**

Canodyne

CBD Clinic

Patient One

**Pedicis [Hempcin]**

Quanta

### CHAIRS

Gill Podiatry

Henry Schein

Hill

IMS

**Midmark Corp.**

Moore Medical

MTI

*[See Also: Elevators, Foot; Stools]*

### CLAIMS PROCESSING

*[See: Billing Services]*

*Continued on page 69*

## New Higher-Powered Remy Class IV Laser

# The **Remy45** is 510K & FDA-Cleared for:

- Pain & Inflammation
- Fungal Nail
- Warts  
(no need for local anesthetic even for mosaic warts)



## **POWERFUL**

45 Watt, Triple-Wave  
*(customize up to 60w)*

## **PORTABLE**

Weighs Less than  
10 Pounds

## **MULTI-FUNCTION**

Pain, Fungus, Warts

## **AFFORDABLE**

Less than \$25K  
Remy 30 Watt, Dual-Wave  
Less than 16K



*Android Interface for  
Instant Software Updates  
on both Remy and Remy45.*

Contact David Zuckerman, DPM  
to purchase by 4/30/22 &  
receive a **FREE Mobile Cart...**  
a \$1,000 Value!

**856.229.2939**

**davidzuckerman@dpm@gmail.com**

*Optional robotic/unattended  
accessory available.*



**www.RemyLaser.com**

# Does Your MedMal Carrier Have the Financial Strength To Weather the Storm?

Choose the MedMal Carrier Podiatrists Can Rely On.

## Choose the Best...DT Insurance Agency and MedPro Group.

During these turbulent times, your podiatric medical malpractice carrier's financial strength rating indicates whether they can handle the ups and downs of the MedMal market. MedPro Group's financial strength rating of **A++** from A.M. Best and **AA+** from Standard & Poor's, the industry's strongest financial strength ratings, means MedPro has the resources to provide the best possible defense for you, while providing the best risk management and patient safety experts in the country to assure your practice receives superior guidance.

Choose DT Insurance Agency, a full-service, independent insurance agency, to act as your trusted MedMal advocate and MedPro Group, a financially stable carrier, for your MedMal coverage.

### MedPro Coverage Highlights

- A Berkshire Hathaway company
- Occurrence, Claims-made, and Stand-alone Tail products
- Highly competitive premiums
- Pure consent to settle provision
- \$100,000 Cyber Liability coverage
- Winning national defense record: 90% trial win rate; 80% of claims closed without payment

### DT Insurance Agency Service

Trust your dedicated DT Insurance agent to manage your day-to-day insurance needs and to access all available credits, ensure you connect with claims managers and risk specialists when needed, and much, much more.

Podiatric CE Programs through Data Trace Publishing:

- **Risk Management Course \$79** – worth 6 CE contact hours, valid for 3 years of 10% premium credit for qualifying insureds
- **Foot & Ankle Quarterly (FAQ) \$219** – annual subscription worth 24 CE contact hours
- **Best Value Bundle \$150** – combine Risk Management Course and annual FAQ subscription – save \$148!

GET A QUOTE TODAY!

[DTInsuranceAgency.com](http://DTInsuranceAgency.com)

1-866-516-6046



Click the boldface companies/ organizations to go directly to their websites.

**CLEANERS, INSTRUMENT**

*(See: Disinfectants)*

**CLEANERS, ULTRASONIC**

*(See: Sterilizing Equipment)*

**CLEANSERS**

*(See: Hand Cleansers)*

**CME CREDITS (Home Study)**

- APMA
- DataTrace
- Podiatry Management
- Podiatry Today
- Present CME Lecture Hall**
- Temple University School of Podiatric Medicine

**COAGULATORS**

*(See: Surgical Specialties)*

**CODING & DOCUMENTATION (INFORMATION/CONSULTING)**

- American College of Podiatric Medical Review
- Codes for Podiatric Medicine and More! (Dr Martin Taubman)
- CodingLine.com
- DataTrace (Medicare Compliance/DT Doctor Coder)
- DocuForms (forms)**
- Dr Mike The Coder (Dr Michael Warshaw)
- HPMSI
- ICD-10 Help
- (See Also: Documentation: Entry Data Systems)*

**COLLEGES, PODIATRIC**

- Barry University
- California School of Podiatric Medicine at Samuel Merritt College
- Kent State University of Podiatric Medicine**
- Midwestern Univ. (Arizona Podiatric Medicine Program)
- N.Y. College of Podiatric Medicine
- Scholl College of Podiatric Medicine at Rosalind Franklin University
- Temple University School of Podiatric Medicine
- University of Osteopathic Medicine and Health Sciences, College of Podiatric Medicine and Surgery
- Western University

**COMMUNICATION PLATFORMS (two-way texting, review management, electronic forms)**

Weave

**COMPOUNDING**

*(See: Pharmaceuticals: Compounding)*

**COMPRESSION BANDAGES**

*(See: Wound Management)*

**COMPRESSION STOCKINGS**

- Juzo
- Sigvaris

**COMPRESSION STOCKING FACILITATING DEVICES**

Juzo [Easypad/Slippie]

**COMPUTERS: Software (Appointment Scheduling)**

Scheduling Institute

**COMPUTERS: Software (Billing/ Practice Management/ Electronic Claims Submission/ Documentation/EMR & EHR/ Patient Notes/Telehealth)**

- 1st Providers Choice
- Athena Health

- Compulink
- Intellicure

**Modernizing Medicine (ModMed)**

- NextGen
- PracticeEHR
- Quick Notes
- STI Computer Services
- Total Ancillary (wound care software)
- (See: Billing; HIPAA Risk Assessment; IT Consulting)*

**COMPUTERS: Software (MIPS programs)**

Intellicure

**COMPUTERS: Software (Revenue Cycle Management)**

ModMed

Practice EHR

**CONFERENCES/SEMINARS**

*(See: Associations; Practice Promotion)*

**CONSULTING**

*(See: Practice-Building, Practice Promotion)*

**CORN/CALLUS RELIEF (Specialties)**

- Bintz Company
- Dr. Jill's Foot Pads**
- Dr. Scholl's
- Gel Smart
- Gilden Tree
- Gordon Labs**
- Pedifix**
- Pedinol (Hydrisalic Gel)
- Prevent-Plus (Duraderm)
- Silipos
- Stein's
- Xenna (Callex)

**COSMETIC SURGERY (Seminars)**

International Aesthetic Foot Society

**CREDENTIALING EXAMS**

*(See: Board Certification)*

**CREDIT CARD PROCESSING (rate-lowering)**

North American

Bancard

**CRUTCH ALTERNATIVES**

*(See: Scooters)*

**CRYOSURGERY (Cryotherapy)**

*(See: Skin Lesion Removal/Wart Removal)*

**D**

**DEBT RESTRUCTURING**

Medical Mavin

**DIABETES**

*(See: Blister Relief; Board Certification; Braces/Supports; Cryoplasty; Diagnostic Equipment: Dressings; Heel Protection/Elevation; Medicare Diabetic Footwear Program; Orthotics/Insoles: Raw Materials; Orthotics: Custom; Orthotics: Prefabricated; Patient Self-Inspection; Pharmaceuticals: Topicals [Wound Dressings; Moisturizers;] Online Services; Pharmaceuticals: Diabetic Neuropathy; Diabetic Supplements; Wound Treatment; Pressure Walkers/Scooters; Shoes; Socks; Topical Oxygen; Vascular Profusion Improvement; Wound Management)*

**DIABETES: Population Health Management (includes prevention, diagnostics, home monitoring, risk stratification, CFDE Exam, OPTK platform, Tempstat, Arche LEAP Alliance, software)**

Arche Healthcare

**DIABETIC NEUROPATHY (topicals/ medical foods/devices/ technologies for treatment)**

- Alfa Sigma (Metanyx)
- ARX
- Biofreeze
- Blaine Labs**
- Eli Lilly (Cymbalta)
- Energia Medical (infrared light therapy)
- Hyperion (SmartSKAN)
- Moberg
- Molecular Labs (Neurvasia)
- Neurogenx
- Pedicis**
- Pfizer (Lyrica)
- Pharmaceutix (podiaPN)
- Realm (NeuRemedy)
- Topical Biomedics (Topricin)
- Wise Consumer Products (Frankincense and Myrrh)
- (See Also: Diagnostics; Pharmaceuticals; Wound Management)*

**DIAGNOSTICS**

*(See Also: Gait Analysis)*

**DIAGNOSTICS: Diabetic Neuropathy**

- Arche Healthcare (CDFE exam)
- Bako (nerve fiber density testing)**
- Hyperion (Smart-Skan)
- O'Brien Medical (ETF-128)
- Therapath (nerve fiber density testing)

**DIAGNOSTICS: Imaging Systems 20/20 (Ultrasound)**

Modulim (Clarifi) (for tissue oxygenation assessment)

**DIAGNOSTICS (web space infection DNA Teat Panel)**

Bako

**DIAGNOSTICS (nail submission collection technique)**

Bako

**DIAGNOSTICS EQUIPMENT: Pressure Assessment**

- Apex (iStep)
- Arche Healthcare
- Footmaxx
- Noraxon
- Orpyx Orthotic Group (Gait Scan)**
- RYBO (ScanAny)
- Siren Care
- TekScan (MatScan/F-Scan)
- (See Also: Orthotics)*

**DIAGNOSTICS: Remote Patient Monitoring/Diabetes Temperature Monitoring/Smart Insoles/Movement Data Analysis**

- Arche Healthcare
- Digitsole
- Orpyx**
- Podimetrics
- Siren Care

**DIAGNOSTICS EQUIPMENT: Vascular**

- Biomedix (PADNet)
- Koven Technology, Inc. (Smart Dop 20)

- Hyperion/Smart ABI
- Vasamed

**DIAGNOSTICS EQUIPMENT (Diabetes: Wearable Technologies/Remote Patient Monitoring)**

- Digitsole
- Orpyx**
- Siren Care (socks)

**DIAGNOSTICS LABS**

*(See: Pathology Labs)*

**DIGITAL APPLIANCES (Moldable Silicon)**

- Dr. Jill's Foot Pads**
- Pedifix**
- Silipos

**DIGITAL IMAGING**

*(See: X-rays)*

**DIGITAL SHIELDS**

*(See: Orthotics: Custom Digital Shields)*

**DIGITAL SPLINTS**

*(See: Splints)*

**DISINFECTANTS**

*(See: Hand Cleansers)*

**DISPENSING**

*(See: Adjacencies)*

**DISPOSABLES: Swabs/ Applicators**

*(See: Supplies)*

**DISTRIBUTORS**

*(See: Supplies)*

**DOCUMENTATION (Entry Data Systems)**

*(See: Coding & Documentation; Computers: Software (Practice Management))*

**DOCUMENTATION (Forms)**

DocuForms

**DOPPLERS**

*(See: Diagnostics Equipment: Vascular)*

**DRILLS**

*(See: Nail Treatment, Surgical Equipment/Suction Systems)*

**E**

**EDUCATION**

*(See: Online Physician Education/ Networking; Online Training (for medical Manufacturers) CME Credits (Home Study); Computers: Software (Graphic Educational Programs); Associations/ Conferences; Television, Residency Courseware; Books; Colleges)*

**EMERGENCY EQUIPMENT/ FIRST AID**

*(See Also: Pharmaceuticals: Topical [Skin Protectants]; Physical Therapy)*

**ELECTROTHERAPY**

*(See: Physical Therapy)*

**EMPLOYEE RETENTION CREDITS (ERC)**

Bottom Line Concepts

**EMR/EHR**

*(See: Computers (software))*

**EQUIPMENT/FURNISHINGS (Office & Treatment Room)**

*(See: Cabinets; Chairs; Computers; Filing Systems; Hydrotherapy)*

Continued on page 72

**DON'T MISS** our Monthly Webinar Series  
**LIVE from Dr. DeCaro's Treatment Room!**

For the next webinar check

[nolaro24.com/education](http://nolaro24.com/education)



## QUADRASTEP SYSTEM®



- Custom to Foot Type
- Dispense on patient's first visit
- Cost Effective
- No casts, scans, or impressions



**Don't treat a flatfoot with a flat orthotic!**

**littleSTEPS®**  
foot orthotics for kids



- High medial and lateral flanges for more control
- UCBL-Type design with 30mm heel cup depth
- Medial Rearfoot posting and skive
- Gait Plate models available - to reduce in-toeing!

**Compare us to anyone else and you'll see the difference!**



## CALL NOW TO ORDER!

Our **REVOLUTIONARY** family of pre-fabricated foot orthoses

**NOLARO<sup>24</sup>™**  
LLC  
the alternative to custom orthotics

Made with **PRIDE** in the **U.S.A.!**

# 877.792.4669

[info@nolaro24.com](mailto:info@nolaro24.com) • [nolaro24.com](http://nolaro24.com)

# ARE YOU ADA COMPLIANT?



529



*Built-in Debris Tray*

528



529W



## Increase Patient Comfort and Accessibility with MTI's Technology-Rich & ADA Compliant Podiatry Exam Room Chairs & Equipment

MTI makes the only ADA-compliant podiatry chairs on the market today which can help reduce patient and provider injury and distress with lower entry heights, advanced control features and functionalities. Not only do they help reduce liability issues while increasing patient satisfaction and employee retention, but **may also qualify you for up to a \$5000 tax credit\***.

Elevate your patient and caregiver experiences with increased safety and comfort with MTI's technology-rich, intuitive, ADA compliant chairs. Complete your office with MTI's cabinets, tables, stools and guest chairs.

\*Check with your tax consultant to see if you qualify for the ADA Section 44 tax credit with the purchase of an ADA-compliant MTI chair. 529 and 529W models are ADA compliant with regulation 36 CFR Part 1195 Standards for Accessible Medical Diagnostic Equipment and 2010 ADA Standards for Accessible Design when used with optional transfer support.



[www.mti.net](http://www.mti.net)



[sales@mti.net](mailto:sales@mti.net)



+800-924-4655

Specialized Equipment  
for Specialty Healthcare  
Medical Technology Industries



Click the boldface companies/  
organizations to go directly  
to their websites.

Lasers; Signs; Sterilizers; Stools;  
Storage Systems; Surgical Power  
Equipment; Vacuum Systems;  
Workstations; Casting Stands;  
Elevators; Message Systems;  
Signs; Storage/Container  
Systems; Supplies

**EQUIPMENT (Reconditioned)**

IMS  
Mini-C Sales

**E/M DOCUMENTATION**

(See: Coding; Documentation)

**EXERCISE EQUIPMENT**

(See: Physical Therapy)

**ESWT THERAPY**

Curamedix (EPAT)  
Dornier Medtech  
Kinas  
Softwave  
Zimmer Medicine (radial pulse)

**F**

**FALL PREVENTION**

**Apex (Moore Balance Shoe/  
Moore Balance Brace)**

**ComfortFit (Stabilizer  
Brace)**

Neurogenx (Balance Pro)  
**Safestep (Fall Risk Assessment  
Program/Forms)**

**FELT PRODUCTS**

Acor  
Bintz Company  
**Dr. Jill's Foot Pads**  
Hapad  
JMS Plastics Supply  
Stein's

**FINANCIAL GROWTH/STRATEGIC  
PLANNING**

Atlas FAI  
Blue Orchid Marketing  
**Bottom Line Concepts**  
Collaborative Practice Solutions  
Extremity Healthcare  
Medical Mavin  
The Sev Group  
SOS

(See Also: Adjacencies/Practice  
Building/Network Participation)

**FINANCIAL SERVICES**

(See Also: Bill Collection; Leasing;  
Financing; Practice Promotion)

**FINANCING (for patients)  
(purchases/practice loans)**

Care Credit

**FINANCING: Practice Acquisition**

Extremity Healthcare  
Medical Mavin  
(See Also: Leasing)

**FIRST AID**

(See: Emergency Equipment/First Aid)

**FIXATION DEVICES**

(See: Implants; Surgical Equipment)

**FLUOROSCOPY**

Fluoroscanner  
IMS  
Mini-C Sales (Used/Rentals)

**FOAM PRODUCTS (for padding)**

Acor  
**Dr. Jill's Foot Pads**  
EverFlex  
JMS Plastics Supply  
Stein's

**FOAM PRODUCTS (for casting)**

(See: Orthotics; Fabrication  
Equipment)

**FOOT DEVICES (Miscellaneous:  
Bunion Products, C & C Products,  
Toe Separators, Wedges, Lifts,  
Pads, Splints, Digital Protectors,  
etc.)**

Alimed  
Bintz Company  
**Dia-Foot/Pure Stride**

DocShopPro

**Dr. Jill's Foot Pads**

Dr. Scholl's  
Gel Smart  
Gilden Tree  
Gill Podiatry  
Hapad  
Henry Schein  
MD Buying Group  
Medline  
Med Pro  
Moore Medical  
**Pedifix**  
**Quick-Tape (water-resistant  
foot strap)**

Silipos  
Stein's

**FOOT SUPPORTS**

(See: Foot Devices; Heel Cups/  
Cushions; Heel Lifts; Insoles;  
Orthotics: Ready-Made; Pads)

**G**

**GAIT ANALYSIS/BIOMECHANICAL  
DATA MEASUREMENT**

**ComfortFit (Kinesis)**

Digitsole  
Footmaxx  
**Langer Biomechanics Group**  
Materialise  
Noraxon

**The Orthotic Group  
(Gait Scan)**

RYBO (ScanAny)  
Tek-Scan (F-Scan/MatScan)

**GAUZE PRODUCTS**

Spenco (2nd Skin) (Quick Heal)

**GEL PRODUCTS**

(See: Silicon Specialties)

**GERMICIDES**

(See: Disinfectants)

**GIFTS/CARDS**

Toe-Rific  
(See Also: Practice Promotion;  
Practice Building)

**GLOVES**

(See: Supplies)

**GREETING CARDS**

(See: Gifts/Cards)

**GROUP PURCHASING NETWORKS**

(See: Supplies)

**H**

**HEEL CUPS/CUSHIONS/  
STABILIZERS/SUPPORTS/  
WRAPS/WEDGES**

Acor (Krystal Visco-Elastic Heel Cup  
System)

Alimed  
**Allied/OSI Labs**

Angsko (wraps)

**Apex**

Bauerfeind USA, Inc. (ViscoSpot)

Bonapada

**Dr. Jill's Foot Pads**

Hapad

JMS Plastics

**Medi-Dyne (Tuli's)**

Medline

PAL

**Pedifix**

**Quick-Tape (water-resistant  
foot strap)**

Silipos

Spenco (Tritec™ Heel Support)

Stein's

Streifeneder

(See Also: Heel Cups; Silicon; Heel Lifts)

**HEEL LIFTS**

Alimed

Henry Schein

PAL

Silipos

**HEEL PAIN**

(See: ESWT, Plantar Fasciitis)

**HEEL PROTECTION/ELEVATION  
(Post-Op/Rehab)**

DM Systems (Heel-Lift)

**HIPAA RISK ASSESSMENT**

Manta Group

TLD Systems

**HOLISTIC MEDICINE**

(See: Nutraceuticals; Vitamins)

**HYDROTHERAPY (Whirlpools/  
Spas/Footbaths)**

Ferno-Ille

Med-Pro (Whitehall Dist.)

**HYDROTHERAPY DISINFECTANTS**

Ferno-Ille (Chlorazene)

**HYPERBARIC OXYGEN THERAPY**

(See: Wound Management)

**HYPERHIDROSIS DEVICES**

Derma Dry

**I**

**IMAGING**

(See: Ultrasound; X-ray)

**IMPLANTS/BIOMATERIALS**

Advantage Medical

Arthrex

BioPro (Hallux Metatarsophalangeal  
Joint Prosthesis)

De Puy ACE Medical (Orthosorb)

Gramedica (HyProCure)

In2 Bones USA (Smart Toe)

Nextremity Solutions

Novastep

Reign Medical

Safety Fix (removable)

Sgarlato Labs (SHIP)

Treace Medical

Wright Medical Technology  
(Silastic™ Flexible Hinge Toe)

Zimmer (Hall Surgical)

(See Also: Surgical Equipment:  
Specialties)

**INFECTION CONTROL**

(See: Disinfectants/Hand Cleansers/  
Surgical Scrubs/Spore Testing)

**INFORMED CONSENT**

(See: Patient Education)

**IN-OFFICE DISPENSING**

(See: Adjacencies)

**INSOLES/INSERTS (Ready-Made/  
Semi-Custom/Customizable/  
Custom/Diabetic)**

3D-Thotics

Acor

**Apex (Anti-Shox High  
Performance)**

Alimed

**Allied/OSI Labs**

Bauerfeind (Viscoped)

**Bergmann Orthotics**

**Laboratory**

Bintz Company

BioStep

Bonapada

Burns Labs (Nu-Soft)

Currex

**Dia-Foot/Pure Stride**

**Dr. Jill's Foot Pads**

Dr. Scholl's

EverFlex

Fiber Labs (Pure Stride)

Foot Helpers

Footsteps

Hapad

JMS Plastics Supply (Sorbothane II)

JSB Orthotics

**KevinRoot (Formthotics)**

KLM

**Langer Biomechanics**

**Group**

Mat Plus

**Medi-Dyne (Tuli's)**

Orthofeet

Medi USA (Igli)

Nature Fit

**Pedifix**

Pine Tree Orthopedic Lab

**Powerstep**

**Safestep**

Silipos

Spenco Medical (Rubatex Neoprene/  
Metatarsal Arch Cushions/Ground  
Control)

Streifeneder

Stride Lite

Surefit

TNT

Vionic

(See Also: Medicare Diabetic Shoe  
Program; Orthotics Prefab)

**INSTRUMENTS (Non-Surgical)**

Advent Medical Systems (gSource  
distributor)

**Bianco Bros. (Nail Splitters/  
Nippers)**

Bianco Instruments

Delta

De Puy ACE

DGI

**gSource**

**Jan I**

Miltex, Inc.

Vilex

(See Also: Surgical Equipment)

**INSURANCE (Malpractice)**

**DT Insurance**

Podiaguard

PICA (Podiatry Insurance Co. of  
America)

Professional Services (Brown &  
Brown)

Rockwood Programs

RPS (Podiatry Plus)

Continued on page 76



# Apis

## **MEN'S WINTER-PROOF SNOW BOOTS**

Widths: D,4E, 6E, 9E; Sizes: 4, 4.5-11.5, 12- 17



**ALL NEW DESIGN MEN'S WINTER BOOTS**  
**WATER-PROOF UPPER WITH STRONG TOE AND HEEL PROTECTION**  
**HEAVY-DUTY TRACK / OFF-ROAD TREAD**  
INSULATED AT 200 GRAM- KEEP YOU WARM AT -20 DEGREE FAHRENHEIT  
WIDTHS 9E & SIZE UP TO 17 AVAILABLE  
COLD AND WET WEATHER, SNOWY AND MUDDY  
WE GOT YOU COVERED!

### **ITEM # 9707**

**Tel 1.888.937.2747**

Apis Footwear Co. 2239 Tyler Avenue, South El Monte, CA 91733

# Finally . . . Diabetic Socks That Actually Work!

To provide real protection and comfort for vulnerable skin of diabetic feet, it takes two types of socks, each with different technology. One sock for when diabetic feet sweat and one sock for when diabetic feet do not sweat.

AVAL's new diabetic socks are designed from the inside out. For sensitive diabetic feet, the fiber technology next to the skin matters most. When you turn our socks inside out, you will see and feel a real difference.



ACTIVE Diabetic Sock

CASUAL Diabetic Sock

## SUPERIOR TECHNOLOGY and DESIGN

The **ACTIVE** Diabetic Socks keep feet dry, protecting skin and nails from sweat. We use **drymax** fibers enhanced with Cupron® Copper Technology for the entire foot, providing a drier, more healthful environment for the skin and toenails. Eliminating moisture reduces friction and maintains the skin's tensile strength, helping prevent blisters and skin tears. The sock leg has ultra-fine polyester fibers also enhanced with Cupron Copper. **ACTIVE** Diabetic socks are to be worn when a diabetic's feet sweat.

The **CASUAL** Diabetic Socks employ ultra-fine polyester fibers enhanced with Cupron Copper Technology in the foot and leg. The **CASUAL** Diabetic socks are to be worn by diabetics whose feet do not sweat or when a diabetic's feet are not sweating.



## SKIN ENHANCEMENT - HEALTH & APPEARANCE

Cupron Copper Technology release millions of copper ions (Cu<sup>+</sup>/Cu<sup>++</sup>) that help improve skin appearance. Clinically proven Cupron Copper provides documented performance for a wide range of applications. When worn regularly against the skin, Cupron Copper helps improve the skin's elasticity, flexibility, suppleness and softness as well as appearance in tone and texture.

Cupron Copper inhibits the growth of odor-causing bacteria, helping keep socks odor-free. Cupron Copper inhibits fungal and yeast growth in socks and helps socks resist deterioration from mold and mildew.



## SUPERIOR COMFORT

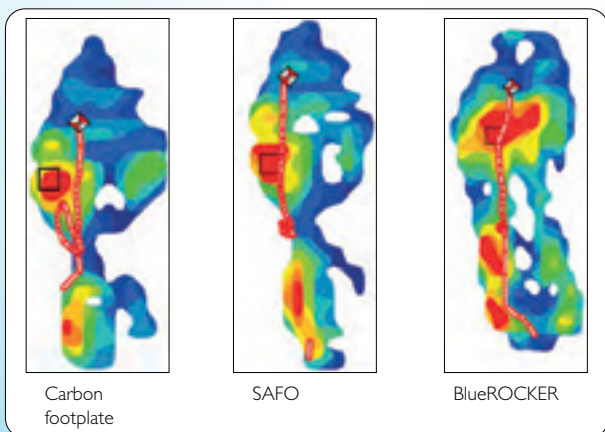
Both Diabetic Socks have easy stretch, non-binding legs and dense protective padding underfoot, reducing pressure while not adversely affecting shoe fit. Their ultra-soft fibers, along with a seamless toe, create an extremely comfortable sock. The socks are available in Mini-Crew, Quarter-Crew and Crew leg heights.

To learn more please visit [www.avalsocks.com](http://www.avalsocks.com)



# Managing Partial Foot Amputations

- Limb Preservation
- Gait Restoration
- Propulsion with Proximal Stability



*Studies have shown destructive forces are distal to the residuum using BlueROCKER®, thereby preserving the residual foot.*



**allard** | USA

[allardusa.com](http://allardusa.com)

**ALLARD USA, INC.**  
300 Forge VWay, Suite 3  
Rockaway, NJ 07866-2056

[info@allardusa.com](mailto:info@allardusa.com)  
Toll Free 888-678-6548  
Fax 800-289-0809

Click the boldface companies/  
organizations to go directly  
to their websites.

## INTERNET

(See Also: IT Consulting; Practice Promotion, Computers; Online Education/Networking)

## IT CONSULTING

Manta Group

## K

## KERATIN DEBRIS EXFOLIANTS

Xenna (Nonyx)

## L

## LASERS (for pain management)

Berman Partners

### Cutting Edge (MSL-pulsed)

Energia  
Healthlight  
Multi-Radiance

### Remy

Summus Medical Lasers  
Used Laser Center

## LASER (for skin lesions/warts)

Berman Partners  
Hyperion (Hyperblue 1530)  
Light Age (Q-Clear)  
Nuvolase

### Remy

Used Laser Center

## LASERS (for nail fungus)

Berman Partners  
Erchonia (Lunula)  
Hyperion (Hyperblue 1530)  
Laser Centers of America (for S. Florida DPMs)

Light Age (Q-Clear)

Nuvolase

### Remy

Used Laser Center

## LEASING

Medical Mavin

## LEG ULCERS CARE

(See: Compression Bandages; Pharmaceuticals; Wound Management)

## LESION REMOVAL

(See: Skin Lesion Removal)

## LIGHTS/LAMPS

Med-Pro

## M

## MAGNIFICATION

(See: Operating Telescopes)

## MALPRACTICE

(See: Insurance; Legal Services)

## MANAGED CARE SPECIALISTS

(See: Network Participation/Financial Growth/Practice-Building; Legal Services)

## MATERIALS

(See: Orthotics/Insoles: Raw Materials)

## MEDICAL REVIEW PROGRAMS

Certifiable, Inc.  
DataTrace Publishing  
Goldfarb Foundation  
NBPM

## MEDICARE DIABETIC FOOTWEAR PROGRAM (shoes, insoles)

3D-Thotics

Acor

Anadyne

### Apex

### Apis

Betterform

BioStep

### ComfortFit

### Dia-Foot/Pure Stride

Drew Shoe

Dr. Comfort

Foot Helpers

Frankford Leather

Hersco

Integrated Orthotics Lab

Integrity Orthotics

JSB Orthotics

KLM

### Langer

Jerry Miller

### p.W. Minor

New Step Orthotic Lab

Oasis Footwear

Orthofoot

Ped-Lite

Pedors

### Pilgrim

Pine Tree Orthopedics

Propet

### Safestep

Streifeneder

Stride Lite

Surefit

TruMold

## MEDICARE DIABETIC FOOTWEAR PROGRAM (custom shoe/insole scanner)

### Apex (ScanCast 3D)

## MEDICARE DIABETIC FOOTWEAR PROGRAM (SDFE forms)

### Safestep

## MEETINGS INFORMATION

PM News

Podiatrymeetings.com

## MEETINGS/SEMINARS

(See: Associations)

## MIRRORS

(See: Patient Self-Inspection)

## MOLDED INLAYS

(See: Insoles; Orthotics: Ready-Made)

## MOLESKIN PRODUCTS

### Dr. Jill's Foot Pads

Stein's

## MRI IN-OFFICE

Esaute

## N

## NAIL DRILLS

(See: Suction Systems)

## NAIL DUST EXTRACTORS

(See: Vacuum Systems)

## NAIL POLISH, MEDICATED

DaniPro

Dr.'s Remedy

Just For Toenails

Tripod Labs (Nailstat polish)

## NAIL POLISH REMOVER

DaniPro

Dr.'s Remedy

## NAIL TREATMENT

(See: Ingrown Nails;

Pharmaceuticals: Topical

Medications [Nail Treatments];

Nail Polish; Nail Treatment:

Instruments; Suction Systems;

Surgical [Chemical] Nail

Treatments; Onychomycosis;

Prosthetic Nail System)

## NAIL TREATMENT: Debriding Drills

European Footcare

### Jan L

### Medicoool

MedPro

## NAIL TREATMENT: Debriding (Non-Drill)

Podiatree (PodiaPRO debridement system)

## NAIL TREATMENT: Instruments (Burs, Nippers, etc.)

### Bianco Bros.

Bianco Instruments

Delta

DGI

### Dr. Jills (and sanding cups)

### gSource

### Jan L

### Medicoool

Miltex

Tri Hawk

(See Also: Supplies)

## NAIL TREATMENT: ONYCHOMYCOSIS (non-drug)

(See: Lasers (for nail fungus)

## NEEDLES/SYRINGES

(See: Hypodermic)

## NEUTRACEUTICALS/MEDICAL FOODS/VITAMINS

Alfa Sigma

### Bako (Thera Nail-TF Tablets)

EBM

Molecular Labs (Neurvasia)

Patient One

Pharmaceutix (podiaPN)

Realm (NeuRemedy)

Tripod Labs

## NEWSLETTERS

(See: Practice Promotion)

## NIGHT SPLINTS

(See: Plantar Fasciitis)

## NIPPERS

(See: Nail Treatment)

## O

## ODOR MANAGEMENT

(See: Pharmaceuticals [Topical Medications]; Anti-Perspirants)

## OFFICE MANAGEMENT

(See: Practice-Building; Employee timelattendance)

## OFF-LOADING DEVICES

(See: Braces; Shoes)

## ON-HOLD MESSAGE SYSTEMS

(See: Message Systems)

## ONLINE PHYSICIAN EDUCATION/ NETWORKING

DataTrace Publishing (Graphic Educational Programs)

### PRESENT

PM News

(See Also: CME Credits, Publications, Webinars)

## ONYCHOMYCOSIS (drug treatment)

(See: Pharmaceuticals: Topical Medications: Nail

## ONYCHOMYCOSIS (non-drug)

(See: Lasers: Nail Treatment)

## OPERATING TELESCOPES

(See: Telescopes)

## ORTHOPEDIC DEVICES

(See: Braces: Pediatric; Braces/ Supports; Digital Appliances; Splints)

## ORTHOTICS: 3D Printed Custom Arize (HP)

8Sole

Curafoot

Go4D

Materialise (Phits Suite)

## SOLO ORTHOTICS: Casting Materials

Acor

### Allied OSI (Carapace)

### Apex (Foam)

Bintz Company

### ComfortFit (casting foam)

JMS Plastics [supplier]

KLM

### Langer, Inc.

Smithers Bio-Medical (Bio-Foam)

STS

## ORTHOTICS: Childrens'

(See: Pediatric Specialties)

## ORTHOTICS: Fabrication Equipment and Accessories

Acor

Alimed

JMS Plastics Supply (Farber Turbo Convection Oven/Sani-Grinder)

### Langer Biomechanics Group (Orthocement)

Orthofoot

### Podiatech

(See Also: Orthotics: In-Office)

## ORTHOTICS: Automated Production Systems/In-Office Scanners/Pressure Systems/ Digital Systems)

Acor

Amfit (Footfax)

### Apex

### Bergmann Labs (Automated Lab & Office Production Systems)

### ComfortFit (TOM-CAT/Smart Scan)

Dr Comfort (scanner)

### Earthwalk

Footmaxx

### Forward Motion

Integrated

Integrity Orthotics

### KevinRoot (Foot ID)

### Langer (Scan Cast 3D)

Mile High

New Step Orthotic Lab (TOM CAT)

Northwest (NWPL)

### OHI/Safestep (OHI1 Scan)

Orthotic Group (Gait Scan)

### Ortho-Rite

PAL (Xtremity 3D)

### Podiatech (in-house custom orthotics)

(Premium Station)

RYBO (ScanAny)

Sharp Shape


Solo (TOM-CAT)

Continued on page 80

# REDUCE YOUR CREDIT CARD PROCESSING FEES

- ✓ FREE Credit Card Terminal Placement Wireless/Landline/High-Speed/Dial-Up
- ✓ Easy setup (with no setup fees and quick approvals)
- ✓ Seamless integration with your current POS
- ✓ \$295\*\* towards your early termination fee (if you have one) with your current processor
- ✓ Access to Payments Hub – our secure, online merchant portal
- ✓ Free paper\*\*

**%** Rates as low as .05%\*

  
Accept EMV/NFC  
(Apple Pay, ETC.) EBT,  
Snap, Checks and more

  
Pay-at-the-pump  
compatible

  
Next Day Funding with  
weekend settlement

## OPTIONAL PROGRAMS:

**Make the same profit margin with cash and non-cash payments!**

### • Cash Discount

NAB makes it easy to make the same profit from non-cash payments as you do with cash payments with our cash discount program.

- Curbside Ordering
- Point of Sale Systems Recommendations, Solutions & Integrations

**INTEGRATE WITH YOUR POS**

- FREE NFC & EMV-Ready Terminal & Pin Pad or wireless terminal.
- Accept payments in-store, online, or on-the-go.



with  
4G / Wifi

GROW YOUR BUSINESS. PARTNER WITH NAB TODAY!

# 866.481.4604

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NorthAmerican<sup>®</sup>  
BANCARD

WWW.NYNAB.COM



**Did Your Business Receive PPP? Either way, You Still Qualify for ERC!**

## What is ERC?

Bottom Line Savings helps business owners receive money back from the Employee Retention Credit (ERC) federal grant. This ERC program differs greatly from the Paycheck Protection Program (PPP) and is much easier to apply for. Bottom Line will submit and collect a few important documents making this program turnkey for our owners.



**You don't need a sales reduction to qualify for ERC. Operational impacts to your business will qualify you as well.**



**Your business could be getting up to \$8,000-\$26,000 per employee in Employee Retention Credits (ERC) even if you received PPP loans.**

**Our experts at Bottom Line will help you maximize your refund!**

As a valued partner, **Bottom Line** will:

- Identify how you qualify for the ERC Program
- Outline your specific ERC calculations to maximize the credit
- Help you claim the credit
- Ensure proper payroll tracking and documentation

**Apply today and an ERC Specialist will contact you directly.**  
Please visit [www.tryerc.com](http://www.tryerc.com)



**BottomLine**  
CONCEPTS<sup>™</sup>

We audit for refunds & negotiate for savings



Foot Taping  
Simplified !



1-Piece  
Design

**QuickTape**  
INSTANT PAIN RELIEF

**PLANTAR FASCIITIS**  
**1-PIECE FOOT TAPE**

*Instantly Relieves Foot and Ankle Pain*



- ✓ #1 for Plantar Fasciitis
- ✓ Wear up to 7 days
- ✓ 29540 Billing Code
- ✓ Creates a Natural Arch
- ✓ Hypoallergenic & Latex Free
- ✓ No Adhesive Spray Needed

[WWW.SupportTheFoot.com](http://WWW.SupportTheFoot.com)

[info@SupportTheFoot.com](mailto:info@SupportTheFoot.com)

253-981-4849 Family Owned

USA Made Pain Relief



Get FREE SAMPLES when you Register for WHOLESAL PRICING at [SupportTheFoot.com](http://SupportTheFoot.com), click "Physician Register" and fill out form.



**McClain Laboratories**

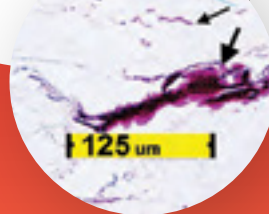
# Specializing in Podiatric Pathology

**McClain Laboratories, LLC** is a full service anatomic pathology lab offering a wide range of services to our patients and healthcare professionals nationwide. We provide the most sensitive and accurate dermatopathology diagnosis in the profession.

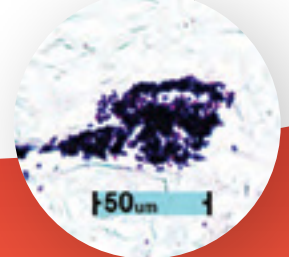
Trichophyton



Trichophyton + Mold



Candida



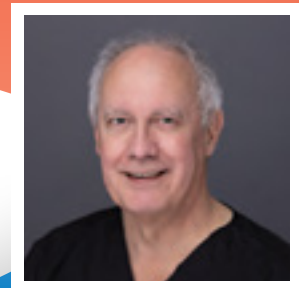
## Use McClain For:

Dermatopathology of the foot and leg  
Melanoma diagnosis and margin examination  
Analysis of delayed wound healing  
Gout and digital mucous cyst evaluation

Foreign body and tick ID  
Nerve fiber density testing  
Direct immunofluorescence testing  
Immunohistochemistry stains

## Why McClain is better:

Ultra-sensitive fungal nail and skin testing  
Morphological classification of fungal organisms  
One Step END™ nerve fiber density test (formalin, no mixing)  
Rapid turnaround time and STAT reports  
Reliable access to our pathologists by phone & text  
Calibrated photographs on every report  
All insurance plans accepted



Steve A. McClain  
MD, FCAP, FASCP, FAPI  
Board certified in Anatomic & Clinical  
Pathology & Dermatopathology

631.361.4000

info@mcclainlab.com

Click the boldface companies/  
organizations to go directly  
to their websites.

# 2022 BUYERS' GUIDE

## PRODUCTS & SERVICES

O-P

STJ (TOM-CAT)  
Tek Scan  
TOM-CAT Solutions  
**ORTHOTICS LABORATORIES**  
3D-Thotics  
Acor  
Advantage Lab  
**Allied/OSI Labs**  
American Orthotic Laboratories, Inc.  
(St. Louis)  
Apollo  
**Bergmann Orthotics  
Laboratories**  
Betterform  
BioStep  
Burns Laboratories  
California Orthopaedic Labs  
**ComfortFit**  
**Earthwalk Orthotics**  
Eastern Podiatry Labs  
Edser  
Empire Labs  
EverFlex  
Fiber Foot Appliances  
Foothelpers (Neoteric Orthotics)  
Foot Management  
**Forward Motion**  
Hersco  
Mark Fugit Orthotic Laboratory  
Integrated Orthotics Lab  
Integrity Orthotics Lab  
JSB Orthotics  
**KevinRoot**  
KLM Laboratories  
**Langer Biomechanics  
Group, Inc.**  
Levy & Rappel, Inc  
Mile High  
MSI  
NewGen Advanced Orthotics Lab  
New Step Orthotics Lab  
Northwest Podiatric Laboratory  
Ortho-Dynamics  
**Orthotic Group, The  
Ortho-Rite**  
PAL  
Ped-Align  
Performance Labs  
P & K Orthotics Labs  
Plus Laboratory  
**Podiatech (in-house custom  
orthotics)**  
Precision Intricast, Inc.  
Precision Orthotic Lab International  
Pro-Lab  
Schuster & Richard Lab  
Sole Supports  
Solo Labs  
STJ Orthotic Services  
TNT Ortholab  
(See Also: Digital Appliances)  
**ORTHOTICS/INSOLES: Raw  
Materials**  
Acor (Poron/Microcel-Puff/  
Thermacor)  
**Apex**  
Alimed  
Bintz Company  
EverFlex (Dual Set/SoftStep)  
Frankford Leather  
JMS Plastic Supply (Europlex/nora/  
TL BLUE II/Thermosky/Poron/  
Polydor)  
KLM  
**Langer Biomechanics Group  
(Superform/PPT)**  
Mat Plus

Northwest Podiatric Laboratory  
Silipos (Tri-Flex Firm Gel Sheet)  
Stein's  
Streifeneder  
Toray (TL-2100, TL-Silver)  
**ORTHOTICS: Moldable Silicon**  
(See: Digital Appliances)  
**ORTHOTICS: Prefabricated/Ready-  
Made (including customizable  
and "semi-custom")/in-office  
quick-molded**  
3D-Thotics  
Acor (Quickfit)  
Advent Medical Systems (Conformer)  
**Apex**  
AliMed, Inc.  
**Allied/OSI (Sidekicks)**  
**Bergmann Labs**  
Betterform  
Bintz Co.  
Bonapada  
**ComfortFit**  
Currex  
**Dia-Foot/Pure Stride  
Dr. Jill's Foot Pads**  
EverFlex  
Fiber Foot Appliances (Pure Stride)  
Foot Helpers  
Footsteps  
Hapad  
Integrity/Strive (Bio-Advanced)  
**Jan L**  
JMS Plastics Supply  
JSB (Prothotics)  
**KevinRoot (Formthotics)**  
KLM  
**Langer, Inc.**  
Mat Plus  
MD Buying Group  
**Medi-Dyne (Tuli's)**  
Nature Fit  
New Step Orthotics Lab  
Nolaro (RX24 Quadrastep  
system)  
Ortho-Dynamics  
Orthofoot (water-injectable/Bio-Sole)  
**Pedifix (Preforms)**  
**Powerstep**  
Pro-Lab  
Redi-Thotics  
Silipos  
Spenco (Arch Supports/Sytel/  
Orthotic Arch Supports)  
STJ (SOLEutions/Fabthotics)  
Stride Lite  
Superfeet  
TNT  
Vionic  
(See Also: Heel Cups; Insoles;  
Medicare Diabetic Shoe Program;  
Pads)  
**ORTHOTICS (Biomechanics  
system)**  
**KevinRoot (Biomechanical  
Intelligence)**  
**OSHA COMPLIANCE**  
(See: Safety Products & Services)  
**P**  
**PADS, HEEL/PRE-CUT/SPUR/  
METATARSAL**  
Acor  
Bintz Company

**Dia-Foot/Pure Stride  
Dr. Jill's Foot Pads**  
Gilden Tree  
Hapad  
**Langer Biomechanics  
Group**  
Mat Plus  
**Pedifix**  
Silipos (Gel)  
Spenco (2nd Skin)  
Stein's  
(See Also: Heel Cups/Cushions; Heel  
Lifts)  
**PAIN MANAGEMENT (Specialty  
Devices and Technologies)**  
ArthroCare (TOPAZ)  
Berman Partners  
Curamedix (EPAT)  
**Cutting Edge Lasers**  
Energia Medical (infrared light  
therapy)  
Healthlight (Red Light Therapy)  
ING (Foot Gym)  
Multi-Radiance  
Neurogenx (for neuropathy/chronic  
pain)  
Pro Niche (The Heeler)  
Quick-Tape (water-resistant  
**foot strap**)  
Used Laser Center  
Zimmer Medizinie (radial pulse)  
Zuckerman Future Technologies  
(See Also: Diabetic Neuropathy,  
ESWT, Lasers, Pharmaceuticals,  
Physical Therapy, Tape)  
**PATHOLOGY LABS**  
Acupath  
**Bako**  
Laboratory of Podiatric Pathology  
**McClain Labs**  
MDX  
Pinkus Dermatology Lab  
Podiatric Pathology Laboratories  
Reditus Labs  
Therapath  
(See: Diagnostics)  
**PATHOLOGY LABS: Epidermal  
Nerve Fiber Density**  
**Bako**  
Therapath  
**PATHOLOGY LABS (In-Office)**  
USA Medical  
**Vanguard**  
**PATIENT BILLING**  
(See: Bill Collection; Computers:  
Software [Practice  
Management])  
**PATIENT EDUCATION**  
Biomedical Models Co.  
DataTrace (podiatric graphics)  
(See Also: Anatomical Models;  
Practice Promotion)  
**PATIENT MANAGEMENT**  
Care Pics (eConsults, eReferrals)  
**PATIENT NOTES**  
(See: Documentation/Computers:  
Software [Patient Notes])  
**PAYROLL SYSTEMS**  
(See: Computers: Software [Practice  
Management])  
**PEDIATRIC: Specialties**  
Acor (Kid Fits Arch Supports)  
**Allied OSI**  
California Orthopaedics Lab  
(Kids Pals Orthotics)  
Integrity Orthotics (childrens'  
orthotics)

**Langer Biomechanics Group  
Inc. (CRS® Counter Rotation  
System)**  
MD Buying Group (Pedipod childrens'  
orthotics)  
**Nolaro**  
Pro Lab (Kiddythotics)  
Redi-Thotics  
Silipos (silicon specialties)  
SureStep (custom pediatric orthotics)  
**PEDORTHIC/ORTHOTIST  
IN-OFFICE SERVICES**  
**OHI (Central Casting)**  
**PERIPHERAL NEUROPATHY**  
(See: Diagnostics Equipment, Diabetic  
Neuropathy; Pharmaceuticals)  
**PHARMACEUTICALS: Analgesics**  
Adria Labs (Axotal)  
DuPont Pharmaceuticals (Nubain)  
DuPont Pharmaceuticals (Percocet)  
DuPont Pharmaceuticals (Percodan)  
Heron (Zynrelef)  
High Chemical (Sarapin) (injectable)  
Knoll Pharmaceutical (Vicodin)  
Merck Sharp & Dohme (Dolobid)  
Norwich-Eaton Pharmaceuticals  
(Buprenex)  
Novartis Pharmaceuticals (Fiorinol)  
Pedinol (Nalfon 200)  
Winthrop Labs (Talacen)  
Wyeth-Ayerst (Lodine/Duract)  
(See: Pharmaceuticals/Topical)  
**PHARMACEUTICALS: Antibiotics**  
Barr Labs (Cephalexin)  
Biocraft Labs (Cephalexin)  
Biocraft Labs (Dicloxicilin)  
Glaxo Inc. (Ceftin)  
Lederle Labs (Pipracil)  
Eli Lilly & Co. (Ceclor)  
Eli Lilly & Co. (Keflex)  
Eli Lilly & Co. (Keftab)  
Lypho Med, Inc. (Cefazolin)  
Mead-Johnson Pharmaceuticals  
(Duricef)  
Medicis (Omnicef)  
Merck (Invanz)  
Miles, Inc. (Cipro)  
Parke-Davis (Meclamen)  
Pfizer (Zyvox)  
Roerig (Unasyn)  
Henry Schein Co. (Dicloxicilin)  
SmithKline Beecham (Augmentin/  
Pexiganan)  
Squibb & Sons, Inc. (Azactam)  
Upjohn Co. (Cleocin)  
Upjohn Co. (E-Mycin)  
Zeneca (Cefotan)  
**PHARMACEUTICALS: Anti-  
Fungals (Oral)**  
Ortho-Neutrograna (Gritulvin V)  
Pedinol (Gris-PEG)  
**PHARMACEUTICALS: Anti-  
Fungals (Oral) [Onychomycosis]**  
Janssen (Sporanox)  
Novartis (Lamisil Tablets)  
Pedinol (Gris-PEG)  
**PHARMACEUTICALS: Anti-  
Inflammatories**  
American Regent (Betamethasone  
Sodium Phosphate and  
Betamethasone Acetate)  
(injectable suspension)  
Boots Company (Rufen)  
Bristol-Myers (Nuprin)  
Ciba-Geigy Pharmaceuticals  
(Butazolidin)

Continued on page 83





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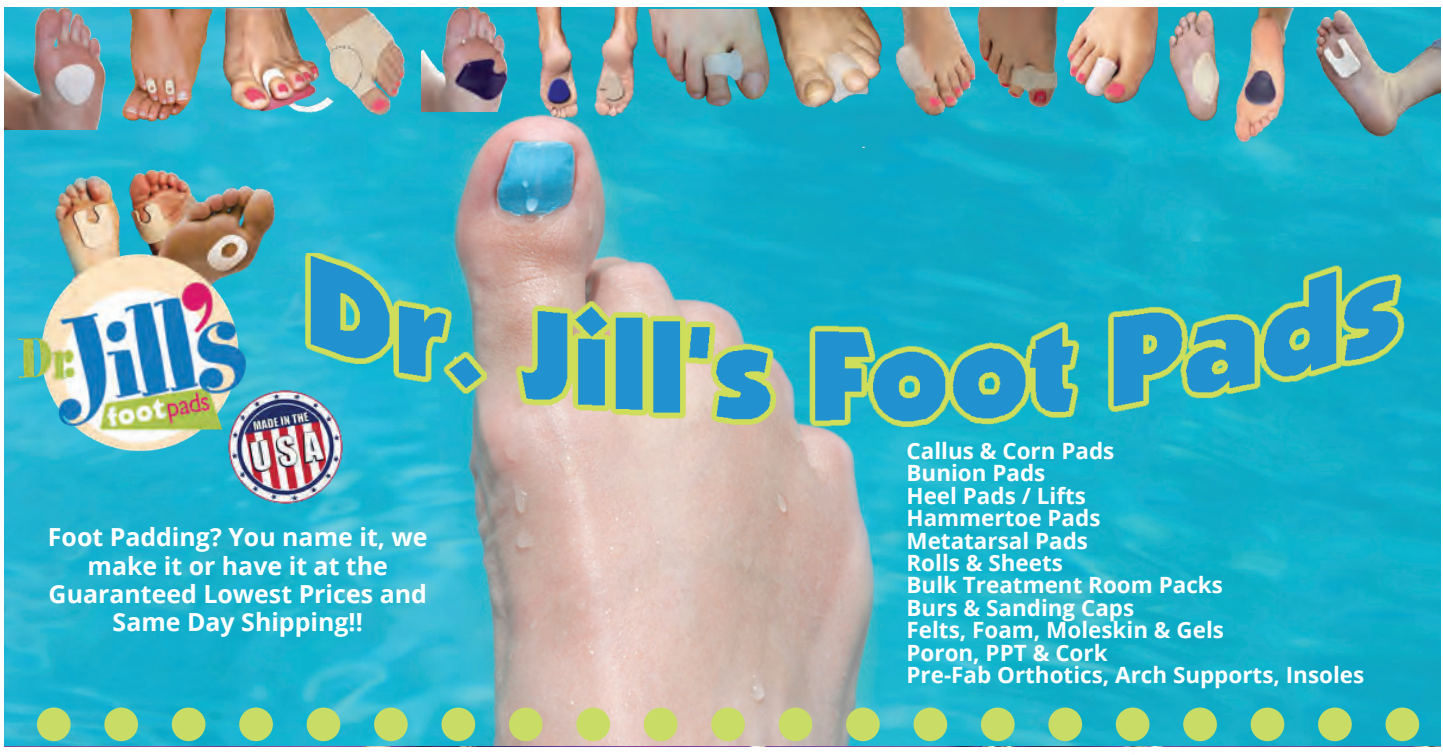
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Merck Sharp & Dohme (Indocin)  
Mylan Labs (Meclofenamate)  
Pedinol (Nalfon 200)  
Pfizer Labs (Feldene)  
Syntex Labs (Naprosyn)  
Upjohn Co. (Motrin/Ansaid)  
Whitehall Labs (Advil)  
Wyeth-Ayerst Labs (Orudis)  
*(See: Pharmaceuticals/Topical)*

**PHARMACEUTICALS: CBD**  
*(See: CBD)*

**PHARMACEUTICALS: Compounding**  
Haldey Compounding  
Medi-Stat  
PD Labs  
Physicians Specialty Compounding  
Quality Compounding  
Trilogy

**PHARMACEUTICALS: Diabetes**  
*(See: Pharmaceuticals; Diabetic Neuropathy; Supplements; Wound Dressings; Wound Treatment)*

**PHARMACEUTICALS: Diabetic Neuropathy (category includes medical foods)**  
Alfa Sigma (Metanix)  
Angsko (Neuro-Eze)  
ARX  
Biofreeze  
**Bako (NeuRX-TF tablets)**  
**Blaine Labs**  
Health Care Products (Zostrix)  
Eli Lilly (Cymbalta)  
Haldey Compounding  
Moberg (Kerasal Neurocream)  
Molecular Labs (Neurvasia)  
Origin BioMed (Neuragen)  
Parke-Davis (Neurontin)  
**Pedicis (Pedicin, Hempcin)**  
Pfizer (Lyrica)  
Pharmaceutix (podiaPN)  
Physician Specialty Compounding  
Realm (NeuRemedy)  
Topical Biomedics (Topicin)  
Wise Consumer Products  
*(Frankincense and Myrrh)*

**PHARMACEUTICALS: In-Office Dispensing**  
**Vanguard Pharma**

**PHARMACEUTICALS: Gout**  
Gensco  
Savient (Krystexxa)  
Takeda (Uloric; Colcyr)

**PHARMACEUTICALS: Homeopathic**  
Medi-Natura (Traumeel)  
Topical Biomedics

**PHARMACEUTICALS: Neutraceuticals**  
*(See: Neutraceuticals)*

**PHARMACEUTICALS: Onychomycosis (Non-Topical)**  
*(See: Pharmaceuticals: Anti-Fungals [Oral]) [Onychomycosis])*

**PHARMACEUTICALS: Peripheral Arterial Disease**  
Hoechst-Roussel (Trental)

**PHARMACEUTICALS: Steroids**  
Forest Labs (Dalalone)  
Schering (Elocon)  
Stiefel Labs (Mimyx)  
Stratus (Dermazene)  
Teregen Labs (TDX LA)

**PHARMACEUTICALS: Topical Medications (Analgesics)**  
Agewell  
ARX  
Angsko (Arginine Therapeutics)  
Biofreeze/Performance Health  
**Blaine Labs (HempNesic) (CBD)**  
Core Products (Ibunex, Gluconex)  
Cryoderm  
Dr Hoy's Natural Pain Relief  
Dr Swaim's  
Medi-Natura (Traumeel)  
Icon (Reliaderm)  
MPM Medical (Regenecare)  
**Pedicis (Hempcin)**  
Stratus (Dermazene)  
Syncom (Fortex)  
Topical Biomedics (Topicin)  
Tripod Labs (Flexstat)  
Truceuticals  
Veritas  
Wise Consumer Products  
*(Frankincense and Myrrh)*  
Woodward (Mycocide HT)  
*(See Also: CBD)*

**PHARMACEUTICALS: Topical Anesthetics**  
*(See: Skin Refrigerants)*

**PHARMACEUTICALS: Topical Medications (Anti-Fungals/ Anti-Microbials)**  
BSK/Onycol (nail)  
**Bako (Clarus Antifungal Cream; Clarus Antifungal Solution (nail); MacerX)**  
**Blaine Research Labs (Tinacide) (Nail)**  
Diaderm (Clear Zal) (Nail)  
Dr Swaim's  
Flexitol Anti-Fungal Liquid (Nail)  
Gill Podiatry  
**Gordon Labs (Gordachom) (Nail); Mycomist (in-shoe sanitizer)**  
Haldey Compounding  
Humco (Miranel)  
Intraderm  
Janssen Pharmaceuticals (Nizoral)  
Marlinz (nail) (Tolcylen)  
Medicis (Loprox)  
Merz (Naftin)  
Moberg (Kerasal) (Nail)  
Moore Medical  
Novartis (Lamisil Cream/Spray)  
Onox Solution  
Ortho Pharmaceuticals (Spectazole)  
Ortho Dermatologics (Luzu)  
**Pedicis (Cidacin)**  
Pedinol Pharmacal (Fungoid Tincture, Pedi-Dri Topical Powder; Ertaczo)  
Pharmaderm (Oxistat; Keralac (Nail))  
Podiatree  
Prevent-Plus (Duraderm)  
ProFoot  
Schering Labs (Lotrimin)  
Schering Labs (Lotrisone)  
Stiefel Labs  
*(Zeasorb AF Powder)*  
Stratus (Dermazene)  
**Tetra (Clean Sweep) (in-shoe)**  
Tripod Labs (NailStat/Tineastat)  
Wellstone Labs  
*(Molecular AF/Aft-Laz)*  
Westwood-Squibb (Exelderm)  
Woodward Labs (Mycocide) (Nail)

**PHARMACEUTICALS: Topical Medications (Anti-Infectives/ Cleansing/Healing and/or for Trimactetomies)**  
**AmerX (Amerigel)**  
Angelini (Silver Stream)  
Bacitracin  
**Bako (Tri-Soft) (with emulsifier)**  
Corticosporin Otic  
Ferno-Ille (Chlorazene)  
Gentamicin  
**Gordon Labs (Sodium Hydroxide)**  
Neosporin  
Pedinol (Phenol EZ Swabs)  
Purdue-Frederick (Betadine)  
Silvadene  
Stratus (Peviderm)  
Triple Antibiotic  
**PHARMACEUTICALS: Topical Medications (Anti-Inflammatory)**  
Biofreeze/Performance Health  
Core Products  
*(Ibunex, Gluconex)*  
Cryoderm  
Medi-Natura (Traumeel)  
**Pedicis (Planticin)**  
Stratus (Dermazene)  
Syncom (Fortex)  
Tripod Labs (Flexstat)

**PHARMACEUTICALS: Topical Medications (Anti-Perspirants/ Deodorants/Drying Agents)**  
Bintz Co. (Khepra)  
Fraser Labs (On Your Toes)  
**Gordon Labs (Abscents, Bromi-Talc, Bromi-Talc Plus, Formadon, Bromi-Lotion, Gordon's #5 [Aerosol foot powder])**  
Haldey Compounding  
Onox Solution  
Pedinol Pharmacal (Breeze-Mist, Pedi-Pro Powder, Castellani Paint Modified [Color/Colorless], Lazerformaldehyde Solution, Pedi-Boro Soak Paks)  
**Pedifix (Pedilux4)**  
Podiatree  
Stiefel (Zeasorb)

**PHARMACEUTICALS: Topical Medications (Astringents)**  
Herbert Labs (Bluboro)  
Moberg (Domeboro)  
Pedinol (Pedi-Boro Soak Paks)

**PHARMACEUTICALS: Topical Medications (Dermatitis)**  
**Bako (Kera-HC)**  
Bayer (Desonate) (atopic dermatitis)  
Physician Specialty Compounding  
Stiefel (Mimyx)

**PHARMACEUTICALS: Topical Medications (Moisturizers/ Softeners)**  
AllPreMed/Podo Expert  
Angsko  
**Bako (Kera HC; Kera-42; Hydro-Cutis)**  
**Blaine (RevitaDerm)**  
Dermatonics (heel balm)  
Diaderm (ClearZal Callus)  
Dr. Spalding's Podiatric Products  
ELON  
Flexitol (Heel Balm, Heel Perfect, Diabetic Foot Balm)  
Gehwol

Gilden Tree  
Gill Podiatry  
**Gordon Labs (Aloe-Grande Cream, Gormel, Vite-A-Cream, Calicylic)**  
Haldey Compounding  
Health Care Products (Diabetiderm)  
H-E-A-T- (Callusan)  
Intraderm  
Kamedis  
MD Private Label  
Medimetriks  
Merz (Aqua Glycolic)  
Moberg (Kerasal)  
Moore Medical  
PodiFoot  
Pedinol Pharmacal (Cerave, Ureacin-10 Lotion & Ureacin-20 Creme, Lazer Creme, Hydrisinal Creme & Lotion, Hydrisinal Gel, Lactinol E Creme & Lotion)  
Pharmaderm (Keralac, Amlactin)  
Physician Specialty Compounding  
ProFoot  
Scientific Solutions (Bare line)  
Stiefel Labs (Epiley Lotion)  
Straight Arrow (Foot Miracle)  
Summers Laboratories  
*(Kerolyt Gel)*  
**Tetra (Kamea)**  
TheraPlex  
Tripod Labs (Advanced Moisturizing Formula)  
Westwood-Squibb (Lac-Hydrin)

**PHARMACEUTICALS: Topical Medications (Nail Antifungal Treatments)**  
**AmerX (Amerigel)**  
Angsko (Arginine Therapeutics)  
**Bako (Kera Nail Gel; Clarus Antifungal Solution)**  
**Blaine Research Labs (Tinacide; Terpenicol)**  
Cipher Pharmaceuticals  
Dermik (Penlac)  
Diaderm (Clear Zal)  
Dr Swaim's  
Flexitol Anti-Fungal Liquid  
Fungal Free Nails  
Gehwol  
**Gordon Labs (Gordachom)**  
Haldey Compounding  
Humco (Miranel) [nail dystrophy]  
Marlinz (Tolcylen)  
Medimetriks  
Moberg (Kerasal)  
Omiera Labs (Podiazole)  
**Pedicis**  
**Pedifix (Clotrimazolil)**  
Pedinol Pharmacal (Nail Scrub; Phenol EZ Swabs)  
Pharmaderm (Kerydin)  
Physician Specialty Compounding  
Podiatree  
**Tetra (Formula 3, Formula 7)**  
Tripod Labs  
*(Nailstat 2-Step Formula)*  
**Ortho Dermatologics (Jublia)**  
Wellstone Labs  
*(Molecular AF)*  
Winlind (Dr Win's)  
Woodward Labs (Mycocide)  
*(See Also: Nail Polishes, Medicated)*

Continued on page 86



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to their websites.

# 2022 BUYERS' GUIDE

## PRODUCTS & SERVICES

### PHARMACEUTICALS: Topical Medications (Nail Antifungal/Cosmesis Treatment)

Marlinz (Tolcaylen)

### PHARMACEUTICALS: Topical Medications (plaque psoriasis):

Ortho (Bryhali)

### PHARMACEUTICALS: Topical Medications (Scar Therapy)

Blaine (Scar Care Gel Pads)

Intraderm

Merz (Mederma)

Physician Specialty Compounding

### PHARMACEUTICALS: Topical Medications (Skin Adherents)

(See: Adhesives)

### PHARMACEUTICALS: Topical Medications (Skin Protectants)

Summit Industries

(Lantiseptic)

### PHARMACEUTICALS: Shoe Disinfectants

Gordon (Mycomist)

Patholase (Sanifeet)

Tetra (Clean Sweep)

### PHARMACEUTICALS: Wart Medications

Gordon Labs (Formadon)

Haldey Compounding

Med Cara (WartPeel)

Pedicis (Vircin)

Pedinol (Lazerformaldehyde)

Physician Specialty Compounding

Transderm Solutions

Tripod Labs (Plantarstat)

### PHARMACEUTICALS: Topical Medications (Web Maceration)

Bako (MacerX)

### PHARMACEUTICALS: Wound Treatment

3M (Tegaderm Matrix, Veraflo, ActVAC, Promogran Prisma)

ABL (Silvrstat)

Acelity (Systagenix)

AmerX (Amerigel)

Angelini

BioLab Sciences (Fluid GF liquid allograft)

Cardium Therapeutics (Excellagen)

Care-Tech (Matrix gel)

Cellerate RX

Convatec, A Squibb Co. (DuoDerm)

Derma Sciences (Medi-Honey)

DS Medical Holdings (Fluid GF liquid allograft, Restore GF, My Own Skin)

Ferris Mfg. (Poly-Mem)

Gensco (Astero)

Hartmann (exudate management)

(Zetuvit)

HS Pharma (Bensal HP)

Human Biosciences

Hymed

Intraderm

Keneric (RTD dressings)

Lavior

Links Medical (medical honey)

Medline

MPM Medical (SilverMed; Excel Gel)

Nu Med

Pfizer (Zyvox)

PolarityTE (SkinTE)

Prevent-Plus (Duraderm)

Reddress (Actigraf)

Regenical

Smith & Nephew Wound

Management (Profore/Acticoat/Iodosorb)

Smith & Nephew (Regranex)

SNS (wound care kits)

Steadmed (Drawtex)

Thera Gauze (Soluble Systems)

Wake Pharma U.S. (Wound-Be-Gone)

(oxygen free radical binding)

### PHARMACEUTICALS: Wound Treatment (Natural)

Tripod Labs

### PHARMACEUTICALS: Wound Treatment (Bio-Engineered Tissue)

Amniox (allograft for wound healing)

Axolotl (skin-cell-derived regenerative injectable liquid)

Integra

KCI (GraftJacket)

Keracis (fish skin technology)

Mimedx

Organogenesis

(Apligraf/Dermagraft)

Pegasus

Promethean (Gamma Graft)

TEI Biosciences (Primatrix)

### PHARMACEUTICALS: Wound Treatment (Debriding/Healing Ointments)

Smith & Nephew Medical

(Accuzyme/Panafil/Santyl)

Stratus Pharmaceuticals (Kovia, Ziox)

### PHARMACEUTICALS: Wound Treatment/Pain Treatment combo

Gensco (Astero)

### PHOTOGRAPHY (Close-Up)

(See: Documentation)

### PHYSICAL THERAPY: Cold Modalities

Biofreeze/Performance Health

Silipos

### PHYSICAL THERAPY: Electrotherapy/Ultrasound/Inteferential/TENS/Laser

Berman Partners

Cutting Edge

Energia

Esaoate

Healthlight

IMS

Multi-Radiance

Neufit (Neubie)

Universal Ultrasound

Used Laser Center

VasoCare (Vein-0-Plus)

(neuromuscular electrical stimulation)

### PHYSICAL THERAPY: Hydrotherapy

(See: Hydrotherapy)

### PHYSICAL THERAPY: Post-Op/Post-Trauma/Rehab

Arizona AFO

Bauerfeind

Berman Partners

Darco (Shoes)

DM Systems

Dr. Jill's Foot Pads

Energia

Gill Podiatry

Healthlight

ING Source (Foot Gym)

Med Pro

Moore Medical

Pedifix

ProNiche Medical

(The Kneeler, The Heeler)

Propet

### Richie Brace

Smith & Nephew (Rehab Division)

Used Laser Center

(See Also: Braces/Supports; Physical

Therapy: Heat Modalities;

Physical Therapy: Cold Modalities;

Pharmaceuticals; Scooters;

Shoes; Topical [Skin Protectants];

splints)

### PHYSICAL THERAPY: Post-Injury Regenerative Treatment

Axolotl

### PHYSICAL THERAPY: Topicals

(See: Physical Therapy: Heat & Cold

Modalities; Pharmaceuticals:

Topical [Skin Protectants]);

Pharmaceuticals: Topical

[Analgosics])

### PHYSICIAN EDUCATION

(See: Associations, Books, CME,

Television, Videotapes)

### PHYSICIAN RECRUITING

Med Serv

### PLANTAR FASCIITIS (Specialties)

Active Life Solutions (High Healer)

Allied OSI (FS6 Sleeve)

ArthroCare Sports Medicine

(Coblation)

Berman Partners

Curamedix (EPAT)

Cutting Edge Lasers

Darco (FS6 Sleeve)

Energia Medical (infrared light

therapy/laser)

Healthlight

ING Source (FS6 Sleeve/Foot Gym)

Instratek

Medi-Dyne (Pro-Stretch/Tuli's

Heel Cups)

Osteomed (Koby Gard)

Pro Niche (The Heeler)

Quick-Tape (water-resistant

foot strap)

Remy Laser

Richie Brace

Thera-Band/Performance Health

Used Laser Center

Zimmer Medicine (radial pulse)

(See Also: Cryosurgery; ESWT; Lasers;

Pharmaceuticals)

### PLANTAR FASCIITIS (Day/Night Splint)

Swede-0 (Plantar FXT)

### PLANTAR FASCIITIS (Deep Stretching)

Medi-Dyne (ProStretch)

### PLANTAR FASCIITIS (Night Splints)

Active Ankle Systems/Performance

Health

Alimed

ComfortFit

Darco

Langer Biomechanics Group

Ossur

(See Also: ESWT)

### PLANTAR FASCIITIS (In-shoe sleeve)

DJO Global (Aircast Air Heel)

### POPULATION HEALTH MANAGEMENT (for diabetes)

Arche Healthcare

### POSITIONING SYSTEMS: Pediatric

(See: Braces; Pediatric)

### POST-OP PROTECTION

(See: Bandage/Cast Protectors;

Braces/Supports; Casting

Materials: Post-Op; Casts;

Crutches; Compression

Sleeves; Footwear, Specialized;

Pharmaceuticals: Wound

Dressings; Physical Therapy:

Post-Op; Shoes: Post-Op; Skin

Closures; Socks; Splints; Wound

Management; Vitamins: Post-Op)

### PPE PRODUCTS

Dia-Foot

MD Buying Group

Medline

Vanguard

### PRACTICE-BUILDING / PROMOTION (Office Management/Consulting/Advertising/Product Customization/In Office Patient Communication/Revenue Enhancement/Waiting Room Videos/Scheduling Help)

Ahn, Dr TJ (Opt-Out book,

consulting)

AAPPM

Atlas FAI (EOTTS procedure

implementation)

Blue Orchid Marketing

Collaborative Practice Solutions

Extremity Healthcare

FABI

Foot Helpers

HPMSI

Institute for Creative Podiatric

Medicine

Institute for Podiatric Excellence and

Development (IPED)

Jarall Medical Management

Consulting

Manta Group

MD Private Label

Medical Mavin

Officite

Online Podiatry Sites

Physician Web Pages

Podiatry Success Today (Dr. Chris

Milkie)

Scheduling Institute

Toe-Rific

Top Practices

Weave (two-way texting platform;

review management; electronic

forms)

Web Power Video

(See Also: Adjacencies; Associations;

Board Certification; HIPAA

Consulting; Managed Care;

Network Participation; Patient

Education; Practices [Buying/

Selling/Consolidation]; Practice

Promotion [Advertising]; Referral

Network; Websites [Physician])

### PRACTICE MANAGEMENT / MARKETING/CONSULTING

(See: Appraisal; Bill Collection;

Computers; Network Participation;

Patient Education; Practice-

Building/Practice Promotion)

### PRACTICES: Buying/Selling/Consolidation/Supergroups

Extremity Healthcare

Medical Mavin (Buying/Selling/

TOMS: Transitional Ownership

Management System)

Podiatry Growth Partners

### PRESSURE ASSESSMENT

(See: Diagnostics Equipment)

Continued on page 89

## Helping Bunion Patients Get Back on Their Feet Faster

By Lauren Suter

Providers at the National Foot and Ankle Center are committed to helping patients enjoy pain-free and active lives by providing the most medically advanced foot and ankle care available.

With locations in Washington D.C. and Potomac, MD., their high-tech and award-winning clinics are equipped to treat a wide range of conditions with innovative techniques and technologies to help patients get back on their feet faster.

Franklin R. Polun, DPM, FACFAS, DABFAS discovered MLS Laser Therapy when looking for solutions to overcome roadblocks in treating a variety of different pathologies. By acting at the cellular level, MLS Laser Therapy has become a synergistic compliment to many of his existing approaches.



Dr. Polun

The M6 MLS Therapy Laser is a unique type of Class IV laser that delivers a concentrated beam of therapeutic light energy into the tissue to relieve pain, reduce inflammation, and accelerate the body's natural healing process.

“Cutting Edge Lasers has helped me implement different treatment plans and different treatment models on my patients to get the best outcomes for them,” explains Dr. Polun. Among these different models is a new approach to bunion correction.

Specially trained in the Lapiplasty® 3D bunion correction procedure, Dr. Polun is one of few surgeons in the Washington D.C. area that have successfully completed over 200 procedures of its kind. By incorporating MLS Laser Therapy into his postoperative care, Dr. Polun further innovated this approach to reduce pain and shorten recovery time.

The Lapiplasty® procedure offers a three-dimensional solution to bunion correction by restoring the metatarsal alignment in all three planes. The joint is secured with titanium plates to reliably address the unstable foundation and reduce the risk of recurrence.

As a part of his postoperative care plan, patients receive 1 to 2 laser therapy sessions per week for a total of 6 treatment sessions.

MLS Laser Therapy is a non-invasive and pain-free experience with no known side effects. The therapeutic laser energy does not generate heat, allowing it to be safely administered over the titanium plates and screws used in the Lapiplasty® procedure.

“It’s not just about what happens on the operating room



table, it’s what you do afterward to help them recover,” Dr. Polun shares his motto.

While the average Lapiplasty® patient is non-weight bearing for 2 weeks post-surgery, those who undergo post-operative MLS Laser Therapy treatments at the National Foot and Ankle Center cut that time in half.

By reducing pain and post-surgical swelling, MLS Laser Therapy helps improve function and mobility. This enables the patient to begin physical therapy sooner, excel at their rehabilitation plan, and return to normal activities faster.

“Physical therapy providers are always blown away,” Dr. Polun exclaims. “They know it’s because of the laser.”

In addition to improving and accelerating post-surgical healing, providers at the National Foot and Ankle Center offer MLS Laser Therapy to help manage sprains and strains, musculoskeletal pain, degenerative joint conditions, ligament and tendon injuries, and some neurological issues, including neuropathy.

---

**MLS Laser Therapy has become a synergistic compliment to many of Dr. Polun’s existing approaches.**

---

“Whether I’m treating an acute problem, chronic problem, a neuropathic problem, or a post-surgical problem—all of these problems that we treat on a day-to-day basis with our patients—laser therapy can help them get better outcomes and a faster recovery. And that’s what patients want: a faster recovery!”

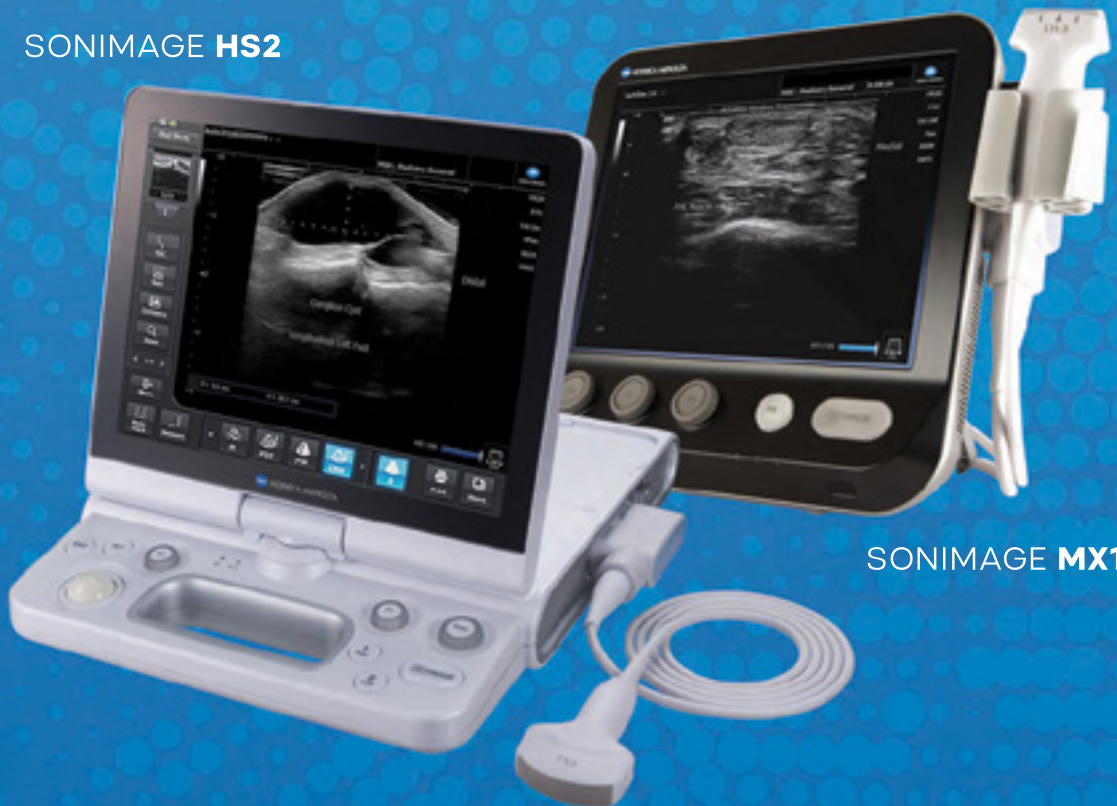
Dr. Polun takes time to educate his patients about laser therapy. Many are eager to add it to their comprehensive care plan despite knowing it is not covered by insurance. Others may need time to consider the option but ultimately decide that the out-of-pocket expense is worth a more comfortable and quicker recovery.

Patients are actively seeking providers with advanced and effective procedures. Dr. Polun finds that many of his patients do extensive research before stepping into his practice. Some are even traveling from out of town to seek the acclaimed care offered at the National Foot and Ankle Center.

*For more information on how MLS Laser Therapy from Cutting Edge Laser Technologies can improve patient care at your practice, call 800.889.4184 or visit [celasers.com/podiatrymanagement](http://celasers.com/podiatrymanagement).*

# **STILL NOT USING ULTRASOUND IN YOUR PRACTICE? TIME TO REPLACE THAT OLD ONE?**

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Click the boldface companies/  
organizations to go directly  
to their websites.

## PRESSURE WALKERS

Darco (Walker)  
Ossur

## PRIVATE LABELING (for practices)

MD Private Label

## PRODUCT CUSTOMIZATION (for private labeling)

(See: Private Labeling)

## PRODUCT DESIGN/DEVELOPMENT

Intelivation

## PROSTHETIC NAIL SYSTEM

Just For Toenails

## PUBLICATIONS

APMA News  
PM News  
JAPMA

## Physician Leaders (MPM)

Podiatry Management  
Podiatry Today

## PRESENT (Podiatry.com, eZines)

PUMICE BARS

Teregen Labs (Personal Pumi Bar)

## PURCHASING NETWORKS

(See: Supplies)

## R

## RADIO ADS

(See: Practice Promotion)

## RECRUITING

(See: Physician Recruiting)

## REFRIGERANTS

(See: Skin Refrigerants)

## REGENERATIVE TREATMENT

(See: Physical Therapy: Post-Injury Regenerative Treatment)

## REHAB

(See: Braces/Supports; Physical Therapy: Post-Op Protection; Shoes; Splints)

## REMOTE PATIENT MONITORING (RPM)

(See: Diagnostics)

## REPAIRS

Med-Pro (whirlpools, chair upholstery)

## RESIDENCY COURSEWARE

### PRESENT

## RETRACTORS

(See: Surgical Specialties)

## REVENUE ENHANCEMENT

(See: Practice-Building/Practice Promotion; Adjacencies/In-Office Dispensing)

## S

## SAFETY PRODUCTS & SERVICES

(See Also: Cleaners; Disposables; Fume Removal; Lasers; Protective Eyewear; Spore Testing; Sterilizers; Suction Systems; Surgical Equipment; Vacuum Systems; Waste Disposal; X-Ray; Personnel Radiation Monitoring; X-Ray; Shielding)

## SANDALS

(See: Shoes: Sandals)

## SAWS

(See: Surgical Equipment)

## SCAR MANAGEMENT

**Blaine (Scar Care Gel Pad)**  
Merz (Mederma)

## SCHOOLS

(See: Colleges)

## SCOOTERS/WALKERS/ROLLING MECHANISMS

Pro Niche (The Kneeler)

## SCRIBES (Virtual)

Bottleneck Medical  
Curascribe  
DocAssistMe

## SEMINARS

(See: Associations; Practice Promotion)

## SENSORY TESTING

(See: Diagnostics Equipment: Diabetic Neuropathy)

## SHEET STOCK

(See: Orthotics: Raw Materials)

## SHIELDS

(See: Orthotics: Custom Digital Shields)

## SHOE SANITIZER/ANTIFUNGAL DELIVERY SYSTEM

**Pedifix (Shoe Zap)**  
Shoe Care Innovations (Steri-Shoe)  
(See: Pharmaceuticals: Shoe Disinfectants)

## SHOES: Athletic/Walking/Comfort

Acor  
**Apex**  
Asics  
Brooks Shoe, Inc.  
New Balance (Aravon/Procare)  
Revere  
SAS  
Vionic

## SHOES: Balance

**Apex (Moore Balance Shoe)**

## SHOES: Custom-Made/Molded

Acor (Traditional Custom/Urban Walkers/ThermAcor)  
Eneslow  
Jerry Miller I.D. Shoes (Beta-Walker/Traditional Custom)  
Tru-Mold

## SHOES: Depth/Diabetic

Acor (Urban Walkers)  
Anodyne

## **Apex (Ambulators/AFO Essentials Program)**

### Apis

Betterform

### ComfortFit Labs

### Dia-Foot

Drew Shoe Corp.

Dr. Comfort

Foot Helpers

Frankford Leather

Hersco

Integrated Orthotics Lab

Integrity/Strive

JMS Plastics

JSB Orthotics

### KevinRoot

### Langer

P.W. Minor

New Step Orthotics Lab

Oasis

### Orthotic Group

Orthofeet

PAL

Ped Lite

Pedars

### **Pilgrim (Deer Tracks/Hoopoe)**

Pine Tree Orthopedic Lab

Propet

Revere

### **Safestep**

STJ

Stride-Lite

Surefit

(See Also: Medicare Diabetic Shoe Program); Shoes: Custom-made Shoes: Post-op/Diabetic Combo)

## SHOES: Depth/Diabetic (custom shoe/insert scanner)

**Apex (ScanCast3D)**

## SHOES/BOOTS: Post-Op/Post-Trauma

(See: Physical Therapy)

## SHOES: Post-Op/Diabetic

### Combination

Darco

Pedars (Tathonor)

## SHOES: Sandals

American Orthotics Lab, Inc.  
(Healing Sandal)

### Apex

### ComfortFit

### Dia-Foot/Pure Stride

### Earthwalk

JSB

KLM

### Langer

OLT (3D Printed)

### Orthotic Group

Revere

Spenco

STJ

Vionic

## SHOES: Specialty Retailers

Eneslow

## SHOWER & BATHING AIDS

(See: Bandage/Cast Protector)

## SILICON SPECIALTIES

Bauerfeind USA (Viscoped/  
Viscoheel SofSpot)

### Dr. Jill's Foot Pads

Dr. Scholl's

Gel Smart/Polygel/Healix Care

Orthofeet (Bio-Sole GEL)

### Pedifix (Gel Smart)

Podiatree

Silipos

Stein's

(See Also: Digital Appliances)

## SILICON SPECIALTIES

### (diabetic-friendly)

Gel Smart

### Pedifix (Visco-Gel line)

## SILVER DELIVERY SYSTEM

(See: Shoes)

## SKIN CLOSURES

Gill

Henry Schein

Medline

Suturegard

## SKIN LESION REMOVAL

### (Cryosurgical)

Cryoprobe

Cryosurgery, Inc.

(Verruca-Freeze)

Moore Medical

## SKIN PROTECTANTS

(See: Pharmaceuticals: Topical

[Skin Protectants])

## SKIN REFRIGERANTS

### Blaine Labs (V.A.D)

Gebauer Co. (Ethyl Chloride)

Gill Podiatry

(Pedi-Freeze/Pedi-Shield)

## SLEEVES

**Dr. Jill's Foot Pads (forefoot compression, bunion bracing, turf toe bracing, ankle bracing)**

## SMOKE EVACUATION

(See: Lasers)

## SOCKS

Anodyne

### Apex (Copper Cloud)

Bauerfeind (Spa Hosiery)

Bintz Company

### Dia-Foot/Pure Stride

Dr. Comfort

### Dr. Jill's Foot Pads

(bunion relief)

### SHOES: Post-Op/Diabetic

**Drymax (copper/running socks; diabetic (AVA))**

Foot Helpers

Frankford Leather

Infracore (Reynaud's/cold feet)

Orthofeet

### P.W. Minor (Treadeasy)

### Pedifix (Therafoot/

### No-Ridge)

### Powerstep (FLAT SOCKS)

Sigvaris

Silipos

Siren Care (remote patient

monitoring)

Stride Lite

Thor-Lo (Thorneburg Hosiery)

Tru-Mold (Shear-Free

Comfort Socks)

## SPLINTS (Night)

(See: Plantar Fasciitis)

## SPLINTS (Post-Op/Post-Trauma)

Angsko

Darco Int'l (Complete Splinting

System)

### Dr. Jill's Foot Pads

Gill Podiatry

Med Pro

Moore Medical

Pedifix

Silipos

Stein's

(See Also: Braces/Supports)

## SPLINTS (Plaster: For Orthotic Casting)

De Puy Casting

## STAFF MANAGEMENT

(See: Practice-Building)

## STATIONERY: Greeting Cards

(See: Gifts/Cards)

## STERILIZING EQUIPMENT

### Midmark (Ritter)

(See Also: Cleaners, Ultrasonic)

Sterilizers: Monitoring SteriCheck

Systems

## STRAPPING (specialties)

### Quick-Tape (water-resistant

### foot strap)

## SUCTION SYSTEM:

### (For Nail Dust and Smoke

### Removal) (Wet or Dry)

European Footcare

Jan L

### Medicool (File Stream)

Med-Pro

Podiatree (Keratin nail debridement

system)

## SUPPLIES, SURGICAL

(See: Supply Houses; Surgical

Equipment)

Continued on page 92



**MIDWEST PODIATRY CONFERENCE**  
THE PREMIER MEETING FOR FOOT AND ANKLE PHYSICIANS, SURGEONS AND ASSISTANTS

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## GOLD



## SILVER



## BRONZE



## FRIEND



*The Midwest Podiatry Conference appreciates your support and valuable partnership in making our 2022 conference possible.*



# Podiatry Management's HALL OF FAME

*Honoring*



**Stephanie C. S. Wu, DPM**

*Dean of Dr. William M. Scholl  
College of Podiatric Medicine at  
the Rosalind Franklin University  
of Medicine and Science*



**Lawrence DiDomenico, DPM**

*Distinguished author, lecturer,  
and residency director*



**Cindy Pezza**

*Practice management  
expert*

**Saturday, July 30, 2022 • 12:00—1:00 p.m.**

**This event takes place in conjunction with the  
APMA 2022 Annual Scientific Meeting (The National) in Orlando, FL**

Individual Tickets: \$75 Table: \$750

You can register for the luncheon when you register for The National or by using the registration form below, or by visiting [www.apma.org/TheNational](http://www.apma.org/TheNational). Pick up your ticket(s) at the APMA booth (#707) during exhibit hall hours.

Proceeds from ticket sales will support the APMA Educational Foundation. Scholarships are awarded annually to third- and fourth-year podiatric medical students from the nine colleges of podiatric medicine.

***You must be registered for The National to attend the luncheon.***

**This year's event is sponsored by:**



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*Podiatry Management's* Hall of Fame was created to recognize a podiatrist's and a non-podiatrist's accomplishments in the podiatric medical profession. This award is unique in that recipients are not selected by a committee, but by American podiatrists' votes in *Podiatry Management's* annual survey.

Click the boldface companies/  
organizations to go directly  
to their websites.

# 2022 BUYERS' GUIDE

## PRODUCTS & SERVICES

S-Z

### SUPPLIES (catalog, direct sales, internet, group purchasing networks)

Advantage Medical  
Advent Medical Systems  
Alimed  
DocShopPro (online)  
eSutures (surgical focus)  
Gill Podiatry Supply  
Henry Schein  
Krasity's  
MD Buying Group (online)  
Medline  
Med-Pro  
Medway  
Meyer Distributing  
Moore Medical  
My Foot Shop  
Surefit  
Talar Capital Partners

### SURGICAL (CHEMICAL) NAIL TREATMENTS

Pedinol Pharmacal (Phenol-EZ Swabs)

### SURGICAL EQUIPMENT:

#### Endoscopic

Instratek (Endotrac System)

### SURGICAL TREATMENT:

#### Specialties

AmnioX (allgraft for accelerating surgical healing)

Arthrex

Crossroads

De Puy ACE (Standard Staple, Twist-Off Screw, Thread-Head Screw, Orthosorb)

eSutures (sutures)

In2Bones USA (Smart Toe hammertoe treatment)

Instratek (Endotrac Endoscopic Plantar Fasciotomy Instrumentation)

**Jan I. (S-Mart exsanguination and Tourniquet system)**

Medline (blades, gloves, instruments)  
Nextremity Solutions (hammertoe correction system)

Osteomed (Koby Isogard system)

Paragon 28 (Baby Gorilla)

Reign Medical (CLENCH compression staple system)

Safety Fix (removable implants)

Sgarlato Labs (Surgi-Peace/O'Brien Goniometer/Reece Osteotomy Guide/Snap Fixation Pin)

Subchondral Solutions (S-Core)

Suturegard

Trace (Hallux Valgus)

Vilex (Du Val Cannulated Screw System/Borrelli Blade System)

Wright Medical Technology (Silastic Flexible Hinge Toe Implant System/IncisionDrain)

*(See Also: Anesthesia; Cryosurgery; Disinfectants; Telescopes; Disposables; Emergency Equipment; Implants/Biomaterials; Lasers; Loupes; Sterilizers; Suture; Surgical Instruments; Surgical Power Equipment; Surgical Wound Irrigation; Trays)*

### SURGICAL FACILITY ACCREDITATION

*(See: Accreditation)*

### SURGICAL POWER EQUIPMENT

Vilex

Zimmer, Inc.: Hall Surgical (Micro E)

### SWABS

*(See: Disposables)*

### SYRINGES

*(See: Hypodermic Needles)*

## T

### TABLES, SURGICAL

*(See: Chairs)*

### TAPE

*(See: Casting Materials; Supply Houses)*

### TAPE (for strapping)

**Dr. Jill's Foot Pads**

**Quick-Tape (water-resistant foot strap)**

### TAPE (for bunions, corns, calluses prevention and treatment)

**Pedifix (Sorespot silicone tape)**

### TELEHEALTH

*(See: Computers; Software)*

### TELEVISION ADS

*(See: Practice Promotion)*

### TENS UNITS

*(See: Physical Therapy)*

### TEXTING PLATFORMS

Weave

### TIBIAL TORSION DEFORMITIES

*(See: Braces/Supports)*

### TOPICAL ANTISEPTICS

*(See: Disinfectants/Hand Cleaners)*

### TOPICAL MEDICATIONS

*(See: Pharmaceuticals: Topical Medications)*

### TOPICAL OXYGEN TREATMENT

AOTI (TWO2)

EO2 (OxyGeni)

Natrox

Ogenix (Epiflo)

### TOTAL CONTACT CAST SYSTEMS

BSN (Cutimed)

Integra (TCC-EZ)

## U

### ULCER CARE/PREVENTION

*(See: Blister Relief; Compression Bandages; Off-Loading; Shoes; Wound Management; Pharmaceuticals: Wound Dressings)*

### ULTRASONIC CLEANERS

*(See: Cleaners)*

### ULTRASOUND

*(See: Physical Therapy)*

### ULTRASOUND IMAGING

#### 20/20

#### UPHOLSTERY

*(See: Chairs/Upholstery)*

## V

### VACUUM SYSTEMS (Nail Dust Extraction)

*(See: Suction Systems)*

### VASCULAR DIAGNOSTICS

*(See: Diagnostic Equipment)*

### VASCULAR PROFUSION IMPROVEMENT

Vasocare (Vein-0-Plus)

### VIDEOTAPES (Physician Education)

Art Of Surgery

DataTrace

Greater Texas Educational Foundation

**The Podiatry Institute**

**PRESENT (Residency Courseware)**

Western Pennsylvania Hospital

### VITAMINS/SUPPLEMENTS/ MEDICAL FOODS

*(See: Nutraceuticals)*

## W

### WAITING ROOM VIDEOS

*(See: Practice Promotion/Patient Education)*

### WALKERS

*(See: Braces/Supports)*

### WART REMOVAL (topicals)

*(See: Pharmaceuticals; Topical Wart Removers)*

### WART REMOVAL

#### (non-pharmaceutical)

Cryoprobe

Cryosurgery, Inc (Verrca-Freeze)

Moore Medical

Nuvalase

Saorsa (Swift System) (microwave technology)

*(See Also: Lasers)*

### WART REMOVAL: Refrigerants

**Blaine Labs (V.A.D.)**

Gebauer Co. (Fluro-Ethyl)

Gill Podiatry (Pedi-Freeze/Pedi-Shield)

### WEBINARS

**20/20 Imaging**

**AmerX**

**Arize**

**Bako**

BESPA

Biomedix

DocShopPro

Hyperion/Smart ABI

**McClain Labs**

**MedMed**

**OHI**

**Powerstep**

**Present**

Saorsa

Talar

Tayco

Top Practices

### WEBSITES

*(See: Online Education/Networking)*

### WEBSITES (Practice Site

#### Creation/Sales)

Officite

Online Podiatry Sites

Physician Web Pages

**Podiatry Content**

**Connection**

WebPower Video

### WEBSITE CONTENT/WEB

#### COMMUNICATION SERVICES/

#### INTERNET PRESENCE/

#### CONTROLLING BAD REVIEWS

#### (Reputation Management)

**Podiatry Content**

**Connection**

Weave

### WHIRLPOOLS

*(See: Hydrotherapy)*

### WOUND MANAGEMENT: Board Certification

*(See: Board Certification)*

### WOUND MANAGEMENT: Healing Devices/Techniques; Wound Prevention, Diagnostics, Software

Acelity (KCI VAC System; SNAP disposable NPWT)

AOTI (topical oxygen)

DM Systems (Heel-Lift)

EO2 (topical oxygen)

Juzo (compression stocking)

Kinas (ESWT for DFU's)

Medline

Moleculight (wound measurement/ fluorescence visualization)

Natrox (topical oxygen)

Ogenix (topical oxygen)

Smith & Nephew

(Blue Sky)

Softwave (ESWT for DFU's)

Total Ancillary (skin substitutes software—matching patients with products)

Wright Medical: Osteoset (resorbable mini-beads)

*(See Also: Dressings; Heel Protection; Hydrotherapy; Pharmaceuticals: Diabetic Neuropathy/Supplements; Diabetic; Pharmaceuticals: Wound Treatment; Pressure Walkers/ Scooters; Total Contact Casts)*

### WOUND MANAGEMENT:

#### Topical Medications

*(See: Pharmaceuticals: Wound Dressings)*

## X-Z

### X-RAY: Cone Beam CT

Curvebeam

### X-RAY: Duplicating

Med-Pro

### X-RAY: Fluoroscopy

*(See: Fluoroscopy)*

### X-RAY: Machines

Fluoroscans Imaging Systems

MinXray, Inc.

X-Cel X-Ray, Inc.

### X-RAY: Marking Tape/I.D. Labels

Med-Pro (distributor for Med. I.D.)

### X-RAY: Portable Imaging Systems

Fluoroscans Imaging Systems

MinXray

### X-RAY: Portable Imaging Systems: (Used)

IMS

Mini-C Sales

### X-RAY: Processors

**20/20 Imaging**

**(Digital)**

All-Pro Imaging Corp. (Digital and Non-Digital)

Foz Networks

FujiFilm

JRX Diagnostics

Sigma Digital X-Ray

X-Cel X-Ray, Inc.

(MXR-14)